### REPUBLIC OF THE PHILIPPINES OFFICE OF THE PRESIDENT

### **SECURITIES AND EXCHANGE COMMISSION**

### SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

	April 15, 2011 Date of Report (Date of earliest event repo	rted)				
2. :	SEC Identification Number 31171 3. BI	R Tax Identification No. 000-168-801				
	PETRON CORPORATION Exact name of issuer as specified in its char	ter				
1	Philippines Province, country or other jurisdiction of incorporation	6. (SEC Use Only) Industry Classification Code:				
	SMC Head Office Complex, #40 San Miguel A Address of principal office	Avenue, Mandaluyong City 1550 Postal Code				
,	0632) 886-3888; 884-9200 Issuer's telephone number, including area c	ode				
	. Petron Megaplaza, 358 Sen. Gil Puyat Avenue, Makati City Former name or former address, if changed since last report					
10.	0. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA					
	Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding				
	Common Stock Preferred Stock	9,375,104,497 Shares 100,000,000 Shares				
11.	Are any or all of these securities listed o					
	Yes [X ] No [ ]					
	If yes, state the name of such stock exc therein:	hange and the classes of securities listed				
	Philippine Stock Exchange	<u>Common Stocks</u> <u>Preferred Stocks</u>				

12.	Check whether	the	registran
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(a)	has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or
	Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The
	Corporation Code of the Philippines during the preceding 12 months (or for such shorter period
	that the registrant was required to file such reports);

Yes [X] No [ ]

(b) has been subject to such filing requirements for the past 90 days.

Yes [ ] No [X]

13. The aggregate market value of the voting stock held by non-affiliates of the Registrant is £15,035,152,634.32 billion based on the price of £18.82/per share as of the last trading day of the year, December 30, 2010.

### **DOCUMENTS INCORPORATED BY REFERENCE**

None

### **PART I - BUSINESS**

### (A) Description of Business

### (1) Business Development

#### Petron

Petron Corporation was incorporated in the Philippines in 1966 as Esso Philippines, Inc. The company was renamed Petrophil Corporation in 1973 when the Philippine National Oil Company (PNOC) acquired Esso. In 1985, Petrophil Corporation and Bataan Refinery Corporation (formerly the Standard Vacuum Refining Corporation) were merged with Petrophil as the surviving Corporation. Petrophil later changed its corporate name to Petron Corporation.

On March 13, 2008, Aramco Overseas Company B.V. (AOC), one of the Company's major shareholders in 1994, entered into a share purchase agreement with Ashmore Investment Management Limited and subsequently issued a Transfer Notice to PNOC to signify its intent to sell its 40% equity stake in Petron. The Philippine National Oil Corporation, once holding 40% of Petron's capital stock, waived its right of first offer to purchase AOC's interest in Petron. Eventually, SEA Refinery Holdings B.V. (SEA BV), a company incorporated in the Netherlands and owned by funds managed by the Ashmore Group acquired Saudi Aramco's 40% interest in Petron in July 2008. Pursuant to the Securities Regulation Code, Ashmore complied with the requirements of mandatory tender offer.

On October 6, 2008, PNOC informed SEA BV and Petron of its intent to dispose its 40% stake in the company. In December 2008, the 40% interest of PNOC in Petron was finally purchased by SEA Refinery Corporation (SRC), a domestic corporation wholly-owned by SEA BV. In a related development, SEA BV sold a portion of its interest in Petron equivalent to 10.1% of the issued shares to SRC. Thus, at the turn of the year, the capital structure of Petron was as follows: SRC - 50.10%; SEA BV - 40.47%; and the general public - 9.43%; making SEA BV's direct and indirect ownership interest in Petron at 90.57%. Hence, SEA BV is the company's parent company as of December 31, 2008.

On December 24, 2008, San Miguel Corporation (SMC) and SEA BV entered into an Option Agreement granting SMC the option to buy the entire ownership interest of SEA BV in its local subsidiary SRC. The option may be exercised by SMC within a period of two years from December 24, 2008. Under the Option Agreement, it was provided that SMC will have representation in the Petron Board and Management. In the implementation of the Option Agreement between SMC and SEA BV, SMC representatives were elected to the Board and appointed as senior officers last January 8 and February 27, 2009.

In the February 27, 2009 Board meeting, the Board endorsed the amendment of the Articles of Incorporation to include the generation and sale of electric power in its primary purpose and the increase of its capital stock from the current P10 billion to P25 billion through the issuance of preferred shares in order to raise funds for the Company's expansion programs, and possibly, to reduce some of the company's debts. The stockholders approved both items in May 2009. In October 2009, the Board approved the amendment of Petron's Articles of Incorporation to reclassify a total of 624,895,503 unissued common shares to preferred shares with par value of P1.00 per share, which also includes a waiver of the stockholders' pre-emptive rights on the issuance of preferred shares. Features of said shares were approved by the Executive Committee on November 25, 2009.

In November 2009, the requirements for the registration statement of Petron's preferred shares, the Preliminary Prospectus, were submitted to the SEC. The application for listing of preferred shares was

also subsequently filed with the PSE. By written assent, majority of the stockholders voted for the amendment of the reclassification of unissued common shares to preferred shares.

The following year, the SEC approved Petron's amendment to its Articles of Incorporation to include preferred shares in the composition of its authorized capital stock. On January 22, 2010, the SEC favorably considered the Final Prospectus and the Issue Management and Underwriting Agreement. The SEC subsequently issued an Order permitting the sale of securities on February 12, 2010. Similarly, the PSE also approved the issuance of 100,000,000 preferred shares, which was offered to the public from February 15 to February 26, 2010. The shares were listed at the Philippine Stock Exchange on March 5, 2010.

In connection with the inclusion of the generation and sale of electric power in the Company's Primary Purpose, the Company received from the Department of Energy the agency's endorsement dated January 15, 2010 of the corresponding amendment of Petron's Articles of Incorporation. The Company has submitted all the requirements to the SEC in February 2010 and is now awaiting approval.

At its April 29, 2010 Meeting, the Board endorsed the amendment of the Parent Company's Articles of Incorporation and By-Laws increasing the number of directors from ten (10) to fifteen (15) and quorum from six (6) to eight (8). The same was approved by the stockholders during their annual meeting on July 12, 2010. The amendment was approved by the SEC on August 24, 2010.

On April 30, 2010, SMC informed Petron of its intention to exercise its option to acquire forty percent (40%) of SRC's outstanding capital stock, with the remaining sixty percent (60%) to be exercised by SMC not later than December 23, 2010. SMC submitted its Tender Offer Report with the SEC, offering to acquire the common shares owned by the public. The tender offer period was opened from May 5 to June 2, 2010. A total of 184,702,538 Petron common shares tendered were crossed at the PSE on June 8, 2010, which is equivalent to approximately 1.97% of the issued and outstanding common stock of Petron.

On July 30, 2010, the Petron Corporation Employees' Retirement Plan (PCERP) bought 2,276,456,097 common shares in Petron comprising 24.025% of the total outstanding capital stock thereof from SEA Refinery Holdings B. V. The purchase and sale transaction was executed on the board of the Philippine Stock Exchange, at the price of  $\ref{P}7.20$  per share.

In relation to the option agreement outlined above, SMC exercised its option to acquire 40% of the outstanding common stock of SEA BV on June 15, 2010. As a result of the exercise of the option and the acquisition of the tendered shares, SMC beneficially owns and controls 2,063,456,764 of the Petron's common shares or approximately 22% of the total outstanding common shares of Petron. Subsequently in September 2010, SMC purchased an additional 1,517,637,398 common shares of Petron from SEA BV.

In December 2010, SMC finally exercised its option to acquire the remaining 60% of SRC's shares.

The registered office address of Petron and its Philippine-based subsidiaries (except Petron Freeport Corporation which has its principal office in the Subic Special Economic Zone) is at the SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

#### **Subsidiaries**

At present, Petron has seven (7) subsidiaries, namely:

• New Ventures Realty Corporation (NVRC) is a realty firm established on August 24, 1995. In October 2008, the Petron Retirement Fund (PRF) increased its equity ownership in NVRC to 60% of the issued shares. Thus, regardless of the foreign equity movements in Petron,

PRF's 60% ownership in NVRC and the latter's eligibility to own land is not affected. NVRC is authorized to acquire and develop land but it does not engage in the subdivision business. Land suitable for use as service station sites, bulk plants or sales offices are purchased by NVRC, which are then leased to Petron for use in the latter's operation. NVRC's wholly-owned subsidiary, Las Lucas Development Corporation, which was acquired in 2003, was later renamed as Las Lucas Construction & Development Corporation as approved by the SEC in September 2009.

- Petrogen Insurance Corporation or Petrogen is a wholly owned subsidiary of Petron Corporation incorporated on August 23, 1996. It serves the insurance requirements of Petron and its allied business partners such as contractors, suppliers and dealers. Pursuant to the Insurance Commission's Memo Circular requiring all life and non-life insurance companies to increase their paid up capital to P200 million, the Petrogen Board, on May 5, 2009, approved the additional increase of P75 thousand shares to the existing P125 thousand shares.
- Overseas Insurance Corporation, Ltd. or Ovincor was incorporated on November 16, 1995 under the laws of Bermuda for the purpose of expediting the reinsurance of Petron's insurable interests as covered by Petrogen Insurance Corporation. Reinsurance includes the insurance cover for the Refinery, the bulk plants and service station properties, petroleum and cargo insurance and performance bonds for Petron contractors and haulers as well.
- Petron Foundation, Inc. (PFI) was incorporated on July 25, 1996. PFI was created to function and operate as a charitable and research foundation; to handle social, environmental, and music and arts development projects of Petron; to institutionalize and intensify Petron's active involvement in corporate and social responsibility projects; to support scholarship programs for financially-handicapped but deserving students; and to participate in other social projects supported by Petron. It has successfully forged partnerships with local government units, non-governmental organizations and international organizations such as the United States Agency for International Development (USAID) for the implementation of its projects.
- Petron Freeport Corporation (formerly Petron Treats Subic, Inc) was incorporated on November 6, 2003. The company is also registered with the Subic Bay Metropolitan Authority (SBMA) as a Subic Bay Freeport (SBF) Enterprise. PFC is engaged in the business of importing, transporting, trading and retailing petroleum products and related products. As a registered enterprise of SBF enterprise, PFC is entitled to tax-free and duty-free importation of raw materials and capital equipment for use solely within SBF. PFC has two (2) divisions--Retail and Manufacturing. The retail division handles the service station operations (i.e., forecourt, quick-service restaurant, and locators). The Manufacturing Division is engaged in refining, distilling and manufacturing any and all kinds of petroleum products, oil, gas and other vehicle substances. Direct operations of the Retail facilities and Manufacturing Plant of PFC allows Petron to deal in the business of purchasing, marketing, distributing and trading petroleum, oil, gas and related products.
- Petron Marketing Corporation (PMC) was incorporated on January 27, 2004 with the same business purpose as the Petron Freeport Corporation. Petron Marketing Corporation or PMC is a wholly-owned subsidiary of Petron Corporation. By the first half of 2010, PMC operated sixteen (16) outlets at various locations. Thirteen of these service stations with convenience stores (Treats), two are stand-alone Treats convenience stores (i.e., no fuel refilling facilities), while one is a micro-filling station. Fourteen of these stations house several locators which contribute additional income for the subsidiary. PMC also operated twenty-three (23) quick-service restaurants (QSRs) which are located at our various service stations.

Recently, PMC received Management's new directive to convert COCO (company-owned company-operated) sites into CODO (company-owned dealer-operated). Following this mandate, PMC turned over thirteen (13) service stations to third party dealers by the end of the year. By 2011, PMC expects to turn over the remaining two service stations. With this new direction, PMC will concentrate in the Franchising Business and support Petron Reseller's network expansion program through providing manpower for the start up operations and assistance in the operations of stations with newly-appointed dealers.

 <u>Petron Singapore Trading Pte. Ltd.</u> (PSTPL) was established in 2010 as Petron's trading subsidiary in Singapore. The subsidiary aims to optimize crude procurement and participate in Singapore's Global Trader Program (GTP), which allows the Company access to a wider selection of crude alternatives, resulting in further optimization of Petron's crude selection.

The subsidiaries have no plans of engaging in other line of products or services than that provided for the promotion and enhancement of Petron, particularly its service station business.

Petron Corporation and any of its subsidiaries have not been the subject of any bankruptcy, receivership or similar proceedings.

### **Operating Highlights**

### **National Sales Division**

Based on estimated industry data for 2010, Petron Corporation is overall market leader at 38.2%, or 10.4% higher than Shell. This was achieved through the opening of new service stations in strategic locations, introduction of new products, launching of nationwide and localized sales promos, and acquisition of additional industrial accounts. Petron maintained its leadership in all fuel sectors, while it is a strong second in the lubricant business.

Reseller's 2010 sales volume increased by 3.0%, largely attributed to the completion of 400 new outlets nationwide since 2009. Increase in base network sales can also be attributed to the introduction of two new premium products, Blaze 100 and Turbo Diesel which were both pioneering fuels in their respective sectors; as well as to the closure of FPIC pipeline which affected fuel supply in several Shell and Chevron Metro Manila outlets. Growth was also supported by dealers' continued solicitation of small commercial accounts.

Industrial-Civil 2010 volume improved by 23.9% primarily due to reclassification of privatized NPC plants to IPP. Backing out volume of reclassified NPC plants, Industrial-Civil's growth will be tempered to 8.2%. Growth in Industrial-Civil was hinged on high power demand due to elections and El Niño in 1H 2010 and unplanned shutdown of Sual and Pagbilao coal-fired power plants in 2H 2010. Growth was likewise backed-up by the acquisition of new and competitive accounts.

Meanwhile, Petron's 2010 NPC sales dipped to about less than half of 2009 levels due to reclassification of privatized NPC plants to Industrial-Civil sector. However, adding back volume of privatized plants to NPC, sales would have improved by 21.6%.

Gasul sales slid by 0.9% versus 2009 primarily due to shift of customers from branded LPG to independent brands due to increasing bottled LPG prices which favored bulk supplier Liquigaz.

Lube sales grew by 1.2% primarily due to higher sales to PSCs, bulk traders, and rebrand accounts.

### Refinery

Year 2010 for Petron Bataan Refinery is highlighted by major firsts, momentous achievements, and exceptional performances, which include the following:

- 1. The approval of the Petron board for the Refinery Master Plan Phase 2 (RMP-2) Upgrade last December 1. Front End Engineering (FEED) and Basic Engineering Design (BED) contracts have been awarded to selected technology Licensors.
- 2. Ground breaking ceremony for the Refinery Solid Fuel-Fired Boilers (RSFFB) last April 9. Engineering, Procurement and Construction (EPC) and site development have been started thereafter and the plant is expected to be operational by 2<sup>nd</sup> half 2012.
- 3. Passing the Integrated Management System (IMS) surveillance audit by TUV-SUD-PSB, Inc. last May 17-19
- 4. Blending of first batch of Pinoy Gasoline and Blaze 100 which was made available in October and November, respectively
- 5. The successful SWF-1 revamp in January and on scheduled turnaround / maintenance of SRU, Petro-FCC, and APS-1 in January, March, and September, respectively
- 6. The 14<sup>th</sup> Continuous Improvement and Productivity (CIP) Technical Conference together with the launching of CIP Plus in October

The Refinery implemented optimization programs during the year in the areas of yield improvement and operating cost optimization such as the following:

- <u>Diesel Yield Maximization</u> higher distillate yield by 1.4 MBCD due to continuous optimization of Diesel T90, i.e. maximization of diesel recovery at pipestills, minimization of quality giveaway and utilization of low T90 imported diesel.
- <u>Gasoline Blending Optimization</u> lesser utilization of Alkylate import by 0.7 MBCD as blending component due to maximized utilization of naphtha in gasoline, minimization of octane giveaway and re-blending of high-quality gasoline imports to upgrade to higher grade of gasoline.
- <u>Higher Conversion of Black Products to White</u> optimization of Petro FCC operation which resulted in higher actual Petro FCC conversion of 80.2% than target of 79.1%.
- <u>Maximization of Benzene/Toluene</u> the Refinery was able to operate the BTX unit even with CCR unit running without the Catalyst Regeneration section.
- <u>Propylene Recovery Improvement</u> an enhanced unit control scheme was implemented which resulted in higher actual Propylene recovery of 5% on feed.
- Operating Expense (OPEX) Optimization \$0.35/bbl savings due to (a) lower PFCCU catalyst and ZSM-5 additive consumption owing to optimization efforts leading to better actual attrition, and (b) underrun in chemicals attributed mainly to the significant decline in caustic consumption of PFCCU-FGD, an effect of the introduction of stripped sour water (alkaline) to the unit as alternative to raw water in removing sediments and acidic components of flue gas.

Other performance highlights include the following:

- Full year 2010 actual crude run is 113.3 MBCD or lower by 0.7 MBCD than program. The lower actual crude run is attributed to (a) APS-2 heat exchanger leak in March, (b) Feeder 30 tripping in March, (c) delayed arrival of crude tanker in April, and (d) Feeder 9 tripping in June. The Refinery also ventured into processing of new crudes such as Qatar Marine, Labuan, ESPO, and Umm Shaif for better product yield and sourcing flexibility.
- Operational Availability (OA) is 98.4% or 4.4% higher than 2009 performance. The significant improvement in OA is attributed to the Refinery's Zero Downtime Program (ZDT), which was initiated in 2010.
- Processing Efficiency Index (PEI) is 99.2% or 0.5% lower than target and 2009 performance due mostly to electrical tripping incidents in March and June and power outage during Typhoon Basyang in July. This was partially offset by higher actual white products recovery.

- Energy Intensity Index (EII) is 124 or 2 points higher than target of 122 due mainly to lower capacity utilization of big EII process contributors, unplanned shutdowns and external power instabilities, turbine pumps operation, higher Petro FCC severity during operation, and earlier-than-planned commissioning of TG-1001. This is better by 4 points than actual EII for full year 2009.
- Unit Cost of Manufacturing (UCM) is P120.4/bbl or PhP8.1/bbl better than target of P128.5/bbl attributed to cheaper price of caustic and lower consumption of caustic, PFCC catalyst, ZSM 5, and other chemicals due to more efficient refinery processes.
- Refining Margin is \$2.60/bbl or \$0.51/bbl higher than target due to higher actual white products recovery and OPEX savings.

### **Supply and Operations**

### Biofuels

Petron's 2010 Ethanol compliance level of 5.57% is slightly higher than the minimum required of 5%. For 1st Half 2010, we have already lifted 10.1 million liters from San Carlos at an average price of P32.46/liter. SCBI started their maintenance shutdown in July and has not resumed operations. FY 2010 imports is 57 million liters at an average cost of P31.45/liter.

### • Crude Diversification Program

The crude diversification program continued in 2010. Under this program the volume of Arab crudes processed was reduced to 70% from 74% in 2009 while the Petronas term crudes, Miri and Tapis, also decreased from 8.1% to 5.1% of the total crude slate. With these, alternative spot crudes processed totaled 28.2 MBCD or 24.8% vs. 18% in 2009. Russian crude ESPO (Eastern Siberia-Pacific Ocean) Blend, Petronas' Labuan, & Middle East's Umm Shaif and Qatar Marine were the new crudes processed this year. The Company has expanded our crude basket from last year's 13 to 17 this year.

#### • Baseoil Supplier Network Expansion

The Company continues to expand its network of baseoil suppliers. Currently, there are six additional Singapore-based companies that are undergoing accreditation namely: Opet Trade, Cedar Petroleum, Automotive Motorcycles Motor Parts Corporation, Toyota Tsusho, BV Mabanaft and Icconol Philippines.

### • Major Projects on Depots

Several major projects were implemented this year which expanded Petron's logistical support in the areas where it operates, enabling the Company to comply with the Biofuels Law and assisted National Sales Division in serving the fuel requirements of their various accounts.

### Ethanol Program

For 2011, we will be able to comply with the DOE's decision to implement E10 on premium grade gasoline such as Xtra and XCS in all locations by August 6, 2011. The implementation of E10 on RLF and Blaze is deferred until Feb 6, 2012.

### • 100% Double Hull for White Oil Vessels

The Maritime Industry Authority or MARINA, thru its Administrator, Mr. Emerson M. Lorenzo, has signed and issued MC 2010-01 or the Revised Policy Guidelines on Tankers as it relates to the expanded double-hull implementation on all existing tankers and barges with 600dwt and above. Based on the said circular, all tankers and barges should be double-hulled within 12 months from its effectivity, or until Dec 31, 2011. The revised policy now applies to riverside barges and coastal tankers servicing and trading white products within the domestic waters.

Early preparations were made in compliance with the MARINA requirement. Of the nine white coastal tankers, five are on double-hull specifications. For Crossbay, we currently have five CVC

white Crossbay vessels already with double hull configuration. We expect all our Coastal and Crossbay vessels will have double hull configuration within the year and comply with MARINA requirements.

### Management Systems Certifications - Quality, Environment, Security

### 1. ISO and OHSAS Management Systems

Seven locations successfully completed the certification for Integrated Management System (QMS/EMS/OHSAS) last November 2010. Mandaue Terminal, Bacolod, Iloilo, Tacloban, Ormoc, Roxas, Mactan Depots are now officially recommended for certification on three management systems: 1) Quality Management System ISO - 9001:2008; 2) Occupational Health and Safety Management System OHSAS - 18001:2007; and 3) Environmental Management System ISO - 14001:2004.

### 2. ISPS Certification

A total of sixteen depots and terminals with private pier facilities maintained their International Ship and Port Facility Security (ISPS) Certification. They continue to impress DOTC-OTS with their effective port security procedures amidst persistent threats of terrorism. Their continuing compliance to the ISPS code makes them safe and terror-free disports for local and foreign vessels.

### Information Technology

BSSD further affirmed it's IT maturity when the department was recently audited by an external auditor on IT Capability Management. The department was rated mature on major aspect of the audit with only minor deficiencies noted on end user support documentation. The audit findings were in agreement to previous assessment made by Microsoft on Petron's Infrastructure Maturity which put Petron on the Rationalized level, just one level below the highest level of Optimized.

The year 2010 also saw the department fully adopting server virtualization to further streamline Petron's IT operations. Server virtualization brings numerous benefits including cost savings on servers, power, rack space and license requirement. At the same time, the technology also enables a highly efficient operation with increased asset utilization and denser resource consolidation and more importantly, it brings about faster turnaround in implementing systems. For 2010, BSSD has completed the conversion of more than half of its physical server assets to virtual ones, and in the process, reducing rack space requirements from thirty four (34) to just twenty (20).

### **Human Resources**

The company's Human Resources Management Department (HRMD) continues to implement programs for the employees' professional and personal development. In 2008, the People Management Association of the Philippines or PMAP chose Petron as the Employer of the Year and its HRMD Manager as the People Manager of the Year.

### Health, Safety and Environment

Last December 23, 2010, Petron Bataan Refinery achieved the highest safety milestone in its history by attaining Ten (10) Million Man-hours Without Lost Time Accident. This accomplishment represents eight hundred fifthy one (851) days of safe refinery operations.

The Department of Labor and Employment-Bureau of Working Conditions (DOLE-BWC) conferred the annual Safety Milestone (Smile) Award to 31 Depots, Plants, and Terminals of our Supply Operations

Group. This performance was attained by upholding the company's commitment in the implementation of Occupational Safety and Health (OSH) standards by creating advocacy programs that resulted to the Safety Milestone of 37,489,724 safe-manhours with no lost time accident last year.

### Inspections/Audit

Safety inspections were conducted at 28 depots and terminals by Operations Safety to ensure that the plants adhere to the Company's standards on health and safety. This included a gap assessment on Pandacan Terminal's existing fire protection systems, manpower training and revision on fire emergency plans. Audits were also conducted in four facilities of Holcim in La Union, Davao, Iligan, and Bulacan. The group also conducted safety assessments of the company's LPG facilities including Dealers and LPG Maintenance Contractors facilities in La Union, Iloilo, Davao, and Legaspi.

### • Operations Safety Equipment Rediness

Operations HSE started the functional test activities related to the fire pump capacity testing last 2008 and completed the second phase during the first quarter of 2010. The Divisions continue to upgrade firefighting and oil spill equipment of depots/terminals to ensure operational readiness at all times.

### • Integrated Management System

Quality Management System ISO -9001:2008; Occupational Health and Safety Management System OHSAS - 18001:2007; and Environmental Management System ISO - 14001:2004 are being integrated. These will sustain the depots' operational efficiency by reducing certification and system maintenance cost with the synchronization of surveillance audit schedules on quality, environment, and occupational health and safety. Seven locations have successfully completed the certification last November 2010. Five locations have also passed stringent Occupational Health and Safety Management System (OHSAS) audit process.

For its programs, Petron's HSE will continue to conduct audit/assessment of existing engineering standards and provide technical assistance on work safety practices in its employees and facilities.

### **Corporate Social Responsibility**

Petron Foundation continued to be at the forefront of Petron's efforts to make a sustainable impact to society and the environment, while at the same time contributing to the attainment of the company's business goals. Other highlights of PFI's accomplishments for 2010 include the following:

### Education & Entrepreneurship Program

- Tulong Aral ng Petron has a total of 5,323 scholars enrolled from Grades 1 to 6: 4,099 scholars in 38 partner schools in the National Capitol Region and 1,224 scholars from Mindanao. 852 Tulong Aral scholars graduated in March 2010, which comprised the second batch of children who started the program in 2004. It also established the Tulong Aral High School Scholarship Program, a partnership among Department of Education, Department of Social Welfare and Development, and Land Bank of the Philippines. A total of 373 youths 275 in 3<sup>rd</sup> year and 98 in 1<sup>st</sup> year -- are receiving scholarships to go to high school in 21 public schools in Metro Manila (Land Bank is sponsoring 98 scholars while Petron is supporting 275).
- 100 third year students of Muntinlupa Business High School (MBHS) learned the business of business through the Youth in Entrepreneurship and Leadership Development or YIELD program. Apart from the training, students also had the opportunity to be mentored by faculty members of San Beda College-Manila on subjects such as business, accounting and management.

### **Construction of Petron Schools**

 Petron edged nearer to the completion of its partnership with the United States Agency for International Development (USAID) for the construction and repair of classrooms in Region 9, Region 12 and the Autonomous Region of Muslim Mindanao (ARMM). In 2010, Petron built 40 new

- classrooms and refurbished 245 existing ones. By 2011, this project is expected to have put up and repaired a total of 600 classrooms through a Global Development Alliance (GDA) partnership with the Education Development Center (EDC).
- Beyond infrastructure, PFI's partnership with USAID also helped build the capabilities of nearly 1,000 teachers in 105 schools from Region 12. A total of 201 Administrators/318 Mentors/1,582 Teachers (service count) participated in trainings to enhance their competencies in teaching English, Math and Sciences. Petron Foundation likewise continued its partnership with Sa Aklat Sisikat Foundation (SAS) to work with public schools all over the country and provide resources aimed at encouraging reading to children.

### **Promoting Environmental Sustainability**

• PFI established several environmental programs during the past year that aims to protect the environment of selected communities. These projects include the Bataan Integrated Coastal Management Program, Boracay Beach Management Program, and Marikina River Rehabilitation.

### **Fuel Community Development**

- PFI undertook strategic community programs to benefit the thousands of residents in communities where Petron is present, most notable is the construction of the Petron Community Health Center within Pandacan Terminal. A joint effort with the Manila Health Department, and Ospital ng Maynila, the Community Health Center augments the health care programs and services being delivered by nearby barangay health centers by providing consultation and treatment, a clinical laboratory, X-Ray and ultrasound facilities. It became fully operational in April.
- Petron conducted several feeding programs for children beneficiaries in Pandacan, Manila, in partnership with Manila Archbishops Gaudencio Cardinal Rosales' Hapag-Asa program, Petron Pandacan Terminal and Caritas Manila.

### Advancing Sustainability Management and Reporting

Petron published its second Sustainability Report (SR) to reaffirm its commitment to ensure that sustainability becomes an integral part of the way it does business and as a corporate way of life. The 2009 SR achieved a milestone in being the first by a Philippine company to achieve a B+ level under the Global Reporting Initiative (G3) Guidelines, with the report reviewed and validated by an independent panel of experts led by the University of Asia and the Pacific.

### **Advocating Corporate Social Responsibility**

A total of 930 employee volunteers out of the 1,316 employees or roughly 70% of Petron's manpower complement put in an equivalent of 8,562 hours to various efforts in education, environment and other community endeavors. Employees continued to share their time and talents as mentors, advisers and resource speakers for high school and college youths. Through the JAPI program, hundreds of young men and women gained valuable knowledge and skills in the fields of Marketing, Production, Finance, Business Development and CSR. Also doing their share were the company's stakeholder, where 7,253 individuals (service count) accounted for 24,529 hours of volunteer work rendered to benefit 45,693 people.

### (2) Business of Issuer

### (i) Principal products or services and their markets

Petron's principal business involves the refining of crude oil and the marketing and distribution of refined petroleum products. It sells a full range of refined petroleum products including gasoline, LPG, diesel, jet fuel, kerosene, industrial fuel oil, solvents, asphalts and petrochemical feedstocks- mixed xylene and propylene. Straight-run fuel oil, diesel, and mixed xylene and propylene are exported. When necessary, some refined petroleum products are imported.

The major markets in the petroleum industry are Reseller, Industrial, LPG and Lube Trades. Petron sells its products to both industrial end-users and resellers through a nationwide network of service stations, LPG dealers and retail outlets. It also supplies jet fuel at key airports to international and domestic carriers.

Petron also operates a Lube Oil Blending Plant at the Pandacan Terminal. Lubricants are sold through service stations and sales centers. Its fuel additive blending plant in Subic Bay Freeport supplies the company's requirements and serves as Innospec's Asian supply hub.

The company also continues to expand its non-fuel businesses which include convenience store brand "Treats". It has partnered with major food chains and other consumer services to give its customers a one-stop full service experience.

### (ii) Percentage of sales or revenues contributed by foreign sales

	Domestic	Exports	Total
2008, in million pesos	230,833	36,843	267,676
2008, in percentage	86%	14%	100%
2009, in million pesos	163,757	12,774	176,531
2009, in percentage	93%	7%	100%
2010, in million pesos	207, 304	21,790	229,094
2010, in percentage	90%	1010%	100%

### (iii) Distribution methods of products or services

Petron's bulk petroleum products are refined from crude oil at its refinery in Limay, Bataan. From the Bataan Refinery, products are distributed to the various bulk storage terminals and direct consumer accounts nationwide using a fleet of barges and tankers. From the storage depots, bulk products are hauled by tank trucks to service stations and to direct consumer accounts. Products may also be sourced from "rationalized" depots operated by other oil companies.

### (iv) New products or services

### **New Products**

- 1. **Turbo Diesel**, a technologically advanced fuel designed for medium to high-speed diesel engines. Launched on Aug 8 and now available in 118 stations
- 2. **Pinoy Gasoline**, a CSR product with higher RON, but lower price than Regular Gasoline available in selected stations only. Launched on Aug 20 and now available in 55 stations.
- 3. **Blaze100**, Premium Grade Gasoline with 100 RON, meets PNS and Euro II specs and suitable for sports / racing cars. Launched on Nov 26 and now available in 156 stations.
- 4. **Premium Lithium Complex Grease** meets NLGI GC/LB specifications, the highest quality level for multi-purpose grease, and is suitable for various automotive and industrial applications.

### **Product Enhancements**

- 1. Quality Upgrade of Ultron Rallye from API SL to API SM Ultron Rallye is a multigrade semi-synthetic engine oil which combines the performance advantages of synthetic technology with conventional oils. It provides cost-effective superior performance for all gasoline passenger cars and light-duty trucks and vans.
- 2. **Phase-out of 650 Extract in Petron's product lines** 650 Extract is a process oil material used in rubber manufacturing, whose ingredient, polycylic aromatic hydrocarbon, has been found to be

carcinogenic. Petron, as part of its quality policy to produce environment friendly and safe products, embarked on the phase-out of 650 Extract as raw material in its product lines.

### (v) Competition

Petron operates in a deregulated oil industry along with other major players Shell and Chevron, as well as more than 90 other players. This industry is heavily affected by volatile crude prices, strict environmental requirements and a more value-conscious breed of consumers. While pricing remains to be a primary driver of sales in all sectors, a shift towards total customer solutions has also been noted. Major customer initiatives include the establishment of a Petron Customer Interaction Center that will attend to various customer needs from order taking to feedback/complaints management.

The country's Gross Domestic Product (GDP) growth is estimated at 5.0% in 2011, coming from a high GDP of 7.3% in 2010 due to election-related spendings.

**Dampening Fuel Demand.** Based on Department of Energy (DOE) exchange data, the country's total consumption of petroleum products has been declining by an annual average rate of 2.5% for the past 10 years. The demand slump can be attributed to stricter environmental requirements and increasing fuel prices prompting users to shift to alternative energy.

Growing Industry Competition. Deregulation saw the entry of more than 90 other industry players, rendering the petroleum business more competitive. In the reseller sector, competition is most dynamic among the majors, as seen through the construction of stations by Shell, Chevron, including Total and Phoenix Petroleum, not only limited in major thoroughfares but in Visayas and Mindanao as well. Major marketing initiatives are backed up by full-scale advertising and promotions. Even the small players continue to grow, with station count increasing from 695 in 2001 to about 1,400 stations in 2010. New players in the Reseller and LPG sectors continue to resort to price wars and aggressive discounting in order to expand market share. In the industrial sector, investments such as depot construction continue to pour in from players (both Oil Majors and independent players) aimed at increasing market share and tapping new markets. The number of LPG importers have increased from three, prior to deregulation, to about six, with new entrants claiming more flexible and bigger import receiving capacities. In the lubes market, intense competition among over 50 brands, including big names like Castrol, Mobil, Shell & Caltex, continues. Brands compete for limited shelf space, which has led to the penetration of uncharted markets like auto-dealerships & malls.

Petron participates in the reseller (service station), industrial, lube and LPG sectors, through its network of service stations, terminals & bulk plants, dealers, and distributors nationwide. In addition, Petron is engaged in non-fuels business through its Treats c-store outlets, billboards, and locators which are largely situated within premises of service stations.

Aside from the two major oil companies, namely, Shell and Chevron, Petron also competes with other players which have a collective market share of 21.7% as of October 2010.

Historical data shows that Petron has effectively gained and protected its market leadership in the industry. Its strength lies in its organization, technology, assets, resources and infrastructure. It has continuously developed and adopted initiatives aimed at improving operational efficiency; managing costs and risks; maximizing utilization of its assets and opportunities such as tapping new markets and engaging in new businesses.

### (vi) Sources and availability of raw materials and the names of principal suppliers

In 2010, Petron purchased most of its crude from Saudi Aramco. It also purchased Tapis and Miri crudes from Petronas. Other crudes like ESPO, Kikeh, Labuan, Lower Zakum, Oman, Palawan Light, Qatar

Marine, Umm Shaif and Vityaz were purchased on spot basis from different companies. We renewed our Crude Oil Supply Agreement with Saudi Aramco up to October 2011, with automatic one-year extensions unless terminated at the option of either party. We also renewed our crude oil supply agreement with Petronas covering the period January to December 2011.

LPG Imports were awarded to Petronas for the period August 2010-July 2011. To address Gasul's concerns on unsaturates and vapor pressure, Petronas guaranteed the supply of field grade LPG with propane content of 40-50%.

Propylene, LSFO and Asphalt Imports have been sourced from separate agreements with Mitsui, Petrobas Singapore (the trading arm of Petrobas Brazil), and East Asia Oil and Chemical Pte. Ltd., respectively.

### (vii) Dependence on one or a few major customers and identity of any such major customers

PanAsia Energy Holdings accounts for 5%, Philippine Airlines accounts for 4%, and National Power Corp. (NPC) accounts for 4% or combined 13% of Petron's total domestic sales volume as of end-2010. Loss of these accounts will impact on the company's sales volume as evident in the privatization of several NPC plants in 2010.

### (viii) Transactions with and/or dependence on related parties

Petron has been leasing from its previous major shareholder, PNOC, certain parcels of land where most of its bulk plants, terminals, and service stations are located. The Refinery area is leased by Petron's affiliate, New Ventures Realty Corporation, which has also acquired parcels of land where some depots, terminals and many service stations are located. Under the Retail Trade Liberalization Law, Petron is allowed to engage in direct retail of its fuel products thru its subsidiaries, namely, PMC and PFC.

### (ix) Patents, trademarks, licenses, franchises, concessions, royalty agreements

### (A) Trademarks

Approved. Petron has trademark registrations for a term of **20 years** for its Rev-X, AS, Petrogrease, Gearkote, Gearfluid, Gasulette, Gasulite, Gasulgrille, Gasul, Marinekote, LPG Gasul Cylinder 50 kg., Gasul and Device, LPG Gasul Cylinder 11 kg., Petron STM, Petron Autokote, GEP, , Petron Old Logo, Hypex, Extra, Petron Old Logo (Tradename), 2T, Turnol, Petromar HD, Spinol, Airlube, Hydrotur, Petromix, Voltran, Stemol, Petrocyl 680, Printsol 600, Overglide, Grease Away, Petrokut, Petron Railroad Extra, Rubbex, Petron Dust Stop Oil, Oil Saver, , DCL 100, Milrol, Petropen, Petron GST, Petron with XCS, With XCS, Super DC, LPG Gasul Cylinder 2.7 kg. Petromul CSS-1, New Petron Logo, Power Booster, Zerflo, Petron XD3, TDH 50, Petron 2040, Automatic Transmission Fluid, Petrotherm 32, Petrokote, Petrosine, Petron HDX, Petron TF, Petron, Ropgriz, Ultron and Device, 2T Motorcycle Oil, Gasulito with Stylized "P" and Molygrease.

Treats & Device, Rev-X All-Terrain, Petron Gasul 11-kg POL-VALVED Cylinder, Ultron Speed, Ultron Rallye, Rev-X Trekker, Rev-X Hauler, Rev-X HD, Bull's Eye, Ultron Extra, Sprint 4T, Xpert Diesel Oils, Penetrating Oil, Solvent 3040, Ultron Race, Ultron Touring, Lakbay Alalay, Blaze, Clean 'n Shine, Fuel Challenge, Fuel Hope, Fuel Success, Fuel X Fuel Customer, Pchem, Petron Farm Trac Oil for Farm Equipment, Petron Freeport Corporation, Petron Marketing Corporation, PetronConnects, Power for Xtra Miles, Treats (for bottled water), Tulong Aral, Tulong Aral ng Petron & Device, Ultimate Release from Engine Stress, Xpert sa Makina Express ang Kita, "Your friend on the Road", Fuel Trust, Fuel Experience, Fuel Drive, Fuel Excellence, Fuel Efficiency, Xtend, Car Care & Logo, Go for the Xtra Miles, e-fuel and Xtra are registered for a term of *10 years*.

Pending. Petron has pending applications for registration of the following trademarks: Lubritop, Antimist, Grease Solve, Process Oils, Petromate with Logo, Powerburn 2T, Petron GX, Asphaltseal, Cable Lube, Adgas, It's Oil You Need, , 2T Enviro with Oil Drop, Rover, Pure Distilled Drinking Water, Carbon Flush, Rider, Enduro, Extra, Fiesta Gas with device, Fiesta Gas 2.7kg cylinder, Fiesta Gas 5kg cylinder, Fiesta Gas 11kg cylinder, Fiesta Gas 5kg. POL-VALVED, Fiesta Gas 11kg. POL-VALVED, Fiesta Gas 22kg. POL-VALVED, Fiesta Gas 50kg. POL-VALVED, , Bulilit Station and Fuel Value, Gasulito (7 kg.)container, "How far can you go on one full tank these days?", Bulilit Station (Gasoline Station), Fuel Journeys, High Performance System, Petron Pinoy Gasoline, Petron Turbo Diesel & Boomerang rep High Performance Diesel, HPS, High Performance Gasoline, Petron Blaze 100 and Petron Lakbay Pinoy.

<u>Copyrights.</u> Petron has copyrights for its 7-kg LPG container, Gasulito with stylized letter "P" and 2 flames, for Powerburn 2T, and for Petron New Logo (22 styles). Copyrights endure during the lifetime of the creator and for 50 years after his death.

### (x) Government Approval of Principal Products or Services

Government approval of Petron products and services is not generally required. Petroleum products refined at the Petron Bataan Refinery conform to specifications under the Philippine National Standard. Importations of petroleum products and additives are reported to the DOE, in accordance with the Oil Deregulation Law. Clearances are secured from concerned government authorities for importations of restricted goods. Supply of products or services to government and government agencies undergo bidding process in accordance with law.

### (xi) Effect of existing or probable government regulations on the business

EO 890: Removing Import Duties on All Crude and Refined Petroleum Products. After the ASEAN Trade in Goods Agreement (ATIGA) was implemented in 2010, tariff rate structure in the oil industry was distorted with crude and product imports from ASEAN countries enjoying zero tariff while crude and product imports from outside the ASEAN are levied 3%. To level the playing field, Petron filed a petition with the Tariff Commission to apply the same tariff duty on crude and petroleum product imports, regardless of source. In June 2010, the government approved Petron's petition and issued Executive Order 890 which eliminates import duties on all crude and petroleum products regardless of source. The reduction of duties took effect on July 4, 2010.

<u>Biofuels Act of 2006</u>. Currently, the Biofuels Act of 2006 mandates that ethanol comprise 5% of total gasoline volumes, and that diesel contain 2% CME (cocomethyl ester). By 2011, all gasoline grades should contain 10% ethanol. However, the National Biofuels Board is still reviewing this further increase of ethanol content in gasoline amidst the shortage of locally-produced ethanol and the issue on ethanol's compatibility to motor vehicle engines.

To produce compliant fuels, the Company invested in CME (coco methyl esther) injection systems at the refinery and depots. Prior to the mandatory blending of ethanol into gasoline by 2009, the Company already started selling ethanol blended gasoline in selected service stations in Metro Manila in May 2008.

Renewable Energy Act of 2008. The Renewable Energy Act signed in December 2008 aims to promote development and commercialization of renewable and environment-friendly energy resources (e.g. biomass, solar, wind) through various tax incentives. Renewable energy developers will be given 7-year income tax holiday, power generated from these sources will be VAT-exempt, and facilities to be used or imported will also have tax incentives.

<u>Laws on Oil Pollution</u>. To address issues on marine pollution and oil spillage, the MARINA mandated the use of double-hull vessels for transporting black products beginning end-2008 and by 2011for white products.

Petron has been using double-hull vessels in transporting all black products and some white products already.

<u>Clean Air Act.</u> Petron invested in a Gasoil Hydrotreater Plant and in an Isomerization Plant to enable it to produce diesel and gasoline compliant with the standards set by law.

### (xii) Estimate of the amount spent during each of the last three fiscal years on research and development activities:

Every initiative or program the company undertakes would have a research and development aspect to it but it is not always a distinct component. Often, this element is integrated into the other aspects or operational levels of our program.

### (xiii) Costs and effects of compliance with environmental laws

Compliance with the various environmental laws like the Renewable Energy Act of 2008, Biofuels Act of 2006, Clean Air Act, Clean Water Act etc. definitely entails costs and additional investments on the part of the company, resulting in higher production costs and operating expenses. For the Refinery, the Company spent a total of  $\pm 92.397$  million for treatment of wastes, monitoring and compliance, permits and personnel training.

### (xiv) Total number of employees

As of December 31, 2010, the company's employees totaled 1,317 broken down as follows: Chairman, President, 16 Vice Presidents, 865 Managerial, Professional and Technical (MPT) employees, and 434 Rank and File employees. It has no plans of increasing its workforce by a significant number for the ensuing 12 months.

Petron has Collective Bargaining Agreements with its three unions, namely: (a) Bataan Refiners Union of the Philippines (BRUP); (b) Petron Employees Labor Union (PELU); and (c) Petron Employees Association affiliated with the National Association of Trade Unions (PEA-NATU). The BRUP CBA covers the period January 2011 to December 2013; PELU's CBA is in effect from January 1, 2008 to December 31, 2010; and PEA-NATU is from January 1, 2009 to December 31, 2011. The company did not deal with any labor strike for the past three years nor were there union complaints submitted to the Department of Labor and Employment.

In addition to the statutory benefits, the Company provides hospitalization insurance; life insurance; vacation, sick and emergency leaves; and computer, company and emergency loans to employees. It has also established a savings plan wherein an eligible employee may apply for membership and have the option to contribute 5-15% of his monthly basic salary. The Company, in turn, contributes a maximum of five percent to a member-employee's account in the savings plan. The Company has adopted the "Rewarding Excellence through Alternative Pay Program", a performance incentive program that rewards eligible employees who contribute to the achievement of the Company's annual business goals.

### Major Risks Involved

### Risk Management Framework & Process

Petron Corporation follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses.

The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As Petron's operation is an integrated value chain, risks emanate from every process and some could cut across divisions. The results of these activities flow up to the Management Committee and eventually, the Board through the Company's annual Business Planning process.

Oversight and technical assistance is likewise provided by corporate units with special duties. The Financial Planning Unit of the Treasurers Department is mandated with the overall coordination and development of the enterprise-wide risk management process. A cross-functional Commodity Risk Management Committee oversees crude oil and petroleum product hedging transactions. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions. The Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department has been tasked with the implementation of a risk-based auditing.

### Major Risks

The Company classifies a risk as a major risk if it assesses the risk event to both have a relatively high probability of occurring and a substantial adverse impact on the Company if the risk would occur. The major risks that the Company managed in 2010 were substantially the same as those in the previous year since there were no fundamental changes in the nature of the Company's operations. These risks were the following:

- Foreign exchange risk arising from the difference in the denomination of majority of revenues in Philippine Pesos against that for the bulk of costs in US Dollars. Changes in the foreign exchange rate would result in the revaluation of key assets and liabilities, and could subsequently lead to financial losses for the Company.
- The risk of substantial disruptions in the Company's operations caused by accidents, process or machinery failure, human error or adverse events outside of human control. This risk could also include delays in the implementation of major capital expansion activities. These disruptions may result to injury or loss of life, as well as financial losses should these disruptions lead to product run-outs, facility shutdown, equipment repair or replacement, insurance cost escalation and/or unplanned inventory build-up.
- Profit margin and cash flow risk arising from fluctuations in the relative prices of input crude oil and output oil and petrochemical products. Changes in output and input prices, particularly when mismatched, may produce significant cash flow variability and may cause disruptions in the Company's supply chain, as well as higher financing expenses.
- Regulatory risk, arising from changes in national and local government policies and regulations that
  may result to substantial financial and other costs for the Company, either directly or indirectly.

The Company has determined that none of the risk factors faced by any of its subsidiaries would be a major risk - these have either a low probability of occurring and/or has insignificant potential impact. Thus, while subsidiary-specific risks were considered in the risk management process, these are considered relatively minor.

### Management of Major Risks

### Foreign exchange risk

- The Company hedges its dollar-denominated liabilities using forwards, other derivative instruments and the generation of dollar-denominated sales. It avoids the creation of risk from derivative speculation by limiting the use of derivative instruments up to 100% of the value of the underlying dollar-denominated liabilities net of dollar-denominated assets.
- Dollar-denominated assets and liabilities and the resulting potential foreign exchange losses are
  recorded on a daily basis through a software that monitors financial transactions under the
  Company's enterprise resource planning system. This allows real-time awareness and response to
  contain losses posed by foreign exchange exposure. Such software is also capable of tracking risk
  exposures arising from other market sensitive financial variables, such as interest rates and
  commodity prices.

### Risk of operational disruptions

- The risk of operational disruptions is most relevant to the refining unit since disruptions in the Refinery can have severe and rippling effects.
- The Refinery Division has been implementing programs designed to directly address the avoidance
  of operational disruptions through effective maintenance practices and the inculcation of a culture
  of continuous process improvement.
- The Company has a corporate-wide health, safety and environment program that likewise addresses the risk of operational disruptions.
- The Company has complied with and has been certified to be compliant with the strictest international standards for quality management systems under ISO 9002:1994 in August 1998; and for environmental management systems under ISO 14001:2004 in October 2006 up to present, for its refinery operations. The refining division is currently implementing an Integrated Management Systems composed of Quality Management System (ISO 9001:2008); Occupational Health and Safety Management System (OHSAS or ISO 18001:2007); Environmental Management System (ISO-14001:2004), all for certification audit and surveillance audit, respectively.
- A total of 30 locations are covered by ISO 9000 certification. Of these locations, a total of 20 have been migrated to the ISO 9001:2008 certification. Seventeen locations had been issued ISO 14001:2004 certifications. Thirteen depots/terminals/ports were accorded the ISO 18001:2007 standard. A special citation was awarded to the Iligan depot, which is currently covered by ISO 9001:2008 and ISO 14001:2004. Seven locations are being primed for migration to an Integrated Management System that includes ISO 9001:2008, ISO 14001:2004, and ISO18001:2007.
- Furthermore, the Company's ships and ports are currently ISPS (International Ship and Port Security) certified by the Office of the Transport Security under the Department of Transportation and Communication. ISPS certification is a requirement for all international vessels calling on international ports and for all ports accepting international vessels by the International Maritime Organization under the United Nations. Petron's shipping ports for both domestic and international vessels are ISPS certified.

### Profit margin and cash flow risk

• Margin hedging strategies are used for some dollar-based contracts in order to eliminate the risk of profit margin compression due to changes in crude and product prices. A margin hedge

simultaneously fixes the future dollar prices of Dubai crude oil and that of a selected product (contracted to be sold at the future date) manufactured from the crude.

- The Company endeavors to arrange long-term contracts for some of its fuel and petrochemical products whenever these are financially attractive. Long-term sales contracts provide a partial hedge on future cash flow uncertainty.
- The Company uses cash flow projection software that enables it to proactively respond to potential future cash flow imbalances. It, likewise, maintains access to credit lines in excess of typical requirements so that funds can be readily tapped in case of a cash flow squeeze.

### Regulatory risk

- The Company maintains strong lines of communication with its various counterparties in government and in the public arena, in both local and national levels. The Company uses these lines of communication to identify potential risk factors and respond to these in a proactive manner.
- The Company remains compliant with the various environmental standards set by the government.

### (B) Description of Property

Petron owns the largest petroleum refinery complex in the Philippines located in Limay, Bataan. This refinery has a crude distillation capacity of 180,000 barrels per day (BPD). It has three Crude Distillation Units, a Vacuum Pipestill Unit, a PetroFluidized Catalyst Cracking Unit, a Continuous Catalyst Regeneration Reformer Unit, a Semi-Regenerative Reformer Unit, two Naphtha Hydrotreaters, two LPG Treaters, an Isomerization Unit, Benzene, Toluene and Mixed Xylene Recovery Units, a Propylene Recovery Unit, a Kerosene Merox Treater, two Gas Oil Hydrotreater Units, a Sulfur Recovery Unit, a Nitrogen Plant, a Caustic Regeneration Unit, Waste Water Treatment Facilities, eight Steam Generators, five Turbo Generators, Flare and Safety Relieving Facilities, Bulk Asphalt Receiving Facilities, several crude storage tanks, as well as a number of refined petroleum products storage tanks. It has its own piers and other berthing facilities one of which can accommodate very large crude carriers.

Petron also operates an extensive network of terminals and bulk storage and satellite facilities and LPG plants which are located in Luzon, Visayas and Mindanao. Its major terminals and plants are in Limay, Bataan; Pandacan, Manila; Rosario, Cavite; Ugong, Pasig City; Mabini, Batangas; Poro Point, San Fernando, La Union; Mandaue City; Lapuz, Iloilo City; Bacolod City; Tagoloan, Misamis Oriental; Sasa, Davao City; and Zamboanga City. Its bulk plants and sales offices in Luzon are located in Aparri, Cagayan; Calapan, Oriental Mindoro; Pasacao, Camarines Sur; Legaspi City, Albay; Puerto Princesa, Palawan; San Fernando City, Pampanga, and Navotas, Metro Manila. In the Visayas and Mindanao, the bulk plants are in Amlan, Negros Oriental; Culasi, Roxas City; Linao, Ormoc City; Anibong, Tacloban City; Isabel, Leyte; Tagbilaran City, Bohol; Iligan City; Jimenez, Misamis Occidental; Bawing, General Santos City and Nasipit, Agusan del Norte.

Petron has airport installations at the JOCASP, NAIA, Pasay City; Laoag City; Iloilo and Davao Cities. Since Petron is no longer qualified to own the parcels of land where the Bataan Refinery, the terminals, the bulk plants and the service stations are located, these lands are now leased from the Philippine National Oil Company (PNOC) and from New Ventures Realty Corporation (NVRC) on 25-year leases, which are renewable. Petron's lease agreements on those lands owned by private persons vary as to their terms and conditions, including the period of lease.

The lease agreement with PNOC on refinery property is until 2039, renewable for another 25 years upon mutual agreement of the parties. Lease charges on refinery facilities escalate at three percent (3%) per annum until 2011. Said leased premises shall be subject to reappraisal every fifth year of the

rental period beginning on 2012. The amount equivalent to five percent (5%) of the reappraised value of the property shall be the new rental rate, subject to an annual three percent (3%) escalation for the four (4) years following the appraisal. Lease payments amounted to  $\pm 92.6$  million in 2010.

Petron anticipates that it will lease desirable lots from NVRC and third parties to be developed as services stations in the next twelve months.

### (C) Contingent Liabilities

In 2010, Petron was involved in certain litigation some of which are material as this term is understood under the law. These are:

 Commissioner of Internal Revenue v. Petron Corporation CA -GR No. 55330

Court of Appeals

Date Filed: October 1999

Petron Corporation v. Commissioner of Internal Revenue and BIR Regional Director of Makati, Region 8 CTA Case No. 5657

Court of Tax Appeals Date Filed: July 7, 1998

Background: In 1998, the Company contested before the Court of Tax Appeals (CTA) the collection by the Bureau of Internal Revenue (BIR) of deficiency excise taxes arising from the Company's acceptance and use of Tax Credit Certificates (TCCs) worth P659 million from 1993 to 1997. In July 1999, the CTA ruled that, as a fuel supplier of BOI-registered companies, the Company was a qualified transferee for the TCCs. The CTA ruled that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. The BIR appealed the ruling to the Court of Appeals where the case is still pending.

Exposure: ₽1,107,542,547.08 plus 20% annual interest from April 22, 1998

Relief sought on Appeal: The BIR seeks a reversal of the CTA decision and prays for judgment ordering Petron to pay ₱1,107,542,547.08 in excise tax liabilities for 1993-1997 inclusive of surcharges and interest, plus 25% surcharge and 20% annual interest from April 22, 1998.

Status: The Court of Appeals issued a resolution suspending decision on the case until the termination of the DOF investigation on the TCCs assigned to Petron. Petron filed a motion for reconsideration which remains unresolved as of this date. Petron filed a Motion for Re-raffle requesting the re-raffle of the case and its immediate resolution.

Likelihood of resolution against Petron: Remote

Petron Corporation v. Commissioner of Internal Revenue

SC - G.R. No. 180385

Supreme Court

Date Filed: November 21, 2007

Petron Corporation v. Commissioner of Internal Revenue CTA EB No. 238 CTA Case No. 6136

Court of Tax Appeals Date Filed: July 10, 2000

Background: In November 1999, the Department of Finance (DOF) Center ExCom cancelled Tax Debit Memos (TDMs) worth P475 million, the related TCCs and their assignments. The BIR implemented this with a letter of assessment for deficiency excise taxes of P284 million plus interest and charges for the years 1995 to 1997, as a result of the cancellation. The Company contested on the grounds that the assessment has no factual and legal basis and that the cancellation of the TDMs was void. The Company elevated this protest to the CTA on July 10, 2000.

On August 23, 2006, the Second Division of the CTA rendered its Decision denying Petron's petition and ordered it to pay the BIR \$\mathbb{P}\$580 million representing deficiency excise taxes for 1995 to 1997 plus 20% interest per annum from December 4, 1999. Petron appealed the Division's Decision to the CTA en banc. On October 30, 2007, the CTA en banc dismissed Petron's appeal, with 2 of 4 justices dissenting. On November 21, 2007, Petron filed its appeal with the Supreme Court.

Exposure: ₽651,334,263.92 plus 20% interest from November 1999.

Status: On November 7, 2008, the Supreme Court gave due course to Petron's appeal and directed Petron to file its Memorandum. After the parties filed their respective memoranda, the case is now submitted for resolution.

A Decision was promulgated by the Supreme Court on July 28, 2010 reversing and setting aside the decision of the Court of Tax Appeals en banc requiring Petron to pay the BIR the amount of ₽1,804,972,415.96 comprised of deficiency tax of ₽580,236,552.67 and 20% interest from December 4, 1999 until June 24, 2010.

On September 13, 2010, the Supreme Court issued a Resolution denying with finality the CIR's motion for reconsideration of the Decision dated July 28, 2010.

### Petron Corporation v. Commissioner of Internal Revenue

CTA EB 311 CTA Case No. 6423 Court of Tax Appeals Date Filed: April 2002

Background: In May 2002, the BIR issued a collection letter for deficiency taxes of ₽254 million plus interest and charges for the years 1995 to 1998, as a result of the cancellation of TCCs and TDMs by the DOF Center ExCom. The Company protested this assessment on the same legal grounds used against the tax assessment issued by the BIR in 1999. The Company elevated the protest to the CTA.

On May 4, 2007, the Second Division of the CTA denied Petron's Petition for Review for lack of merit. Petron was ordered to pay the BIR the reduced amount of P601 million representing Petron's alleged deficiency excise taxes for the taxable years 1995 to 1998. In addition, Petron was ordered to pay the BIR 25% late payment surcharge and 20% delinquency interest per

annum computed from June 27, 2002. Petron appealed to the CTA En Banc thru a Petition for Review filed on October 1, 2007.

Exposure: ₽720,923,224.74 plus 20% interest per annum from January 2002.

Status: On December 3, 2008, after Petron filed its Manifestation and Motion informing the Court of the Supreme Court Decision in the Pilipinas Shell case<sup>1</sup>, the CTA En Banc reversed the unfavorable decision of the CTA 2nd Division<sup>2</sup>. The CIR filed a petition for Review with the Supreme Court. The Supreme Court directed Petron to file Comment on the petition in the Resolution dated Feb. 4, 2009. Petron's Comment was filed on April 20, 2009.

Likelihood of resolution vs. Petron: Remote

We should note that there are duplications in the TCCs subject of the three assessments. Excluding these duplications, the basic tax involved in all three assessments represented by the face value of the related TCCs is P910.7 million.

### 4. Pandacan Cases

Petron Corporation v. City Council of Manila, et al.

Civil Case NO. 03-106379

RTC Manila Br. 42

Date Filed: April 25, 2003

Background: In November 2001, the City Council of Manila, citing concerns of safety, security and health, passed City Ordinance No. 8027 reclassifying the areas in Pandacan, Manila occupied by the oil terminals of Petron, Shell and Chevron from Industrial to Commercial, making the operation of the terminals therein unlawful. The oil companies were given 6 months from effectivity of the Ordinance to vacate Pandacan.

Petron filed a petition to annul City Ordinance No. 8027 and stop the City Council of Manila, as well as Mayor Joselito Atienza from implementing the same.

At the same time that legal measures were being undertaken, an MOU was executed between the oil companies, the DOE, and the City of Manila in June 2002 which document represented efforts to address the concerns of the City Council with the implementation of a scale down program to reduce tankage capacities and joint operation of facilities with Shell and Chevron and allow the continued operation of the oil depots.

A status quo order in the court cases was in effect and the case of Petron, as were that of Shell and Chevron, was under mediation proceedings. Thereafter, the City of Manila approved the Comprehensive Land Use Plan and Zoning Ordinance (CLUPZO) (Ordinance No. 8119) that allows the oil companies a seven-year grace period. The passage of Ordinance No. 8119 was thought to effectively repeal Manila Ordinance No. 8027. However, on March 7, 2007, the Supreme Court rendered a Decision in the case of SJS Society vs. Atienza, directing the Mayor of Manila to immediately enforce Ordinance No. 8027.

Relief sought: Nullification of Ordinance No. 8027

<sup>1</sup> Petron filed a similar Manifestation and Motion before the Court of Appeals in CA-G.R. SP No. 55330 but the CA still has not acted on it as of date.

<sup>&</sup>lt;sup>2</sup> Computed from June 27, 2002 until the amount is fully paid, if the Division's decision were enforced, damages would reach a total of  $\pm 2,222.846,609.6$ .

Status: On March 12, 2007, Petron, together with Shell and Chevron, filed an Urgent Motion for Leave to Intervene and Urgent Motion to Admit Motion for Reconsideration of the decision dated March 7, 2007, citing that the Supreme Court failed to consider supervening events, notably (i) the passage of Ordinance No. 8119 which supersedes Ordinance No. 8027, as well as (ii) the writs of injunction from the RTC presenting the implementation of Ordinance No. 8027, making the Supreme Court's decision and the enforcement of Ordinance No. 8027 improper. Further, Petron, Shell, and Chevron noted the ill-effects of the sudden closure of the Pandacan Terminals on the entire country. On April 23, 2007, the RTC dismissed the case filed by Petron guestioning Ordinance 8027.

On February 13, 2008, the Supreme Court allowed the oil companies' intervention but denied their motion for reconsideration, declaring Manila City Ordinance No. 8027 valid and applicable to the oil terminals. The Court dissolved all existing injunctions against the implementation of the ordinance and directed the oil companies to submit their relocation plans to the Regional Trial Court within 90 days to determine, among others, the reasonableness of the time frame for relocation. The Court acknowledged that the removal of the oil depots cannot be rushed and acknowledged that the 6-month period under the ordinance was too short.

On February 28, 2008, Petron, jointly with Chevron and Shell, filed its motion for reconsideration of the Resolution. On May 13, 2008, the three oil companies submitted their Comprehensive Relocation Plans to the RTC in compliance with the February 13 Resolution of the Supreme Court.

The oil companies' motion for reconsideration with the Supreme Court remains pending and the consolidated relocation plans are submitted for RTC's consideration.

In a Resolution dated April 21, 2009, the 1st Division referred to the case En Banc and the latter accepted the same on April 28, 2009. In its April 28, 2009 Resolution, however, the Supreme Court En Banc denied the Motion for Reconsideration. On May 19, 2009, the Petitioner filed a Motion to stop the Mayor of the City of Manila from signing Draft Ordinance No. 7177 but this was denied by the Supreme Court in its June 2, 2009 Resolution for being moot and academic. On November 12, 2009, we received a Notice of Entry of Judgment from the Clerk of Court stating that the March 7, 2007 decision of the Supreme Court had on February 27, 2008 become final and executory and has therefore been recorded in the Book of Entries of Judgment.

The parties filed a Joint Motion to Withdraw Complaint and Counterclaim which was granted by the Court.

Exposure: No monetary claim. Adverse decision would mean closure of the terminals at Pandacan.

### 5. Petron Corporation v. The City of Manila, et al. Civil Case NO. 07-116700

RTC Manila Br. 41

Date Filed: February 8, 2007

Background: The City Council passed the Manila Comprehensive Land Use Plan and Zoning Regulations of 2006 (Ordinance No. 8119), which was approved by Mayor Atienza on June 16, 2006. Ordinance No. 8119 reclassified the area of the Pandacan depots from Industrial to High Density Residential/Mixed Use Zone. Ordinance No. 8119 gave non-conforming establishments, including the oil depots, 7 years to phase out or relocate.

Shell and Chevron filed their Complaint questioning Ordinance No. 8119. The company, which was not allowed to intervene, filed a separate complaint on February 8, 2007, questioning the validity of the Manila City Ordinance No. 8119.

Status: On October 9, 2007, Petron already formally offered its evidence in support of its application for a Writ of Preliminary Injunction. The City of Manila has yet to present its evidence to oppose Petron's application for a Writ of Preliminary Injunction.

Relief sought: Nullification of Ordinance No. 8119

Exposure: No monetary claim. Adverse decision would mean closure of the terminals at Pandacan.

Likely Outcome: Considering the Decision of the Supreme Court in Social Justice Society v. Atienza, it is likely that Ordinance No. 8119 will be declared as inapplicable to the oil depots in Pandacan, rendering this case moot, save for the matter of the 10-meter easement from the riverbank being implemented in the subject ordinance.

### Social Justice Society (SJS) v. Alfredo S. Lim SC G.R. No. 187836 Supreme Court

Background: This is a petition for prohibition by SJS against Mayor Lim for nullification of Ordinance No. 8187 which repeals both City Ordinance Nos. 8027 and 8119, effectively allowing the continued operation of the oil depots at Pandacan.

Status: On June 1, 2009, Social Justice Society officers filed a petition for prohibition against Mayor Lim before the Supreme Court, seeking the nullification of Ordinance 8187. The lawyers of the oil companies have met and will come up with a plan of action, including intervention once the Supreme Court directs the City of Manila to comment or gives due course to the petition. There has been no official action from the Supreme Court on this latest petition yet. The City filed its Comment on August 13, 2009. Petron filed its Motion for Leave to Intervene dated 11.27.09 and Comment-in-Intervention dated 11.27.09.

This case is consolidated with SC G.R. No. 187916.

Exposure: No monetary claim. Adverse decision would mean closure of the terminals at Pandacan.

Likely Outcome: It is likely that the Court will affirm the validity of Ordinance No. 8187, allowing the continued operation of the oil terminals at Pandacan.

### 7. Jose L. Atienza vs. Mayor Alfredo S. Lim SC G.R. No. 187916 Supreme Court

Background: This is the second petition filed against Ordinance 8187. Former Manila Mayor Atieza filed a petition for certiorari for the nullification of Ordinance No. 8187

Status: On June 5, 2009, former Manila Mayor Lito Atienza, represented by the former City Legal Officer, filed his own petition with the Supreme Court seeking to stop the implementation of Ordinance 8187. We have received word that the Court has ordered the City to file its comment but the Court did not issue a temporary restraining order. The City filed its Comment on August 13, 2009.

Petron filed its Manifestation on November 30, 2010 to inform the Supreme Court that it has decided to cease operation of its petroleum product storage facilities in Pandacan, Manila within 5 years or not later than January 2016 due to issues on the environmental and on the location of the terminal.

Exposure: No monetary claim. Adverse decision would mean closure of the terminals at Pandacan.

Likely Outcome: It is likely that the Court will affirm the validity of Ordinance No. 8187, allowing the continued operation of the oil terminals at Pandacan.

### In the Matter of the Sinking of the MT Solar I SBMI No. 936-06

Special Board of Marine Inquiry

Background: PETRON hired on a "single voyage basis" the vessel MT "SOLAR I" owned by Sunshine Maritime Development Corporation (SMDC for brevity) for the transport of industrial fuel oil from the Petron Refinery in Bataan to Zamboanga. PETRON, as a shipper of the cargo, conducted inspection of the vessel MT "SOLAR I" and likewise, relied on the documents presented by SMDC as carrier. PETRON also relied on the implied warranties of SMDC as "carrier" with respect to the seaworthiness of the vessel MT "SOLAR I" and other statutory/trading certificates issued by the Marine Industry Authority and other pertinent government agencies.

SMDC, taking into consideration the vessel's trim, stability and draft, declared to PETRON that the vessel MT "SOLAR I" can safely load approximately 13,500 barrels of cargo as stated in the Fixture Note, Notice of Readiness and Seaworthiness Certificate. On this basis, PETRON relying on the declaration of SMDC loaded the quantity as specified by SMDC. Unfortunately, the vessel MT "SOLAR I" sank off Guimaras when it encountered bad weather on or about 11 August 2006.

In September 2006, the Special Board of Marine Inquiry was created by the Philippine Coast Guard for the purpose of determining the administrative liability of the crew, owner of the vessel and other involved parties. The SBMI in its initial findings found Petron liable for allegedly overloading the vessel.

Status: On November 21, 2006, Petron filed a Memorandum of Appeal with the Department of Transportation and Communication (DOTC), elevating the disputed ruling of the BMI for review.

Relief sought: Reversal of the SBMI's initial finding that Petron was liable for allegedly overloading the vessel.

Exposure: Considering the nature of this investigation, no potential liability exists for Petron at this point.

Likely Outcome: Considering the prevailing law and existing jurisprudence, the company has a very good chance of success, if not with the DOTC, then with the court to which any dispute will eventually be brought.

### 9-10. Dalida and Gacho v.

Petron, Sunshine Maritime and Capt. Aguro NPS # VI-08-INV-09F-00081
Office of the Provincial Prosecutor, Guimaras

Background: This is a complaint filed on July 29, 2009 by Oliver Chavez, supposedly the Municipal Agriculturist of Nueva Valencia, who claims to be suffering from PTB due to his exposure to and close contact with waters along the shoreline and mangroves affected by the oil spill. The respondents are being charged of Violation of the Philippine Clean Water Act of 2004 (RA 9275)

Oliver Chavez vs. Petron, Sunshine Maritime and Capt. Aguro NPS # VI-08-INV-09G-00098; Office of the Provincial Prosecutor, Guimaras

Background: This is a complaint filed on July 29, 2009 by Oliver Chavez, supposedly the Municipal Agriculturist of Nueva Valencia, who claims to be suffering from PTB due to his exposure to and close contact with waters along the shoreline and mangroves affected by the oil spill. The respondents are being charged of Violation of the Philippine Clean Water Act of 2004 (RA 9275)

Status: Petron filed a Manifestation adopting counter-affidavits filed in the previous case (which was dismissed) involving the same issues and charges. These 2 cases are now submitted for resolution.

Exposure:

Likelihood of Resolution against Petron:

11-12. Rogelio Arsenal, Jr., et al. v. SMDC, Petron, et al. Civil Case No. 09-0394;

RTC Br. 65, Jordan, Guimaras

Oliver S. Chavez, et al. v. SMDC, Petron, et al. Civil Case No. 09-0395; RTC Br. 65, Jordan, Guimaras

Background: These are complaints for compensation for the clean-up operations filed on August 6, 2009 by a total of 1063 plaintiffs who allegedly did not receive any payment of their claims for damages from any of the defendants arising from the oil spill. Total claims for both cases amounts to 2991.9 Million (286.4 Million and 5.5 Million).

Status: On January 25, 2010, Summons dated January 18, 2010 were served on Petron's President, VP Marketing, VP Finance, VP Legal, VP Refinery, VP Supply, VP Planning, and Treasurer who were all included as defendants. The Summons, with attached copy of the Complaint, required Petron to file its Answers to the complaints 15 days from their service.

Exposure: ₽292 million

Likelihood of resolution against Petron:

### 13. Bataan Real Property Tax Cases

Emerlinda Talento vs Hon. Remigio M. Escalada, Jr. and Petron G. R. No. 180884
Supreme Court, Manila Third Division
Date Filed: January 4, 2008

Petron vs. Hon. Garcia, Emerlinda Talento, et al. Civil Case No. 8801 RTC-Balanga, Bataan Br. 3 Date Filed: October 8, 2007

Background: On August 21, 2007, Bataan Provincial Treasurer Emerlinda Talento issued a Final Notice of Delinquent Real Property Tax requiring Petron to settle the amount of P2,168 million allegedly in delinquent real property taxes as of September 30, 2007.

Petron had previously contested the assessments subject of the Notice of Delinquent Real Property Taxes, appealed the same to the Local Board of Assessment Appeals (LBAA), and posted the necessary surety bond to stop collection of the assessed amount. Petron contested the first assessment covering the Isomerization and Gas Oil Hydrotreater (GOHT3) Facilities of Petron which enjoy, among others, a 5-year real property tax exemption under the Oil Deregulation Law (RA 8479) per Board of Investments (BOI) Certificates of Registration. The second assessment is based on alleged non-declaration by Petron of machineries and equipment in its Bataan refinery for real property tax purposes and/or paid the proper taxes thereon since 1994. Petron questioned this second assessment on the grounds that: there was no non-declaration; back taxes can be assessed only for a maximum of 10 years, even assuming fraud; erroneous valuations were used; some adjustments like asset retirement and non-use were not considered; some assets were taken up twice in the assessments; and some assets enjoyed real property tax exemptions.

Notwithstanding the appeal to the LBAA and the posting of the surety bond, the Provincial Treasurer proceeded with the publication of the Public Auction of the assets of Petron, which she set for October 17, 2007.

Considering the Treasurer's refusal to cancel the auction sale, Petron filed a complaint for injunction on October 8, 2007 before the Regional Trial Court to stop the auction sale. A writ of injunction stopping the holding of the public auction until the case is finally decided was issued by the RTC on November 5, 2007. Acting on the petition of the Provincial Treasurer questioning the same, the Supreme Court upheld the writ of injunction issued by the RTC on June 27, 2008.

In the meantime, the LBAA dismissed the appeal filed by the company on December 10, 2007 on the ground of forum-shopping. This dismissal was reversed by the CBAA and the case was remanded to the LBAA for resolution on August 13, 2008.

Status: The RTC issued a Decision on June 25, 2010 upholding the position of Petron in the case and declaring null and void the demand on Petron for the payment of realty taxes in the amount of £1,731,025,403.06 by the Provincial Assessor of Bataan and the levy of the properties of Petron. The Court issued a Writ of Prohibition permanently restraining the Provincial Treasurer, from conducting a public auction of the properties of the company pending the finality of the disposition by the LBAA or CBAA on the appeal of the company from the revised assessment of the Provincial Assessor.

The Notice of Appeal filed for defendant was given due course. The entire records of the case were forwarded to the Court of Appeals for further proceedings.

Exposure: If the assessments are finally upheld by the Court, Petron will be made to pay \$\mathbb{P}\$2.168 Billion real property taxes.

Likelihood of Resolution against Petron: The likelihood of adverse resolutions against Petron is nil. In the first assessment, Petron's exemption from real property taxes is supported by RA 8479 and certified to by the Board of Investments upon endorsement by the Department of Energy. For the second assessment of  $mathbb{P}1.7$  Billion, the same will mostly likely be nullified as well because Petron will be able to establish, among others, that all machineries and equipment were declared, the Province made erroneous valuations and there were some adjustments in favor of Petron that were not considered.

### **PART II - SECURITIES OF THE REGISTRANT**

## (A) Market Price of and Dividends on Registrant's Common Equity and Related Stockholder Matters

### (1) Market Information (c/o Mia Santos/Lionel Lopez-Dee)

The registrant's common equity is principally traded at the Philippine Stock Exchange. The high and low sales prices for each period are indicated in the table below:

	Highest Close Lo		Low	est Close
Period	Price	Date	Price	Date
2010				
1 <sup>st</sup> Quarter	6.20	30-Mar-2010	5.00	22-Jan-2010
2 <sup>nd</sup> Quarter	6.80	14, 19, 26-May-	5.90	16, 19, 20-Apr-
		2010		2010
3 <sup>rd</sup> Quarter	7.10	27-Sept-2010	6.20	24-Aug-2010
4 <sup>th</sup> Quarter	18.82	30-Dec-2010	6.62	20, 21-Oct-2010
2009				
1 <sup>st</sup> Quarter	5.90	26-Feb-2009	4.70	8, 9, 19, 21, 22-
				Jan-2009
2 <sup>nd</sup> Quarter	6.00	14, 15-Apr; 18,	5.20	23-June-2009
		19, 29-May; 01-		
		June-2009		
3 <sup>rd</sup> Quarter	5.80	11, 13-Aug-2009	5.10	25, 28, 30-Sept-
		_		2009
4 <sup>th</sup> Quarter	5.70	20-Nov-2009	4.95	15-Oct-2009

The total number of stockholders as of December 31, 2010 was 164,167. Price as of last trading day of the year, December 30, 2010, was \$218.82\$ per share.

The previous year, the total number of stockholders as of was 176,131 and the stock price was ₽5.30 per share as of December 29, 2009.

### (2) Holders

## **List of Top 20 Stockholders (COMMON)** As of December 31, 2010

	STOCKHOLDER NAME	NATIONALITY	TOTAL SHARES	%
1	SEA Refinery Corporation	Filipino	4,696,885,564	50.10%
2	Petron Corporation Employees Retirement Plan	Filipino	2,276,456,097	24.28%
3	San Miguel Corporation	Filipino	1,702,870,560	18.16%
4	PCD Nominee Corp. (Filipino)	Filipino	124,700,302	1.33%
5	PCD Nominee Corp. (Non-Filipino)	Foreign	24,024,079	0.26%
6	Ansaldo Godinez & Co. Inc. FAO Mark V. Pangilinan	Filipino	8,000,000	0.09%
7	Ernesto Chua Chiaco &/ir Margaret Sy Chua Chiaco	Filipino	7,780,000	0.08%
8	Ernesto Chua Chiaco	Filipino	7,550,000	0.08%
9	Marciano V. Pangilinan	American	5,000,000	0.05%
10	Raul Tomas Concepcion	Filipino	3,504,000	0.04%
11	Ernesto Chua Chiaco	Filipino	3,450,000	0.04%
12	Ching Hai Go &/or Martina Go	Filipino	2,500,000	0.03%
13	Genevieve S. Chua Chiaco	Filipino	2,400,000	0.03%
14	Allied Banking Corporation	Filipino	2,145,000	0.02%
15	Shahrad Rahmanifard	Iranian	2,000,000	0.02%
16	Frank Chua &/or Genevieve Lim Chua	Filipino	1,453,588	0.02%
17	Ernesson S. Chua Chiaco	Filipino	1,450,000	0.15%
18	Mateo Lim	Filipino	1,244,500	0.01%
19	Celebrada C. Chua	Filipino	1,235,400	0.01%
20	South China Petroleum & Exploration Inc.	Chinese	1,147,500	0.01%

## **List of Top 20 Stockholders (PREFERRED)** As of December 31, 2010

	STOCKHOLDER NAME	NATIONALITY	TOTAL SHARES	%
1	PCD Nominee Corp. (Filipino)	Filipino	67,767,390	67.77%
2	PCD Nominee Corp. (Non-Filipino)	Foreign	29,916,210	29.92%
3	Knights of Columbus Fraternal Association of the Phils. Inc.	Filipino	500,000	0.50%
4	AFP Retirement and Separation Benefits System	Filipino	500,000	0.50%
5	HSY Realty & Development Corp.	Filipino	150,000	0.15%
6	Securities Investors Protection Fund, Inc.	Filipino	110,000	0.11%
7	Safeway Customs Brokerage, Inc.	Filipino	60,000	0.06%
8	Knights of Columbus Fr. George J. Willman Charities	Filipino	60,000	0.06%
9	Vichelli Churchill Say	Filipino	59,000	0.59%
10	Carmencita R. Gutierrez &/or Girme L. Gutierrez	Filipino	51,000	0.51%
11	Elena Tan Lao	Filipino	50,000	0.50%
12	Reynaldo R. Sarmenta &/or Rosario G. Sarmenta	Filipino	50,000	0.50%
13	Eva A. Yulo	Filipino	50,000	0.50%
14	Armando Hun &/or Mary Kathlyn Khong Hun	Filipino	50,000	0.50%
15	Sally Bayle &/or Silvestre Bayle	Filipino	50,000	0.50%
16	KC Philippines Foundation Inc.	Filipino	40,000	0.40%
17	Frances Melanee C. Keh	Filipino	30,000	0.30%
18	Reynaldo G. Alejandro	Filipino	30,000	0.30%
19	Antrilla Resources Corporation	Filipino	30,000	0.30%
20	Manuel E. Roque	Filipino	21,000	0.21%

### (3) Dividends

Petron's dividend policy is to declare as dividends out of the company's unrestricted retained earnings at least 25% of its unappropriated net income (after taxes) for the prior fiscal year, payable either in cash, property or shares. The Board shall determine, by resolution, the exact amount, date and shareholders entitled to such dividends.

For preferred shares, it shall be at a fixed rate of 9.5281% per annum calculated in reference to the offer price of ₽100 per share on a 30/360-day basis and shall be payable quarterly in arrears, whenever approved by the Board. If the dividend payment date is not a banking day, dividends will be paid on the next succeeding banking day, without adjustment as to the amount of dividends to be paid. Since its listing in March 2010, cash dividends have been declared in March, June, September, and December of each year.

A \$\mathbb{P}\$0.10 per share cash dividend for common shareholders was approved by the Board on July 12, 2010. Total amount was at \$\mathbb{P}\$938 million, with record date on July 30, 2010 and payment date of August 16, 2010. No cash dividend for common shares was declared in 2009.

Similarly, a cash dividend of  $\not=0.10$ /share was also approved by the Board on May 7, 2008, which included all stockholders on record as of June 2, 2008 and payment date of June 27, 2008.

### (4) Sale of Unregistered or Exempt Including Securities Constituting an Exempt Transaction

### 1. Fixed Rate Corporate Notes

- a. In August 2006, the Company issued five-year Fixed Rate Corporate Notes amounting to ₱6.3 billion through private placement to not more than nineteen primary institutional lenders, arranged by BPI Capital and ING. Subsequently in June 2009, the Company issued five and seven-year Fixed Rate Corporate Notes totaling ₱10 billion to primary institutional lenders not exceeding nineteen, arranged by BPI Capital, DBP, The Hongkong and Shanghai Banking Corporation Limited and ING.
- b. The Company did not seek written confirmation from the Commission that such issuances are exempt from registration.

### 2. <u>P20 Billion 7.0% PHP-Denominated Notes Due 2017 Payable in U.S. Dollars (the "Notes")</u>

Under Republic Act No. 8799, known as the Securities Regulation Code (the "Code"), and its implementing rules, securities, such as the Notes, are not permitted to be sold or offered for sale or distribution within the Philippines unless such securities are approved for registration by the SEC or are otherwise exempt securities under Section 9 of the Code or sold pursuant to an exempt transaction under Section 10 of the Code.

The Notes are issued by Petron. The Notes will bear interest from and including November 10, 2010 at the rate of 7.0% per annum, payable semi-annually in arrears on May 10 and November 10 of each year, with the first interest payment to be made on May 10, 2011. The Notes will mature on November 10, 2017.

The Notes were offered in the Philippines to not more than nineteen (19) non-qualified buyers and to any number of qualified buyers as defined in the Code. The offer and sale of the Notes qualify as an exempt transaction pursuant to sections 10.1 (k) and 10.1(l) of the Code. A confirmation of exemption from the SEC that the offer and sale of the Notes in the Philippines qualify as an exempt transaction under the Code is not required to be, and has

not been, obtained. Nevertheless, in compliance with applicable regulations, a Notice of Exemption is required to be filed, and will be filed, after the issuance of the Notes.

The Notes offered or sold have not been registered with the SEC under the Code. Any future offer or sale thereof is subject to registration requirements under the Code, unless such offer or sale qualifies as an exempt transaction.

### (B) Description of Petron's Shares

The registrant's securities consist of common stock with par value of ₹1.00 per share and preferred shares with par value of ₹1.00 per share. Total common shares are 9,375,104,497 which are voting shares, while preferred shares, consisting of 100,000,000 shares, are generally non-voting except in cases provided by law.

### (C) Stock Ownership Plan

Currently, Petron does not have a stock ownership plan or program. In 1994, when Petron's initial public offering (IPO) was undertaken, a special secondary sale of Petron's shares was offered to employees. Entitlement of shares at the listing price of £9.00 per share was made equivalent to the employee's base pay factored by his/her service years with Petron. Petron's Executive Officers, except the Chairman, the President and the Vice President for Corporate Planning, were entitled to own Petron shares under this SOP.

Preparatory to the listing of the Company's preferred shares, availment of said shares were offered to employees from February 15 to 19, 2011.

### PART III - FINANCIAL INFORMATION

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND OTHER INFORMATION

### Financial Condition and Results of Operations

### **Results of Operations**

### 2010 Vs 2009

Petron ended 2010 with a consolidated **net income** of **P 7.92 billion**, **P** 3.67 billion higher than the **P** 4.26 billion earnings reported in 2009. The growth in profit was attributed largely to the substantial increase in export sales and higher non-operating income.

Sales volume went up to 48.29 million barrels (MMB), from last year's 44.22MMB. Year 2010 saw a 73% surge in petrochemical sales volume as it marked the first full year of operations in the company's Benzene, Toluene and Mixed Xylene (BTX) unit which was commissioned in April 2009. Petrochemical sales hit 3.3 million barrels in 2010 compared to 1.9 million barrels the previous year. On the back of higher petrochemical sales, the company's total export volumes increased by 48% to 5.2 million barrels in 2010 versus 3.5 million barrels in 2009. Domestic sales volumes, meanwhile, increased by nearly 6% to 43.1 million barrels in 2010 from 40.7 million barrels a year before attributed to increased economic activity, aggressive solicitation of new accounts and expansion of its service station network.

Net sales for the year reached **P 229.09 billion**, 30% better than the **P** 176.53 billion level a year earlier, chiefly due to higher average selling price per liter (2010: **P** 29.18 vs. 2009: **P** 24.52) as regional MOPS prices perked up to an average of US\$82.73/bbl from US\$64.98/bbl of last year. Higher price was complemented by increase in volume.

Similarly, Cost of Goods Sold (CGS) went up by 30% or P 47.70 billion from previous year's P 161.58 billion to P 209.28 billion level. The increase was prompted by higher FOB of crude that went into cost (2010: US\$77.57/bbl vs. 2009: US\$62.34/bbl), along with the escalation in volume.

Refinery Operating Expenses that formed part of CGS totaled **P** 4.98 billion, 4% lower than the total expenses incurred in 2009. The positive variance was brought about by lower maintenance and repairs (M&R) and depreciation. The substantial part of M&R in 2009 were related to the restoration of facilities damaged by fire in November 2008 plus turnaround activities of some units. Meanwhile, some units were already fully depreciated at the start of 2010, hence, the drop in depreciation expense.

**Selling & Administrative Expenses** (OPEX) summed up to **P 7.30 billion**, 27% higher than the **P** 5.75 billion level in 2009. Higher provision for bad debts, additional leases for new service stations, and increased purchases of LPG cylinders were the principal contributors for the rise in OPEX. Despite the increase in sales volume, **OPEX per liter** rose by 16% or **P** 0.13 from **P** 0.82 of last year to **P** 0.95 in 2010.

**Net Financing Costs & Other Charges** dropped significantly to **P 2.21 billion** from the **P 3.45 billion** level reported last year. Better financing costs was due to higher interest income coupled with foreign exchange translation gains on dollar-denominated transaction.

With the significant improvement in income, Income tax expense rose to P = 2.38 billion from the P = 1.49 billion level in 2009.

**Earnings per share** increased by 71% to **P 0.77**, from **P** 0.45 of last year.

### 2009 vs. 2008

Petron bounced back to profitability in 2009, posting a **net income** of **P 4.26 billion** versus the record **loss** of **P 3.92 billion** in 2008. The Company attributed its strong performance to more stable crude and finished product prices in 2009 relative to the year before. It can be recalled that 2008 was an abnormal year for many oil refiners who experienced extreme volatility in crude prices when the demand for oil contracted resulting in the steep decline in refined product prices starting in the third quarter of 2008 to first quarter of 2009. Nevertheless, Petron was able to maximize trading gains during the first quarter of 2009 with the sale of cheaper imported products due to the total shutdown of its Refinery until mid-February 2009. Earnings were further boosted by foreign exchange gains versus losses the previous year as the Philippine peso strengthened vis-à-vis the US dollar in 2009 favoring the Company's foreign-denominated transactions.

**Sales volume** dropped to **44.22 million** barrels (MMB) from 2008's level of 49.66MMB. The 11% or 5.44MMB decline in volume was traced essentially to lower exports and supply sales (by 5.80MMB). This was partly offset by the slight increase in domestic volumes (by 0.36MMB) due mainly to the growth in kerojet and petrochemical sales.

**Net Sales** were down by 34% or P 91.15 billion due to lower average selling prices of petroleum products (2009 per liter: P 24.52 vs. 2008: P 33.37). From P 267.68 billion in 2008, sales dropped to P 176.53 billion in 2009.

Cost of Goods Sold (CGS) dipped to P 161.58 billion from previous year's P 264.31 billion. The substantial reduction was brought about mainly by lower duty paid landed cost (DPLC) per liter of crude this year that formed part of CGS at an average of P 19.39 versus P 29.77 in 2008. Moreover, as prices had become more stable, inventory write-down declined significantly to only P 0.08 billion at end-2009 compared to year-end 2008 of P 2.43 billion when crude prices dropped sharply starting August until March 2009.

Refinery Operating Expenses that went into CGS rose by 14% or P 0.65 billion from last year's P 4.54 billion to P 5.19 billion. The highest expense was on non-cash depreciation charges largely due to the completion of the BTX (Benzene, Toluene Extraction) unit. Under cash operating expenses, increases were posted in maintenance and repairs related to the fire incident in November 2008, purchased power and other services as well as on real property taxes with the completion of new projects. Owing to the rise in expenses coupled with the reduction in crude run (2009: 91 mbd vs. 2008: 114 mbd), cost per liter of crude processed increased by 42% or P 0.29 from 2008's P 0.69.

Selling & Administrative Expenses (OPEX) surpassed 2008 level of P 5.22 billion by 10% to P 5.75 billion. Increased non-cash expenditures were noted on higher accrual of pension expense and cash expenses particularly purchased services, rent, employee-related costs, maintenance and repairs and materials and supplies. OPEX per liter climbed by 24% or P 0.16 to P 0.82 this year from the previous year's P 0.66 owing to the decline in sales volume.

**Net Financing Costs & Other Charges** stood at **P 3.45 billion** or 12% lower than 2008's level of **P** 3.94 billion. While financing costs rose due to increased interest rates with the issuance of **P** 10 billion FXCN in June 2009, this was mitigated by foreign exchange gains versus losses in 2008 due to more stable Philippine peso against the US dollar.

**Income tax expense** of **P 1.49 billion** was a reversal from the **P 1.87** billion tax benefit in 2008 due essentially to the net income this year.

With the positive bottom line, earnings per share grew by 207% to **P 0.45** in 2009 from negative **P** 0.42 the year before.

### 2008 vs. 2007

With a four-month consecutive operating losses starting September, the Company suffered a **net loss of P 3.92 billion** in 2008, a reversal from the **P 6.39 billion net income in 2007**. The significant decline in the Company's bottom line was largely attributed to contraction in margins (Gross Profit 2008 P 3.37 billion vs. 2007's P 15.23 billion) as domestic prices fell at a faster rate than crude costs starting the third quarter while increased borrowing levels to finance the expensive crude in the first half of the year led to higher financing costs (by P 2.37 billion). The global financial crisis also resulted in rising interest rates for all of the Company's borrowings. This was exacerbated by weaker US dollar and volatility of international crude and product prices that resulted in exchange losses and rising hedging costs. However, the tax benefit of P 1.87 billion due largely on the effect of the Net Operating Loss Carry-over (NOLCO) partly reduced the loss before income tax of P 5.79 billion to a negative bottom line of P 3.92 billion.

**Sales volume** registered an overall 2.60 million barrels drop from last year's 52.26 million barrels to **49.66 million barrels** in 2008. Export sales suffered cut back by 18% (1.86 MMB) while domestic demand decreased by 2% (0.7 MMB) resulting from record-high fuel prices.

**Net Sales** surpassed the 2007 level by P 57.16 billion from P 210.52 billion to P 267.68 billion this year due to successive price increases during the first half of the year. This was complemented by lighter sales mix with the commissioning of the Company's Petro Fluidized Catalytic Cracking Unit (PFCCU) and Propylene Recovery Unit (PRU) that had enabled the refinery to convert a portion of its fuel oil volume to higher valued white products, such as propylene, LPG and gasoline.

Cost of Goods Sold (CGS) rose to P 264.31 billion from the year-ago figure of P 195.29 billion. Higher duty paid landed cost (DPLC) per liter of crude this year that formed part of CGS was pegged at an average of P 29.72 versus P 20.28 in 2007. Moreover, as experienced by other refineries in the region in the aftermath of the steep decline in crude and product prices, the Company also considered a mark down of its inventory amounting to P 2.43 billion. Crude volatility reached 300% as crude peaked at US\$141/bbl in July and crashed to US\$40 in December triggering a continued fall in the regional prices of petroleum products.

Refinery Operating Expenses that went into CGS escalated by P 1.06 billion from prior year's P 3.48 billion to P 4.54 billion. Increased expenditures were recorded on depreciation of the new PFCCU and PRU; maintenance/re-servicing works related to conversion of the Thermofor Catalytic Cracker Unit to PFCCU and deferred turnaround of Atmospheric Pipestill; and, purchased utilities caused by the transfer of the Gas Oil Hydrotreater power from internal to external source to accommodate the power requirement of the PFCCU.

Owing to increased operating expenses (OPEX) and reduced crude run (2008: 113 mbd vs. 2007: 129 mbd), **cost per liter of crude** processed increased by 48% or P 0.22 over 2007's P 0.47.

**Selling & Administrative Expenses** were trimmed down by 2% ( $\mathbb{P}$  0.11 billion) from  $\mathbb{P}$  5.33 billion the preceding year to  $\mathbb{P}$  5.22 billion this year. Reduced expenditures were noted under business expenses resulting from decreased sponsorships; employee-related costs; and, materials and supplies with the deferral of LPG cylinder purchases.

**OPEX per liter** rose slightly by **P** 0.01 from the previous year's level as sales volume declined by 5% or 2.57 million barrels.

**Net Financing Costs & Other Charges (P 3.94 billion)** rose more than seven times compared the corresponding period in 2007 (P 0.56 billion). The Company's higher financing costs were mainly the outcome of the increase in level of borrowings (due to expensive crude and product imports) and higher interest rates due to the global financial crisis (2008: P 36.39 billion at 7.2% vs. P 21.34 billion at 5.4%). Thus, the P 4.18 billion interest expense largely on short-term peso loans more than doubled the previous year's P 1.81 billion total. Meanwhile, the foreign exchange (forex) and hedging activities on dollar-denominated transactions in 2008 resulted in losses and hedging costs of P 1.0 billion, a reversal from the forex and hedging gains of P 1.2 billion the year before.

**Loss per share** of **P 0.42** in 2008 was a turnabout from the earnings per share of **P 0.68** in 2007. Consequently, the net loss resulted to negative **1.5% return on net sales**.

#### **Financial Condition**

### 2010

Petron closed 2010 with **total resources** of **P 161.82 billion**, 44% or **P** 49.08 billion higher than end-December 2009 level of **P** 112.74 billion.

**Cash and cash equivalents** increased significantly from P 12.99 billion to P 43.98 billion principally due to the proceeds from loan availments and issuances of bonds and preferred shares.

Financial assets at fair value through profit or loss grew by 9% from P 208 million to P 227 million due mainly to the improvement in the marked-to-market value of marketable securities and club membership shares.

Available-for-sale financial assets (current and non-current) declined by 14% from P 1.36 billion to P 1.16 billion on account of the maturity of investment in government securities of the local insurance subsidiary.

Trade and Other Receivables-net amounted to P 24.27 billion, 18% or P 5.43 billion lower than the P 29.70 billion level as of December 31, 2009 mainly due to the drop in government receivables as a result of significant utilization of tax credit certificates.

**Assets held for sale** of ₽ 823 million consisted of office units for sale. This was classified as property, plant and equipment and investment properties in 2009.

**Investment in associates** stood at **P 804 million.** This comprised of the company's equity in Petrochemical Asia Hongkong Limited (PAHL) and Limay Energen Corporation (LEC).

**Investment Properties-net** of **P 119 million** was 49% below the **P 232** million figure reported in December 2009 chiefly due to the transfer of the book value of Petron Megaplaza Offices to assets held for sale.

**Deferred tax assets- net** went up to **P 28 million** from the end-December 2009 balance of **P 7** million due mainly to the effect of translation adjustment of the foreign insurance subsidiary.

Other non-current assets- net were considerably higher at **P 23.02 billion** this year from **P** 0.88 billion in year-end 2009 primarily traced to advances to the retirement fund.

Short-term loans and liabilities for crude oil and petroleum product importations went down by 13% (P 6.62 billion) to P 43.65 billion principally due to settlements made partly countered by higher crude importations.

**Trade and other Payables** grew by 37% (P 1.83 billion) to P 6.74 billion on account of higher liabilities to contractors and suppliers for the company's capital projects.

**Derivative Liabilities** increased significantly from P 1 million to P 30 million level mainly due to marked-to-market loss on outstanding embedded derivatives.

**Income tax payable** increased to **P 14 million** from **P 10** million as at December 31, 2009 owing to higher tax liabilities reported by the subsidiaries.

Long-term debt inclusive of current portion showed a significant movement from P 18.89 billion to P 54.40 billion due to the newly-availed NORD loan amounting to US\$355 million and proceeds from issuance of Bonds equivalent to P 20.00 billion partly reduced by amortizations of outstanding loans.

**Retirement benefits liability of P 249 million** was five times higher the previous year's amount of P 50 million as the increase in benefits paid during the year resulted to lower value of Retirement Plan's assets.

**Deferred tax liabilities-net** grew considerably from P 364 million to P 1.96 billion largely due to the impact of NOLCO as well as temporary differences reflected under parent and subsidiaries' accounts.

**Asset Retirement Obligation** escalated to **P 815 million** from **P** 541 million the year earlier mainly due to higher estimated dismantling cost.

Other non-current liabilities rose by 19% or P 98 million from P 511 million to P 609 million mainly due to the increases in cylinder deposits and cash bond.

Total equity attributable to equity holders of the parent company aggregated **P** 53.07 billion at the end of December 2010 showing a 44% or **P** 16.13 billion improvement over the end-December 2009 level due to the combined effect of the following:

- ♦ **P 9.86 billion** issuance of preferred shares, net of issue cost
- ♦ ₱ 7.92 billion full year net income partly reduced by the ₱ 1.65 billion dividends on common and preferred shares.

Other reserves increased by 41% to **P 83 million** from **P** 59 million due to translation adjustment of the company's foreign subsidiary.

# 2009

Petron's total **asset base** as at year-end 2009 posted a modest growth of 1% or ₱ 0.97 billion to close at ₱ 112.74 billion from ₱ 111.78 billion.

**Available-for-sale investments** (current and noncurrent) nearly doubled to P 1.36 billion from last year's balance of P 0.68 billion as the Company's insurance subsidiaries increased its investments in government securities and ROP bonds.

Trade and Other Receivables-net surged to P 29.70 billion from P 16.88 billion essentially on account of the filing of claims from government agencies on tax refund; and from trade accounts due to higher selling prices towards year-end.

**Inventories-net** declined by 9% or P 2.62 billion to settle at P 28.17 billion this year from P 30.79 billion a year earlier. The substantial drop in volumes (by 3.2MMB valued at P 9.53 billion) more than offset higher costs (December 2009: P 26.97 per liter vs. December 2008: P 19.62 per liter) translated to P 6.85 billion.

Other current assets posted decline of 63% or P 7.49 billion to P 4.43 billion from P 11.92 billion essentially due to the filing of Input VAT claims which had been reclassified to receivables account.

**Property, plant and equipment (PPE)-net** showed a reduction of 5% or P 1.64 billion to P 34.78 billion from P 36.43 billion as there were no major additions during the year. On the other hand, the BTX unit started commercial operations in April 2009.

**Investment properties-net** were lower by P = 0.01 billion compared with prior year's P = 0.25 billion attributable mainly to depreciation charges for the year.

**Deferred tax assets-net** decreased significantly to **P 0.01 billion** relative to 2008's **P** 0.90 billion due to the combined effect of the inventory differential (MAP vs. FIFO) and the reversal in 2009 of the 2008 inventory write down.

Short-term loans and supplier's credit declined by 20% or P 12.61 billion from P 62.89 billion to P 50.27 billion triggered mainly by lower levels of crude and product purchases towards year-end.

Trade and other payables moved up to **P 4.92 billion** from last year's **P** 4.56 billion traced largely to higher accrual of operating expenses and unpaid interest partly offset by the settlement of retention payables to the contractors of the completed BTX project.

Long-term debt inclusive of current portion rose by 84% or P 8.64 billion to P 18.89 billion pertaining to the issuance of the P 10 billion FXCN in June 2009 partly reduced by the quarterly amortization of other peso loans.

**Income tax payable** went down to **P 0.01 billion** from **P** 0.02 billion (by 55% or **P** 0.01 billion) resulting from lower tax liabilities of the subsidiaries.

**Deferred income tax liabilities** rose to **P 0.36 billion** from a minimal amount the previous year attributable to the temporary differences in the computation of income tax, particularly the reversal this year of inventory write down in 2008.

**Asset Retirement Obligation** of **₽ 0.54 billion** showed a 23% or 0.17 billion drop versus the 2008 balance of **₽** 0.71 billion influenced mainly by the effect of change in discount rate used.

Other non-current liabilities recorded a 11% or P 0.05 billion increase as against last year's P 0.46 billion mainly due to higher cash bond.

**Retained Earnings** recorded an 18% or P 4.24 billion growth to P 27.51 billion from P 23.27 billion representing the parent net income for the year.

Other reserves' grew to P 0.06 billion from P 0.01 billion in 2008 due to unrealized fair value gains on available-for-sale financial assets.

# 2008

Petron's consolidated resources as at December 31, 2008 rose to **P 111.78** billion (by 7% or **P** 7.30 billion) over end-December 2007 balance of **P** 104.47 billion.

Cash and cash equivalents went up by 32% or P 3.10 billion to P 12.83 billion as cash cycle shortened to 53 days from 70 days in 2007.

Financial assets at fair value through profit or loss decreased by 6% (P 0.01 billion) from P 0.23 billion to P 0.22 billion, brought about by the drop in market values of investments in marketable equity securities and proprietary membership shares.

**Available-for-sale investments** (current and noncurrent) rose slightly to **P 0.68 billion** from last year's balance of **P 0.63** billion as the Company increased its investment in government securities.

**Receivables-net** slid to **P 16.88 billion** from **P** 17.87 billion on account primarily of higher collections from trade accounts partly offset by the increase in VAT and specific tax (SPT) claims. The increase in SPT claims was driven by the product replenishment scheme implemented by the BIR in March 2008.

**Inventories**, at net realizable value, registered a minimal increment of ₱ 0.52 billion to settle at ₱ 30.79 billion in 2008. The 565 MB build-up in volume of finished products valued at ₱ 2.00 billion was partly offset by the drop in product cost (December 2008; ₱ 19.62 per liter vs. December 2007: ₱ 22.31 per liter) amounting to ₱ 1.70 billion.

Other current assets showed an increase of 12% (P 1.25 billion) to P 11.92 billion from P 10.67 billion traced mainly to the increase in Input VAT and product replenishment claims.

**Property, plant and equipment** grew by 7% or ₱ 2.30 billion to ₱ **36.43 billion** primarily on account of capital investments in the Refinery, particularly PFCCU (₱ 1.09 billion) and the construction of Benzene, Toluene, and Mixed Xylene (BTX) plant (₱ 2.51 billion).

**Investment properties** were higher by P 0.04 billion compared with prior year's P 0.21 billion driven mainly by real estate acquisitions for future service station sites.

**Deferred tax assets** rose significantly to **P 0.90 billion** relative to 2007's **P 0.001** billion traced largely to the NOLCO (Net Operating Loss Carry-Over).

Other non-current assets closed at **P 0.89 billion**, posting a 21% (**P 0.15** billion) increment over the previous year brought about mainly by increased long-term receivables.

**Short-term loans** and **supplier's credit** moved up by 35% (P 16.23 billion) to **P 62.89 billion** due essentially to higher borrowing level to augment working capital requirements.

Accounts payable and accrued expenses inched up to P 4.56 billion from last year's P 4.54 billion traced largely to liabilities to contractors and suppliers as well as accrual of operating expenses and interest on loans.

**Long-term debt inclusive of current portion** decreased by 20% (P 2.53 billion) to P 10.25 billion traceable to the settlement of the NORD loan in December amounting to US\$45 million.

**Income tax payable** went down to **P 0.02 billion** (by 96% or **P** 0.50 billion) as a result of the net loss reported by the parent company.

**Deferred income tax liabilities** declined by 99% to **P 0.01 billion** attributable to the temporary differences, particularly the recognized NOLCO and MCIT (Minimum Corporate Income Tax).

Other non-current liabilities went up by 28% (P 0.25 billion) mainly because of the increment in Asset Retirement Obligation.

**Retained Earnings** slid by  $\mathbb{P}$  5.43 billion to  $\mathbb{P}$  23.27 billion as a result of the combined effect of the net loss reported by the parent company and dividends declaration amounting to  $\mathbb{P}$  3.92 billion and  $\mathbb{P}$  0.94 billion, respectively.

# **Cash Flows**

#### 2010 Vs 2009

With a stronger EBITDA and lower working capital, **Net cash inflows from operating** activities increased significantly to **P 17.45 billion** from **P 4.65** billion a year earlier. Internally generated funds were augmented by the availment of long-term loans and the issuances of bonds and preferred shares.

Funds available from proceeds of loans and preferred shares were used to pay-off partly the company's short-term debts and fund its capital programs.

The company ended the year 2010 with a cash balance of **P 43.98 billion**.

## 2009 vs. 2008

With a strong EBITDA, the Company's **net cash inflow** from operating activities soared to P 4.65 billion from a negative outflow of P 3.41 billion in 2008.

#### 2008 vs. 2007

Petron generated an **operating cash outflow** of P 3.41 billion, a turnabout from the P 5.66 billion inflows the previous year. The negative cash flow was influenced largely by the sharp decline in cash earnings coupled with higher borrowing level.

#### Financial Condition

Item 7. Financial Statements	2010	2009	2008
b) Cash and Cash Equivalents			
Cash in bank (Peso)	2502	861	2,386
Cash in bank (US\$)	320	699	392
Cash on hand	3,626	3,101	4,536
Marketable securities	37,536	8,324	5,513
Total	43,984	12,985	12,827
c) Accounts Receivables-Others			
Borrow and loan	66	327	199
Others	3,917	3,733	2,303
Total	3,983	4,060	2,502
d) Selling and Administrative Expenses			
Depreciation and amortization	1,258	1,083	1,071
Employee costs	1,972	1,625	1,375
Purchased services and utilities	1,311	1,332	1,202
Maintenance and repairs	551	522	482
Advertising	222	222	235
Rent expense	544	479	411

Materials and office supplies	397	211	181
Taxes and licenses	205	136	136
Impairment loss on trade and other receivables/ receivables written-off	481	58	71
Others	362	80	58
Total	7,303	5,748	5,222
e) Other Income, Interest Expense and Others			
Interest income	839	205	354
Interest expense	(4,309)	(4,251)	(4,180)
Rent income	215	346	357
Derivatives- net mark to market (MTM) gain (loss)	(98)	(409)	179
Foreign exchange gain (loss) - net	1,465	146	(1,708)
Commodity hedging gain (loss)	13	461	1,159
Changes in fair value of financial assets at FVPL	64	22	(67)
Insurance claims	97	172	33
Gain on ARO settlement	18	14	8
Miscellaneous	(365)	(155)	(76)
Net	(2,061)	(3,449)	(3,941)

Top Five (5) Key Performance Indicators

Ratio	Dec-10	Dec-09	Dec-08	
Current Ratio	1.6	1.3	1.1	
Debt Equity Ratio	2.0	2.0	2.4	
Return on Equity (%)	17.4	12.1	(11.1)	
Debt Service Coverage	4.2	3.8	1.2	
Tangible Net worth	₽ 53.3B	₽ 37.2B	₽ 32.9B	

Current Ratio - Total current assets divided by total current liabilities.

This ratio is a rough indication of a company's ability to service its current obligations. Generally, the higher the current ratio, the greater the "cushion" between current obligations and a company's ability to pay them.

#### Debt Equity Ratio - Total liabilities divided by tangible net worth.

This ratio expresses the relationship between capital contributed by creditors and that contributed by owners. It expresses the degree of protection provided by the owners for the creditors. The higher the ratio, the greater the risk being assumed by creditors. A lower ratio generally indicates greater long-term financial safety.

#### **Return on Equity** - Net income divided by average total stockholders' equity.

This ratio reveals how much profit a company earned in comparison to the total amount of shareholder equity found on the balance sheet. A business that has a high return on equity is more likely to be one

that is capable of generating cash internally. For the most part, the higher a company's return on equity compared to its industry, the better.

**Debt Service Coverage** - Free cash flows add available closing cash balance divided by projected debt service.

This ratio shows the <u>cash flow</u> available to pay for <u>debt</u> to the total amount of debt payments to be made. It also measures the company's ability to settle dividends, interests and other financing charges.

Tangible Net Worth - Net worth minus intangible assets.

This figure gives a more immediately realizable value of the company.

#### **Business Condition**

- ➤ Philippine GDP strongly rebounded in 2010 after a sluggish growth in 2009 After the slow economic growth of only 1.1% in 2009 due to the ill effects of the global economic crisis, the Philippines robustly recovered and expanded by 7.3% in 2010. The country benefitted from the improvement in the global economy, high election-spending and favorable business conditions in the local economy.
- ➤ Oil demand continued to grow in 2010 After growing by 6% in 2009, the industry oil demand continued to expand in 2010 and rose by around 3.3% (based on tentative data from DOE). From 294 thousand barrels per day (MBD) in 2009, demand grew to 303.7 MBD supported by healthy business environment during the year. High GDP growth, hefty election spending, strong personal consumption with rising OFW remittances, and increasing vehicle sales pushed oil demand.
- ➤ Peso strengthened in 2010 The stability of the Philippine's currency in 2009 was followed by an appreciating peso in 2010. From an average of P47.6/\$ in 2009, peso strengthened and averaged P45.1/\$ in 2010. It ended the year at P43/\$ level as high dollar inflows from strong rebound of exports, high OFW remittances and foreign investments boosted the peso. Appreciating peso makes the Company's import costs and value of foreign-denominated debts lower.
- > Stable inflation and low interest rates in 2010 From a low inflation of 3.2% in 2009, the hike in prices in 2010 has been manageable with inflation averaging 3.8%. The gradual hike in commodity, food and services prices during the year contributed to the benign inflation sustained in 2010.
- ➢ Oil prices sustained its uptrend in 2010. The uptrend of oil prices in 2009 was sustained in 2010. From \$61.9/bbl in 2009, Dubai averaged \$78.1/bbl in 2010. Growth in world oil demand especially in the emerging countries like China and India, recovery of the global economy, and improving equities market supported the rising prices of crude. Speculation manifested by high levels of managed money in crude also influences the oil market, pushing oil prices higher.
- ▶ Industry competition remained tight. New players remain aggressive in strengthening their hold of the market. Their collective market share¹ has grown to an estimated 21.3% in 2010 from 18.8% in 2009 as they have implemented different marketing strategies and continuously expanded their service station network. The new players have also been very aggressive in the LPG market collectively capturing around 48.6% of the total LPG market.
- > Illegal trading practices persisted. Despite the government's and private sector's efforts to fight smuggling through different programs, cases of illegal activities (e.g. "bote-bote" retailing, illegal refilling) have persisted following the market's deregulation. This has resulted in unfair competition among players and lost tax revenues for the government.

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<sup>&</sup>lt;sup>1</sup> Excludes end-users' direct imports of jet fuel

Any event that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

#### **TCC-Related Matters**

In 1998, the BIR issued a deficiency excise tax assessment against Petron. The assessment relates to Petron's use of P659 worth of Tax Credit Certificates ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to Petron by suppliers as payment for fuel purchases. Petron is contesting the BIR's assessment before the Philippine Court of Tax Appeals ("CTA"). In July 1999, the CTA ruled that, as a fuel supplier of Board of Investments-registered companies, Petron is a qualified transferee of the TCCs. Following an unfavorable ruling from the CTA En Banc, Petron filed an appeal to the Supreme Court. A Resolution was issued by the Supreme Court (1st Division) on September 13, 2010 denying with finality CIR's motion for reconsideration of the Decision dated July 28, 2010.

In November 1999, the BIR issued a P284 assessment against Petron for deficiency excise taxes for the years 1995 to 1997. The assessment results from the cancellation by the Philippine Department of Finance ("DOF") of tax debit memos, the related TCCs and their assignment to the Parent Company. Petron contested the assessment before the CTA. In August 2006, the CTA denied Petron's petition, ordering it to pay the BIR P580 representing the P284 unpaid deficiency excise from 1995 to 1997, and 20% interest per annum computed from December 4, 1999. In July 2010, the Philippine Supreme Court ("SC") nullified the assessment against Petron and declared Petron as a valid transferee of the TCCs. A motion for reconsideration filed by the BIR was denied with finality on September 13, 2010.

In May 2002, the BIR issued a P254 assessment against Petron for deficiency excise taxes for the years 1995 to 1998. The assessment results from the cancellation by the DOF of tax debit memos, the related TCCs and their assignment to Petron. Petron contested the assessment before the CTA. In May 2007, the CTA second division denied Petron's petition, ordering Petron to pay the BIR P601 representing Petron's P254 unpaid deficiency excise taxes for the taxable years 1995 to 1998, and 25% late payment surcharge and 20% delinquency interest per annum computed from June 27, 2002. Petron appealed the decision to the CTA *en banc*, which ruled in favor of Petron, reversing the unfavorable decision of the CTA second division. The BIR is contesting the CTA *en banc* decision before the SC where the case is still pending as of March 14, 2011.

There are duplications in the TCCs subject of the three assessments described above. Excluding these duplications, the aggregate deficiency excise taxes, excluding interest and penalties, resulting from the cancellation of the subject TCCs amount to P911.

#### **Pandacan Terminal Operations**

In November 2001, the City of Manila enacted City Ordinance No. 8027 ("Ordinance 8027") reclassifying the areas occupied by the oil terminals of Petron, Shell and Chevron from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. However, in June 2002, Petron, together with Shell and Chevron, entered into a Memorandum of Understanding ("MOU") with the City of Manila and DOE, agreeing to scale down operations, recognizing that this was a sensible and practical solution to reduce the economic impact of Ordinance 8027. In December 2002, in reaction to the MOU, Social Justice Society ("SJS") filed a petition with the SC against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, Petron filed a petition with the Regional Trial Court ("RTC") to annul Ordinance 8027 and enjoin its implementation. On the basis of a *status quo* order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance ("Ordinance 8119"), which applied to the entire City of Manila. Ordinance 8119 allowed Petron (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by Petron questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the SC rendered a decision (the "March 7 Decision") directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, Petron, together with Shell and Chevron, filed motions with the SC seeking intervention and reconsideration of the March 7 Decision, on the ground that the SC failed to consider supervening events, notably (i) the passage of Ordinance 8119 which supersedes Ordinance 8027, as well as (ii) the RTC orders preventing the implementation of Ordinance 8027. Petron, Shell, and Chevron also noted the possible ill-effects on the entire country arising from the sudden closure of the oil terminals in Pandacan.

On February 13, 2008, the SC resolved to allow Petron, Shell and Chevron to intervene, but denied their motion for reconsideration. In its February 13 resolution (the "February 13 Resolution"), the Supreme Court also declared Ordinance 8027 valid, dissolved all existing injunctions against the implementation of the Ordinance 8027, and directed Petron, Shell and Chevron to submit their relocation plans to the RTC. Petron, Shell and Chevron have sought reconsideration of the February 13 Resolution. In compliance with the February 13 Resolution, Petron, Shell and Chevron have submitted their relocation plans to the RTC.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 ("Ordinance 8187"), which repealed Ordinance 8027 and Ordinance 8119, and permitted the continued operations of the oil terminals in Pandacan.

In June 2009, petitions were filed with the SC, seeking the nullification of Ordinance 8187 and enjoining its implementation. These petitions are still pending as of March 14, 2011.

#### **Executive Order No. 839**

On October 2, 2009, President Gloria Macapagal-Arroyo, under Proclamation No. 1898, declared a state of national calamity in view of the devastations caused by typhoon "Ondoy" and "Pepeng". Allegedly in line with this proclamation, the President subsequently issued E.O. 839, mandating that prices of petroleum products being sold in Luzon be kept at October 15, 2009 levels. The oil companies, including the Petron, in compliance with E.O. 839, rolled back prices to October 15, 2009 levels.

Pilipinas Shell filed its Petition on November 9, 2009 seeking prohibition, mandamus and injunction with prayer for the issuance of a temporary restraining order and/or writ of preliminary injunction. On November 13, 2009, the Regional Trial Court of Makati issued a temporary restraining order for a period of 20 days and scheduled further hearings for the writ of injunction. On November 16, 2009, thru E.O. 845, the President lifted the price freeze under E.O. 839 and directed a task force to implement proposals promised by oil firms, including discounts and staggered-price adjustments.

# Oil Spill Incident in Guimaras

On August 11, 2006, M/T Solar I, a third party vessel contracted by Petron to transport approximately two million liters of industrial fuel oil, capsized 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice ("DOJ") and the Special Board of Marine Inquiry ("SBMI"), both agencies found the owners of M/T Solar I liable. The DOJ found Petron not criminally liable, but the SBMI found Petron to have overloaded the vessel. Petron has appealed the findings of the SBMI to the Philippine

Department of Transportation and Communication and is awaiting its resolution. Petron believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as Petron, who are charterers.

#### Bataan Real Property Tax Cases

Petron has three pending real property tax cases with the Province of Bataan, arising from three real property tax assessments. The first is for an assessment made by the Municipal Assessor of Limay, Bataan in 2006 for the amount of P86.4 covering Petron's isomerization and gas oil hydrotreater facilities which enjoy, among others, a five -year real property tax exemption under the Oil Deregulation Law per the Board of Investments Certificates of Registration. The second is for an assessment made also in 2006 by the Municipal Assessor of Limay for P17 relating to the leased foreshore area on which the pier of Petron's Refinery is located. In 2007, the Bataan Provincial Treasurer issued a Final Notice of Delinquent Real Property Tax requiring Petron to settle the amount of P2,168 allegedly in delinquent real property taxes as of September 30, 2007, based on a third assessment made by the Provincial Assessor covering a period of 13 years from 1994 to 2007. The third assessment cited Petron's non-declaration or under-declaration of machineries and equipment in the Refinery for real property tax purposes and its failure to pay the corresponding taxes for the said period.

Petron timely contested the assessments by filing appeals with the Local Board of Assessment Appeals ("LBAA"), and posted the necessary surety bonds to stop collection of the assessed amount.

However, with regard to the third assessment, notwithstanding the appeal to the LBAA and the posting of the surety bond, the Provincial Treasurer, acting on the basis of the Final Notice of Delinquent Real Property Tax relating to the third assessment, proceeded with the publication of the public auction of the assets of Petron, which was set for October 17, 2007. Due to the Provincial Treasurer's refusal to cancel the auction sale, Petron filed a complaint for injunction on October 8, 2007 before the RTC to stop the auction sale. A writ of injunction stopping the public auction until the final resolution of the case was issued by the RTC on November 5, 2007.

The RTC issued a Decision dated June 25, 2010 upholding Petron's position and declared null and void the demand on Petron for the payment of realty taxes in the amount of P1,731 made by the Provincial Assessor of Bataan and the levy of the properties of Petron. The Court issued a Writ of Prohibition permanently prohibiting, preventing and restraining the Provincial Treasurer of Bataan from conducting a public auction of the properties of Petron or selling the same by auction, negotiated sale, or any act of disposition pending the finality of the disposition by the LBAA or CBAA, as the case maybe, on the pending appeal made by Petron from the revised assessment of the Provincial Assessor of Bataan.

#### Any significant elements of income or loss (from continuing operations)

There are no significant elements of income or loss from continuing operations.

# Seasonal aspects that has material effect on the FS

There are no seasonal items that have material effect on the financial statement.

All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There are no off-balance sheet transactions, arrangements and obligations with unconsolidated entities or persons during the reporting period.

#### **Audit and Audit-Related Fees**

For the annual review of the financial statements, consultancy services on tax and other assurance related services, the Company paid its external auditors the amount of P3.6 million in 2009 and P45.1 million in 2010 (exclusive of VAT and out of pocket expenses).

Petron's external auditor is selected through sealed bidding wherein qualified auditing firms are invited to participate. For the audit of annual financial statements, award is endorsed by the Board Audit Committee. The Board of Directors, finding the recommendation to be in order, in turn endorsed the appointment or retention of the independent external auditor for approval/information of the stockholders during its annual meeting. Award of other related audit services is likewise done through sealed bids and is approved by the Audit Committee as endorsed by the company's Internal Audit Department.

#### **AUDIT COMMITTEE REPORT**

The Board of Directors Petron Corporation

The Audit Committee assists the Board of Directors in its oversight function with respect to the adequacy and effectiveness of internal control environment, compliance with corporate policies and regulations, integrity of the financial statements, the independence and overall direction of the internal audit function, and the selection and performance of the external auditor.

In the performance of our responsibilities, we report that in 2010:

- We reviewed and discussed with Controllers management the annual financial statement of Petron Corporation and Subsidiaries and endorsed these for approval by the Board.
- o The Audit Committee endorsed and the stockholders approved the appointment of Manabat Sanagustin/KPMG as the company's new independent auditors for 2010. Accounting rules require the consolidation of results of operations and account balances of Petron with San Miguel Corporation after the latter exercised its full ownership option in Petron. Having a common external auditor will facilitate coordination among auditors of the parent company and its subsidiaries as well as expedite consolidation.
- o The independent auditors, Manabat Sanagustin/KPMG, presented to and discussed with the Committee the scope and timing of their annual audit plan, audit methodology, and focus areas related to their review of the financial statements.
- o The Audit Committee reviewed with Manabat Sanagustin/KPMG, the external auditors' audit observations and recommendations on the Company's internal controls and management's response to the issues raised.
- The Committee reviewed with the Internal Audit Head and approved the annual internal audit plan and satisfied itself as to the independence of the internal audit function.
- We reviewed on a quarterly basis Internal Audit's report on the adequacy and effectiveness of the internal control environment in the areas covered during the period.

All the four members of the Audit Committee are satisfied with the scope and appropriateness of the Committee's mandate and that the Committee substantially met its mandate in 2010.

Chairperson

Independent Director

Aurora T. Calderon

Director

Ferdinand K. Constantino Director

#### Material Commitments for Capital Expenditure

The Company funded a total of  $mathred{P}13.96$  billion,  $mathred{P}13.23$  billion for major projects and  $mathred{P}0.73$  billion for miscellaneous projects in 2010 through cash generated from the Company's operations and proceeds from recent borrowings.

Major capital projects include:

Service station projects and LPG distribution facility. ₽1.7 billion was allotted for the expansion of the service station network to augment market share and installation of LPG supply/distribution facility.

**Refinery investments.** A total of ₽11.3 billion was used for refinery projects, ₽11.1 billion of which was for the power plant while the balance was for maintenance related project and additional tank.

**Logistical projects.** ₱0.2 billion was funded for logistical projects that would improve cost efficiencies and revenue generation. These include additional tanks, expansion of receiving facility and security-related projects.

(B) Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

There are no changes in and disagreements with Accountants on Accounting and Financial Disclosure.

# PART IV - MANAGEMENT AND CERTAIN SECURITY HOLDERS

# (A) Directors and Executive Officers of the Registrant

Described below are the business experiences of the company's Directors and Executive Officers for the past five (5) years.

#### **Directors**

Ramon S. Ang, Filipino, 57 years old, is the Chairman/Chief Executive Officer and Executive Director of Petron. He is the Chairman of the Board Executive Committee and Compensation Committee. He is also the Chairman of Las Lucas Construction and Development Corporation and New Ventures Realty Corporation and Chairman/CEO of Petron Marketing Corporation and Petron Freeport Corporation. He is the Vice Chairman of San Miguel Corporation (SMC) since January 1999 and President & Chief Operating Officer since March 2002, Chairman of Liberty Telecom Holdings Inc. since December 2008 and Vice Chairman of Manila Electric Company since December 2008. Other current positions include: Chairman and President of San Miguel Brewery Inc.; Chairman of San Miguel Properties, Inc., The Purefoods-Hormel Company, Inc., Anchor Insurance Brokerage Corporation and San Miguel Brewery Hongkong Ltd. (Hongkong), Philippine Diamond Hotel & Resort Inc., Philippine Oriental Realty Development Inc., Atea Terra Corporation and Cyber Bay Corporation; Director of Ginebra San Miguel Inc. and San Miguel Pure Foods Company Inc.; and Independent Director of Philweb Corporation. Previously, Mr. Ang was the Chief Executive Officer of the Paper Industries Corporation of the Philippines (PICOP) and Executive Managing Director of Northern Cement Corporation, Aquacor Food Marketing, Inc., Marketing Investors Inc., PCY Oil Mills, Metroplex Commodities, Southern Island Oil Mills and Indophil Oil Corporation. He has a Bachelor of Science degree in Mechanical Engineering from the Far Eastern University.

Eric O. Recto, Filipino, 47 years old, is the President/Executive Director of the Company. He is a member of the Board Executive Committee and the Nomination and Compensation Committees. He is also the Chairman/CEO of Petron Foundation, Inc.; Chairman of Petrogen Insurance Corporation and Overseas Ventures Insurance Corporation (Bermuda); and Director of Petron Marketing Corporation. He is currently a Member of the Board of Directors of San Miguel Corporation and the Manila Electric Company. He is also the Vice Chairman of Philweb Corporation, Atok-Big Wedge Corporation and Alphaland Corporation. Mr. Recto is also the Vice Chairman and President of ISM Communications Corporation, Top Frontier Investment Corporation, and Q-Tech Alliance Holdings, Inc. He was previously the Undersecretary of the Department of Finance, in charge of both the International Finance Group and the Privatization Office (2002-2005). Before his work with the government, he was the Senior Vice President and Chief Financial Officer of Alaska Milk Corporation (2000-2002) and Belle Corporation (1994-2000). He was also a Vice-President in Bankers Trust Company for four years after graduate school. Mr. Recto has a degree in Industrial Engineering from the University of the Philippines and has a Masters degree in Business Administration from the Johnson School, Cornell University.

Eduardo M. Cojuangco, Jr., Filipino, 75, is a non- executive Director of Petron. He is the Chairman and Chief Executive Officer of San Miguel Corporation and Ginebra San Miguel Inc.; Chairman of ECJ & Sons Agricultural Enterprises Inc., Eduardo Cojuangco Jr. Foundation Inc., and San Miguel Purefoods Company Inc.; and a Director of Manila Electric Company and Cainaman Farms Inc. Previously held positions include: President & Chief Executive Officer of United Coconut Planters Bank; President and Director of United Coconut Life Assurance Corporation and Governor of the Development Bank of the Philippines. Mr. Cojuangco was formerly a member of the House of Representatives (1970-1972), Governor of Tarlac (1967-1979) and Philippine Ambassador Plenipotentiary. He attended the College of Agriculture at the University of the Philippines - Los Baños and the California Polytechnic College in San Luis Obispo, U.S.A. and was conferred a post graduate degree in Economics, honoris causa, from the University of Mindanao.

Estelito P. Mendoza, Filipino, 81 years old, is a non- executive Director. He is a member of the Nomination and Audit Committees. He heads the law firm Estelito P. Mendoza and Associates and holds directorships in San Miguel Corporation; Philippine National Bank; Philippine Airlines Inc. and Prestige Travel Inc. He was previously the Chairman of Dutch Boy Philippines, Inc. and Alcorn Petroleum and Minerals Corporation and a Director of East West Bank. He also served the Philippine Government as a former Solicitor General (1972-1986), Minister of Justice (1984-1986), Member of the Batasang Pambansa (1984-1986) and Governor of the Province of Pampanga (1980-1986). His professional affiliations include membership with the Integrated Bar of the Philippines, the Philippine Bar Association, International Academy of Trial Lawyers (USA), and the American Society of International Law. He is known both here and abroad, consistently being listed as one of the "Leading Individual in Dispute Resolution" in the Philippines by the Asia Legal 500, among others. Mr. Mendoza took his prelaw course and Bachelor of Laws degree at the University of the Philippines. He also holds a Master of Laws degree from the Harvard Law School.

Roberto V. Ongpin, Filipino, 74 yrs. old, is a non-executive Director. He is a member of the Executive and Compensation Committees. He is currently the Chairman of the following corporations: Philweb Corporation, ISM Communications Corporation, Alphaland Corporation, Atok-Big Wedge Co., Inc., Acentic GmbH (Germany) and Developing Countries Investment Corporation (Bahamas) and is Director of San Miguel Corporation, Ginebra San Miguel, Inc., and Top Frontier Investment Holdings Inc. He is also Non-Executive Director of Forum Energy plc (London) and Shangri-la Asia Limited (Hong Kong) and Deputy Chairman of South China Morning Post (Hong Kong). Mr. Ongpin joined SGV & Co. in 1964 and was Chairman and Managing Partner of the firm from 1970 to 1979. He served as Minister of Trade and Industry of the Republic of the Philippines from 1979 to 1986. Mr. Ongpin holds a Bachelor of Science in Business Administration, cum laude, from the Ateneo de Manila University. He is a Certified Public Accountant (CPA) and has an MBA from Harvard Business School.

Bernardino R. Abes, Filipino, 80 years old, has been a non-executive Director of the Company since July 2001. He is formerly the Chairman of the Government Service Insurance System and the Social Security Commission; and former Director of the Manila Electric Company, Philippine Stock Exchange, Union Bank of the Philippines, First Philippine Holdings, Philex Mining Corporation, Belle Corporation and Clark Development Corporation. He was the Presidential Adviser on Legislative Affairs and Head, Presidential Legislative Liaison Office in 2001. Other positions include: Consultant for the Philippine Senate (1992-1993), Director for Bureau of Labor Relations (1957-1961), Secretary of Labor (1962-1964), Administrator and concurrently Chairman of SSS (1963-1965). He graduated from the University of Santo Tomas with a Bachelor of Laws degree.

Aurora T. Calderon, Filipino, 56 years old, is a non-executive director and is a member of the Compensation and Audit Committees. She is also an alternate member of the Executive Committee. She is the Senior Vice President - Senior Executive Assistant to the President and COO of SMC since January 20, 2011. Previous to her appointment, she was a consultant of SMC reporting to the COO since 1998. She holds directorships in Petron Marketing Corporation, Petron Freeport Corporation, SMC Global Power Holdings Corporation, SEA Refinery Corporation, Thai San Miguel Liquor Co., New Ventures Realty Corporation, Ltd., Las Lucas Construction & Development Corporation, and Kankiyo Corporation. She is currently the President and Director of Total Managers Inc., a full-time Consultant to San Miguel Corporation (1998 to present). She was a former Director of MERALCO (January 2009-May 2009), Senior Vice President of Guoco Holdings (1994-1998), Chief Financial Officer and Assistant to the President of PICOP Resources (1990-1998) and Assistant to the President and Strategic Planning at the Elizalde Group (1981-1989). A Certified Public Accountant, she graduated magna cum laude from the University of the East in 1973 with a degree in Business Administration, majoring in Accounting and earned her Masters degree in Business Administration from the Ateneo de Manila University in 1980. She is a member of the Financial Executives and the Philippine Institute of Certified Public Accountants (PICPA).

Mirzan Mahathir, Malaysian, 52 years old, is a non-executive director of the Company. He is the Executive Chairman and CEO of Crescent Capital Sdn. Bhd. in Kuala Lumpur, a position that he has held

since 2007. Past positions include: Executive Chairman and President of Konsortium Logistik Berhad from 1992-2007; Executive Chairman of Sabit Sdn Bhd. from 1990-1992; Associate of Salomon Brothers in New York, U.S.A. from 1986-1990; and Systems Engineer at IBM World Trade Corporation from 1982-1985. He has held directorships in several Malaysian and foreign companies. He is also a member of several professional and non-profit organizations, most notably the UN/ESCAP Business Advisory Council; American Bureau of Shipping (ABS) Southeast Asia Committee; and Wharton Business School Asian Executive Board. Mr. Mahathir holds a Bachelor of Science degree in Computer Science from Brighton Polytechnic in the United Kingdom graduating with honors in 1982 and has a Masters in Business Administration degree from the Wharton School, University of Pennsylvania, USA (1987).

Romela M. Bengzon, Filipino, 50, is a non-executive director of the Company. She is a Director of Petron Marketing Corporation and the Managing Partner of the Bengzon Law Firm. Apart from her law practice, she is also a professor at the De La Salle University Graduate School of Business, Far Eastern University Institute of Law MBA-JD Program and the Ateneo Graduate School of Business and Regis University. She has been employed at various law firms and private corporations in the Philippines and abroad, having been admitted to both the Philippine and New York State bars in 1986 and 1994, respectively. She has served the government under the Department of Trade and Industry as one of the Philippine Government's Honorary Trade Ambassador to the European Union; Chairperson of the Committee on Economic Liberalization and Deputy Secretary General of the Consultative Commission, both under the Office of the President. She is presently a member of the Integrated Bar of the Philippines; American Bar Association; International Bar Association; New York State Attorney and the Australian-New Zealand Chamber of Commerce. A Political Science graduate of the University of the Philippines in 1980 (with honors), she obtained her Bachelor of Laws from the Ateneo de Manila University in 1985.

Ferdinand K. Constantino, 59 years old, Filipino, is a non-executive director of the Company. He is also a Director San Miguel Corporation (SMC) since 2010 and the Senior Vice President/Chief Finance Officer and Treasurer of SMC since 2001. He holds several directorships in San Miguel Brewery Inc., Ginebra San Miguel Inc., San Miguel Yamamura Packaging Corporation, Magnolia Inc., San Miguel Foods Inc. and Bank of Commerce; and is the President of Anchor Insurance Brokerage Corporation. Past positions include: concurrent Chief Finance Officer of San Miguel Brewery Inc. (2007-March 2009) and San Miguel Beer Division (1999-2005); Comptroller of SMC (1997-1999); Finance Director of San Miguel Brewing Group (1994-1997); and Chief Finance Officer of Manila Electric Company (2009). He has held directorships in various subsidiaries of SMC, local and offshore, during the last five years. He holds a Bachelor of Arts degree in Economics from the University of the Philippines (1972) and took graduate courses in Economics (1972-1973) and Business (1977-78) from the same university.

Virgilio S. Jacinto, 54 years old, Filipino, is a non-executive director of the Company since December 2010. He is the Vice President/First Deputy General Counsel of San Miguel Corporation; a Director of FILSOV Shipping Company, Inc. and Ventures Securities Inc.; and Corporate Secretary of Ecofarm Systems and Resources, Inc., J&E Development Corporation, Jewelmer International Corporation, Terramar Aqua Resources, Inc. and Venture Securities, Inc. Mr. Jacinto is also an Associate Professor of the University of the Philippines' College of Law. Previously, he was a Director and Corporate Secretary of United Coconut Planters Bank (September 1998-February 2001); a Partner of the Villareal Law Offices (June 1985-May 1993); Associate of Sycip, Salazar, Feliciano & Hernandez Law Office (1981-1985) and Graduate Assistant at the UP Law Center (1978-1981). His memberships include the Integrated Bar of the Philippines, International Honor Society of the Phi Kappa Phi and the Harvard Club - Philippines. A consistent honor student (Latin honors), he obtained his degrees in Philosophy (1976) and Law (1981) from the University of the Philippines. He placed 6<sup>th</sup> in the 1981 bar exam. He also has a Master of Laws degree from Harvard University in 1984.

Ron W. Haddock, 70 years old, American, is a non-executive Director. He is an alternate member of the Executive Committee. He sits as Chairman of the Board of AEI Services, L.L.C., which he has occupied since September 2006. His other current positions include Chairman of Safety-Kleen Systems, Inc. and Rubicon Offshore International; Board member of Alon Energy USA and Trinity Industries, Inc.

He is Chairman of the governance committees for Safety-Kleen and AEI Services, LLC. Previously, he was Chairman and CEO of Prisma Energy International and FINA. He started his career with Exxon in 1963 where he progressed through various management positions including manager of the Baytown Refinery, Corporate Planning Manager for Exxon U.S.A., Vice President of Refining and Executive Assistant to the Chairman and Vice President and Director of Esso Eastern, Inc. Mr. Haddock is an active member of several industry and civic organizations in the U.S. and was a former Honorary Consul of Belgim in Dallas, Texas. He holds a degree in Mechanical Engineering from Purdue University.

Joseph N. Pineda, Filipino, 47 years old, non-executive director of Petron. He is currently the Senior Vice President and Deputy Chief Finance Officer of San Miguel Corporation (SMC). He has been with SMC since 2005, starting off as Vice President for Special Projects. Before joining SMC, he was President and Nominee of UCPB Securities to the Philippine Stock Exchange. He then moved on to United Coconut Planters Bank as Vice President in 2003 and was UCPB Savings Bank President in 2004. He holds several directorships in the SMC Group of Companies and elsewhere. Mr. Pineda holds a Bachelor of Arts degree in Economics at San Beda College and has taken units in Masters in Business Administration at De La Salle University.

Reynaldo G. David, Filipino, 68 years old, Independent Director. He is currently the Chairman of the Audit and Nomination Committees and a member of the Compensation Committee. Previously, he was the President & Chief Executive Officer of the Development Bank of the Philippines; Chairman of NDC Maritime Leasing Corporation; and Director of DBP Data Center, Inc. and Al-Amanah Islamic Bank of the Philippines. Other past positions include: Chairman of LGU Guarantee Corporation; Vice Chairman/CEO and Executive Committee Chairman of Export and Industry Bank (September 1997-September 2004); Director/CEO of Unicorp Finance Limited and Consultant of PT United City Bank (concurrently held from 1993-1997); Director of Megalink Inc.; Vice President and FX Manager of the Bank of Hawaii (April 1984-August 1986); and various directorships and/or executive positions with The Pratt Group (September 1986-December 1992), a major industrial Australian firm based in Hong Kong; President & Chief Operating Officer of Producers Bank of the Philippines (October 1982-November 1983); President & Chief Operation Officer of International Corporation Bank (March 1979-September 1982); and Vice President and Treasurer of Citibank N. A. (November 1964-February 1979). A TOYM Awardee for Offshore Banking in 1977, he was also awarded by the Association of Development Financing Institutions in Asia & the Pacific (ADFIAP) as the Outstanding Chief Executive Officer in 2007. A Certified Public Accountant since 1964, he graduated from the De La Salle University with a Liberal Arts degree in Commerce in 1963 and has attended the Advance Management Program of the University of Hawaii (1974). He was conferred with the title Doctor of Laws, honoris causa, by the Palawan State University in 2005.

Artemio V. Panganiban, 74 years old, Filipino, an Independent Director and member of the Audit Committee. He also sits as Independent Director of the following listed companies: Meralco; Bank of PI; First Philippine Holdings Corp.; Metro Pacific Investment Corp.; Metro Pacific Tollways Corp.; Robinsons Land Corp.; GMA Network; GMA Holdings; and Asian Terminals. He is a columnist for the Philippine Daily Inquirer and is an adviser/consultant in several business, civic, and religious organizations. He is formerly the Chief Justice of the Supreme Court of the Philippines. Prior to that, he was an Associate Justice of the Supreme Court from 1995-2005; Chairperson of the House of Representatives' Electoral Tribunal (2004-2005); Senior Partner of Panganiban Benitez Parlade Africa & Barinaga Law Office (1963-1995); President of Baron Travel Corporation (1967-1993); and professor of the Far Eastern University, Assumption Convent and San Sebastian College (1961-1970), among other positions he assumed in both public and private sectors. He is an author of several books and has received various awards for his numerous accomplishments, most notably the "Renaissance Jurist of the 21st Century" conferred by the Supreme Court in 2006, and the "Outstanding Manilan" for 1991 by the City of Manila. He earned his Bachelor of Laws degree, cum laude, from the Far Eastern University in 1960 and placed 6th in the bar exam that same year.

The Board is composed of the Executive, Compensation, Audit and Nomination Committees. Their composition are as follows:

**Executive Committee** 

Ramon S. Ang - Chairman

Eric O. Recto

Roberto V. Ongpin

Ron W. Haddock - Alternate Aurora T. Calderon - Alternate

**Compensation Committee** 

Ramon S. Ang - Chairman (Non-voting)

Eric O. Recto Roberto V. Ongpin Aurora T. Calderon Reynaldo G. David

**Audit Committee** 

Reynaldo G. David - Chairman

Estelito P. Mendoza Ferdinand K. Constantino Aurora T. Calderon Artemio V. Panganiban

**Nomination Committee** 

Revnaldo G. David - Chairman

Eric O. Recto Estelito P. Mendoza

Virgilio S. Jacinto - Advisor

#### **Other Executive Officers**

Lubin B. Nepomuceno, Filipino, 59 years old, is the Senior Vice President and General Manager of Petron Corporation and heads the Marketing, Supply and Refinery Divisions of the Company. He is also the President of Petron Marketing Corporation; director of Las Lucas Construction & Development Corporation, New Ventures Realty Corporation and Petron Freeport Corporation; and Trustee of Petron Foundation Inc. Other current positions include: Director in the Corporate Technology Group of San Miguel Food & Beverage International Ltd., and Thai San Miguel Liquor Co. Ltd; President of Archen Technologies, Inc.; Senior Vice President & Manager of Corporate Technical Services; and Board Member of San Miguel Yamamura Packaging Corporation. Previously, he was the Chairman of San Miguel Corporation Shipping & Lighterage. He has held various board and executive positions in the San Miguel group. Mr. Nepomuceno holds a Bachelor of Science degree in Chemical Engineering and an MBA from the De La Salle University. He also attended trainings at the University of Hawaii, University of Pennsylvania and Japan's Sakura Bank Business Management.

Emmanuel E. Eraña, Filipino, 50 years old, is the Senior Vice President and Chief Finance Officer of Petron Corporation. He holds various positions in Petron's subsidiaries: Director of Petron Freeport Corporation; Deputy Chairman of Overseas Ventures Insurance Corporation; and President & CEO of Petrogen Insurance Corporation, Las Las Lucas Construction & Development Corporation, New Ventures Realty Corporation; and President of Petron Foundation, Inc. Prior to his transfer to Petron, he was the Chief Information Officer of the Corporate Service Unit of San Miguel Corporation. He began his career with San Miguel as a Finance Manager in 1998, then went on to hold other positions in the field of finance, namely: Finance Manager, San Miguel Foods, Inc. (Oct. -Dec. 1999); Finance & Management Services Officer, San Miguel Food Group (2000-2001); Finance Officer, San Miguel Purefoods Corporation (Jan. 2001-Jun. 2002); Chief Finance Officer, San Miguel Purefoods Corporation (Jul. 2002-

May 2005); Chief Finance Officer, SMFBIL/NFL Australia (May 2005-Nov. 2006); Executive Assistant to the Chief Financial Officer, Corporate Service Unit (Dec. 2006-Jan. 2008). Mr. Eraña has a Bachelor of Science degree in Accounting from the Colegio de San Juan de Letran.

Ma. Cristina M. Menorca, 55 years old, Filipino, is the Vice President for Human Resources. She is also a Trustee of Petron Foundation Inc. Prior to her present position she was the Vice President of Controllers for Petron and Controller for all Petron subsidiaries. She started her career with Petron in 1978 as a Financial Analyst and then held various supervisory positions before moving on to managerial posts which include: HR Manager - PNOC Marine Group of Companies (1990-1993); Purchasing Manager (1993-1995); SAP Project Manager (1995-1996); Business Systems Support Manager (1996-2001); HR Manager (2001-2008) and Financial Planning and Risk Management Manager and Special Assistant to the President and the Chairman (Oct. 2008-Nov. 2008); and Controller (November 2008). Prior to Petron, she was a Staff Auditor at SGV in 1976 and the Chief Accountant of San Beda College in 1977. She was awarded as the People Manager of the Year by the People Management Association of the Philippines (PMAP) in 2008 and was recently inducted as a Fellow in People Management by the Philippine Society of Fellows in Personnel Management. Ms. Menorca holds a Bachelor of Science degree in Commerce, major in Accounting, magna cum laude, from the University of Sto. Tomas and placed 18<sup>th</sup> in the 1976 CPA Board examinations.

Freddie P. Yumang, Filipino, 53 years old, is the Vice President for Refinery. He joined Petron as a Project Engineer Trainee in January 1982 then went on to assume various supervisory and managerial positions at the Refinery. He has been sent overseas on numerous occasions to lead technical teams for Foster Wheeler International (1998-1999) and Petronas Refinery in Malaysia (1987-1989) and has served as resource person and speaker at conferences in several Asian countries. Mr. Yumang is a registered and professional mechanical engineer (RME/PME) and is an active member of the Philippine Society for Mechanical Engineers (PSME) of which he served as National Director in 2006, 2007 and 2011. Among his most notable achievements were receiving a Plaque of Recognition from the ME Alumni Association of MIT in 2007 wherein he served as President from 2008 to 2009; and awarded as 2010 The Outstanding Mapuan (TOM) Awardee from National Association of Mapua Alumni; a citation as one of the Outstanding Mechanical Engineers (TOME) by the PSME in 2005; and an award as Outstanding President of PSME Bataan Chapter in 1995. He is a Mechanical Engineering graduate of the Mapua Institute of Technology and has MBA units from De La Salle University. He also attended the Basic Management and Management Development Programs of the Asian Institute of Management in 1992 and 2002, respectively, from which he received separate awards for Superior Performance.

Ma. Rowena O. Cortez, Filipino, 46 years old, is the Vice President for Supply and Operations. She is a Director of Las Lucas Construction & Development Corporation and Petron representative to the Management Committee of MHPI. She joined Petron's Marketing Division as a Market Planning Analyst in 1993 then moved on to several supervisory and managerial positions in Marketing, Supply and Operations, and Supply Divisions. She was also the Project Manager for the Demand Planner Implementation of Petron, and subsequently delivered a paper on this experience at the i2 Planet in Phoenix, Arizona (USA) in May 2005. She started her career with the PNOC-Energy Research and Development Center where she handled computer training, information system-related activities and various research work on new and renewable sources of energy. Ms. Cortez holds a Bachelor of Science in Industrial Engineering and an MBA from the University of the Philippines. She has attended local and foreign trainings and seminars on supply chain, petroleum and petrochemicals, including the prestigious Energy Course at the University of Oxford in Oxfordshire, UK in 2008.

Susan Y. Yu, Filipino, 34 years old, is the Company's Vice President for Procurement. She is a Trustee of Petron Foundation Inc., Director of Overseas Ventures Insurance Corporation, Ltd. (OVINCOR) and the Managing Director of Petron Singapore Trading Pte. Ltd. Prior to joining Petron, she held the position of Assistant Vice President & Senior Corporate Procurement Manager of San Miguel Brewery, Inc.; Assistant Vice President & Senior Corporate Procurement Manager of San Miguel Corporation's Corporate Procurement Unit; and Fuel Purchasing & Price Risk Management Manager of Philippine Airlines. She holds a Commerce degree in Business Management from De La Salle University and an

MBA from the Ateneo de Manila University, for which she was awarded a Gold Medal for Academic Excellence.

Albertito S. Sarte, Filipino, 44 years old, is the Vice President for Treasurers. He is also the Treasurer of all Petron subsidiaries. He joined San Miguel Corporation (SMC) in 1988 as Budget Analyst for Corporate Budget and was Assistant Vice President for International Treasury of SMC prior to moving to Petron. He graduated from the Ateneo de Manila University in 1987 with a Bachelor of Science degree in Business Management and has attended the Management Development Program of the Asian Institute of Management in 1995.

Tomas S. Cadiz, Jr., Filipino, 49 years old, is the Vice President for National Sales. He is the Director of New Ventures Realty Corporation and the President of Petron Freeport Corporation. He has been with San Miguel Corporation's food business for 21 years. He held the position of Assistant Vice President and General Manager of San Miguel's Retail Business Cluster. He also worked in SG&V Management Services Division for 3 years and in First Pacific Metro Marketing for 2 years. A University of the Philippines Business Administration graduate, he also holds a Masters in Business Management degree from the Asian Institute of Management.

Efren P. Gabrillo, Filipino, 55 years old, is the Assistant Vice President for Controllers. He is also the Controller for all Petron subsidiaries and Director for Petron Singapore Trading Private Limited. He was the Manager of Internal Audit from April 2003 to August 2009 then moved on to becoming its Assistant Vice President. He began his career with Petron as an Auditor in 1977 then went on to assume positions in Accounting, Treasury, ITDTF, Materials & Services Procurement within a 30-year span. He worked with Pilipinas Shell from December 1975 to December 1976. A Certified Public Accountant, Mr. Gabrillo is a member of the Philippine Institute of Certified Public Accountants (PICPA) and the Institute of Internal Auditors (IIA) Philippines. He is a graduate of Bachelor of Science in Commerce, major in Accounting, from the De La Salle University in 1975. He also completed the Management Development Program of the Asian Institute of Management in October 2003 and has attended numerous trainings here and abroad.

Joel Angelo C. Cruz, Filipino, 49 years old, is the Company's Assistant Vice President - General Counsel and Corporate Secretary and Compliance Officer, Corporate Secretary and Compliance Officer of all Petron subsidiaries, a Trustee of Petron Foundation Inc., and Assistant Corporate Secretary of Manila North Harbour Port, Inc. Previously, he was the Assistant Corporate Secretary and Legal Counsel of Petron and Assistant Corporate Secretary of all subsidiaries. He joined the Company in 1989. He is a member of the Integrated Bar of the Philippines. Atty. Cruz holds a Bachelor of Arts degree in Economics from the University of the Philippines and a Bachelor of Laws from San Beda College.

#### (3) Significant Employees

There is no significant employee or personnel who is not an executive officer but is expected to make a significant contribution to the business.

# (4) Family Relationships

Mr. Eric O. Recto, President and Executive Director of the company is the nephew of Mr. Roberto V. Ongpin who is also a Director.

#### (5) Involvement in Certain Legal Proceedings

The company is not aware that anyone of the incumbent directors and executive officers and persons nominated to become a director and executive officer have been the subject of bankruptcy petitions or

pending criminal proceedings in court or have been by judgment or decree found to have violated securities or commodities law and enjoined from engaging in any business, securities, commodities or banking activities.

# (B) Executive Compensation

# (1) Executive Compensation

# Standard Arrangements.

Petron's Executive Officers are also regular employees of the company and are similarly remunerated with a compensation package comprising of twelve (12) months base pay. They also receive whatever gratuity pay the Board extends to the managerial, supervisory and technical employees of the company.

The members of the Board of Directors who are not Executive Officers are elected for a term of one year. They receive remuneration for 12 months in Director's fees and gas allowance, in addition to compensation on a per meeting participation.

#### **Other Arrangements**

There are no other arrangements for which the directors are compensated by the Company for services other than those provided as a director.

#### **Employment Contract**

In lieu of an employment contract, the Directors are elected at the annual meeting of stockholders for a one (1) year term. Any director elected in the interim will serve for the remaining term until the next annual meeting.

Compensation of Executive For the period ending Dece				
<u>Name</u>	<u>Prinicipal Position</u>			
Ramon S. Ang	Chairman			
Eric O. Recto	President			
Lubin B. Nepomuceno	General Manager			
Emmanuel E. Eraña	Chief Finance Officer			
Freddie P. Yumang	Vice President - Refinery			
Tomas S. Cadiz, Jr.	Vice President - National Sales			
Maria Rowena O. Cortez	Vice President - Supply			
Albertito S. Sarte	Vice President - Treasurer			
Susan Y. Yu	Vice President - Procurement			
Maria Cristina M. Menorca	Vice President - HRM			
Efren P. Gabrillo	Asst. Vice President - Controller			
Jose Joel Angelo C. Cruz	Asst Vice President - General Counsel & Corporate Secretary			
Bernardino R. Abes	Director			
Romela M. Bengzon	Director			
Aurora T. Calderon	Director			
Eduardo M. Cojuangco, Jr.	Director			
Ferdinand K. Constantino	Director			
Ronald Haddock	Director			
Reynaldo G. David	Director			
Virgilio S. Jacinto	Director			
Mirzan Bin Mahathir	Director			
Estelito P. Mendoza	Director			
Roberto V. Ongpin	Director			
Artemio V. Panganiban	Director			
2010 (In PhP Million)				
Total Comp - Top 5 Execs	71.83			
Total Comp - Executives	103.28			
Total Comp - Execs / Directors	113.80			
Aggregate 09-10 (Top 5 Execs)	130.89			
Aggregate 09-10 (Execs/Dirs)	218.62			
Projected:	1470			
Aggregate 10-11 (Top 5 Execs)	147.04			
Aggregate 10-11 (Execs/Dirs)	235.72			

# (C) Security Ownership of Certain Beneficial Owners and Management as of December 31, 2010

Security ownership of certain record and beneficial owners of more than 5% of common shares as of December 31, 2010 are:

Title of Class	Name & address of record owner & relationship with issuer	Name of beneficial owner & relationship with record owner	Citizenship	No. of shares held	Percent
Common Shares	SEA Refinery Corporation 19/F Liberty Center, dela Costa St., Salcedo Village, Makati City Major Stockholder	SEA Refinery Corporation	Filipino	4,696,885,564	50.10%
Common Shares	Petron Corporation Employees Retirement Plan (PCERP) SMC-HOC, 40 San Miguel Avenue, Mandaluyong City	Petron Corporation Employees Retirement Plan (PCERP)	Filipino	2,276,456,097	24.28%
Common Shares	San Miguel Corporation SMC-HOC, 40 San Miguel Avenue, Mandaluyong City	San Miguel Corporation	Filipino	1,702,870,560	18.16%

\*SEA Refinery Corporation, Petron Corporation Employees Retirements Plan and San Miguel Corporation are the record owners. In 2010, the shares of SEA Refinery Corporation and former major shareholder SEA Refinery Holdings B. V. was voted by their proxy, Mr. Eric O. Recto.

Security ownership of directors and executive officers as of December 31, 2010 are:

Title of Class	Name of Beneficial Owner	Citizenship	Amount and Nature of Beneficial Ownership	Percent of Ownership
Directors			•	•
Common	Ramon S. Ang	Filipino	1,000	0.00%
Preferred	7		-	
Common	Eric O. Recto	Filipino	1	0.00%
Preferred			300,000	
Common	Eduardo M. Cojuangco, Jr.	Filipino	1,000	0.00%
Preferred	1		-	
Common	Estelito P. Mendoza	Filipino	1,000	0.00%
Preferred			-	
Common	Bernardino R. Abes	Filipino	1	0.00%
Preferred	7		-	
Common	Roberto V. Ongpin	Filipino	1	0.00%
Preferred	]	· .	-	
Common	Ron W. Haddock	American	1	0.00%
Preferred			-	
Common	Aurora T. Calderon	Filipino	1,000	0.00%
Preferred	1		-	0.007.
Common	Mirzan Mahathir	Malaysian	1,000	0.00%
Preferred		, , , ,	-	
Common	Romela M. Bengzon	Filipino	1,000	0.00%
Preferred			-,	0.007.
Common	Ferdinand K. Constantino	Filipino	1,000	0.00%
Preferred	_		20,000	
Common	Virgilio S. Jacinto	Filipino	1,000	0.00%
Preferred			-	0.0070
Common	Joseph N. Pineda	Filipino	1,000	0.00%
Preferred			-	0.007.
Common	Reynaldo G. David	Filipino	1,000	0.00%
Preferred			-	0.007.
Common	Artemio V. Panganiban	Filipino	1,000	0.00%
Preferred			-	
Executive Officer	s			
Common	Lubin B. Nepomuceno	Filipino	5,000	0.00%
Preferred			19,000	0.007.
Common	Emmanuel E. Eraña	Filipino	20,000	0.00%
Preferred			-	0.007.
Common	Ma. Cristina M. Menorca	Filipino	200	0.00%
Preferred	1		3,000	0.0070
Common	Freddie P. Yumang	Filipino	-	0.00%
Preferred			10,000	0.007.
Common	Rowena O. Cortez	Filipino	8,580	0.00%
Preferred	1.0.1.0.1.0 0.1.00.1.02		1,000	0.0070
Common	Susan Y. Yu	Filipino	-	0.00%
Preferred	1		53,000	2.3070
Common	Tomas S. Cadiz, Jr.	Filipino	-	0.00%
Preferred	1	p0	10,000	0.0070
Common	Albertito S. Sarte	Filipino	-	0.00%
Preferred	1 23.000 3.3016		20,000	0.00%
Common	Efren P. Gabrillo	Filipino	8,001	0.00%
Preferred	Tenent : Gabillio		1,500	0.00%
Common	Jose Angelo C. Cruz	Filipino	-	0.00%
Preferred	Jose / angero C. Cruz			0.0076
	utive Offiers as a Group		490,285	0.01%

As of December 31, 2010, the total number of shares owned by the Directors and officers is 493,285.

#### (2) Voting Trust Holders of 5% or more

None of the directors and officers owns 5% or more of the outstanding capital stock of the company. The company is not also aware of any person holding 5% or more of the company's outstanding shares under voting trust agreement.

#### (3) Changes in Control

Prior to the entry of Ashmore, the Philippine National Oil Company (PNOC) and the Aramco Overseas Company B.V. (AOC) each owned a 40% share of equity. The remaining 20% was held by the general public.

On March 13, 2008, Aramco Overseas Company B.V., (AOC) entered into a share purchase agreement with Ashmore Investment Management Limited and subsequently issued a Transfer Notice to PNOC to signify its intent to sell its 40% equity stake in Petron. PNOC waived its right of first offer to purchase AOC's interest in Petron. Eventually, SEA Refinery Holdings B.V., a company incorporated in Netherlands and owned by funds managed by Ashmore Group acquired Saudi Aramco's 40% interest in Petron in July 2008. Under the SEC Rule, Ashmore was required to make a tender offer having acquired more than 35% of the shares of the company. A total of 990,979,040 common shares were tendered representing 10.57% of the total outstanding common shares of Petron. Together with the private sale of AOC's 40% interest in Petron, the Ashmore group, thru its corporate nominee SEA Refinery Holdings B.V., acquired 50.57% of the outstanding common shares in Petron.

In a later development, on October 6, 2008, PNOC informed Petron of its intent to dispose its 40% stake in the company. In December 2008, the 40% interest of PNOC in Petron was purchased by SEA Refinery Corporation, a domestic corporation wholly-owned by SEA Refinery Holdings B.V. In a related development, SEA Refinery Holdings B.V. sold a portion of its interest in Petron equivalent to 10.1% of the issued shares, to SEA Refinery Corporation. Thus, at the turn of the year, the capital structure of Petron was as follows: SEA Refinery Corporation - 50.10%; SEA Refinery Holdings B.V. - 40.47%; and the general public - 9.43%.

On December 24, 2008, San Miguel Corporation (SMC) and SEA BV entered into an Option Agreement granting SMC the option to buy the entire ownership interest of SEA BV in its local subsidiary SRC. The option may be exercised by SMC within a period of two years from December 24, 2008 or until December 24, 2010. Under the Option Agreement, it was provided that SMC will have representation in the Petron Board and Management. In the implementation of the option agreement between SMC and SEA BV, SMC representatives were elected to the Board and appointed as senior officers last January 8 and February 27, 2009.

On April 30, 2010, SMC informed Petron of its intention to exercise its option to acquire forty percent (40%) of SRC's outstanding capital stock, with the remaining sixty percent (60%) to be exercised by SMC not later than December 23, 2010. SMC submitted its Tender Offer Report with the SEC, offering to acquire the common shares owned by the public. The tender offer period was opened from May 5 to June 2, 2010. A total of 184,702,538 Petron common shares tendered were crossed at the PSE on June 8, 2010, which is equivalent to approximately 1.97% of the issued and outstanding common stock of Petron.

On July 30, 2010, the Petron Corporation Employees' Retirement Plan (PCERP) bought 2,276,456,097 common shares in Petron comprising 24.025% of the total outstanding capital stock thereof from SEA Refinery Holdings B. V. The purchase and sale transaction was executed on the board of the Philippine Stock Exchange, at the price of  $\pm$ 7.20 per share.

In relation to the option agreement outlined above, SMC exercised its option to acquire 40% of the

outstanding common stock of SEA BV on June 15, 2010. As a result of the exercise of the option and the acquisition of the tendered shares, SMC beneficially owns and controls 2,063,456,764 of the Petron's common shares or approximately 22% of the total outstanding common shares of Petron. Subsequently in September 2010, SMC purchased an additional 1,517,637,398 common shares of Petron from SEA BV.

In December 2010, SMC finally exercised its option to acquire the remaining 60% of SRC's shares.

# (D) Certain Relationships and Related Transactions

Petron Corporation has no transactions or proposed transactions with any of its directors or officers.

The major stockholders of the company are:

(a) SEA Refinery Corporation - 50.10%

(b) Petron Corporation Employees

Retirement Plan (PCERP) - 24.28% San Miguel Corporation - 18.16%

The basis of control is the number of the percentage of voting shares held by each.

Petron has been leasing from its previous major shareholder, PNOC certain parcels of land where its refinery and most of its bulk plants, terminals, and service stations are located. Petron has also been leasing from its affiliate, New Ventures Realty Corporation some parcels of land where some of its depots, terminals and many service stations are located. Under the Retail Trade Liberalization Law, Petron is allowed to engage in direct retail of its fuel products thru its subsidiaries, namely, PMC and PFC. PMC is also leasing service station sites from NVRC.

Also, Petron has been purchasing most of its crude requirements from Saudi Aramco, a previous major stockholder. The supply agreement with Saudi Aramco has been revised and will be renewed annually.

# (E) Corporate Governance

Petron's Board of Directors is composed of fifteen (15) members, two (2) of whom are Independent Directors. Currently, only two (2) of the members are Executive Directors, occupying the positions of the Chairman and the President of the company. The Board is responsible for overseeing management of the company. The members of the Board are carefully selected to ensure Petron's continued competitiveness in a manner consistent with its fiduciary responsibilities. The Board is further composed of the following committees, namely: the Nomination Committee, which handles the selection and pre-screening of nominations for directors; the Compensation Committee, which reviews and modifies, among others, the salary structures of officers holding position of Vice President or higher; the Audit Committee, which is in charge of reviewing the company's internal reports, rules and regulations that may impact on Petron's financial statements; and the Executive Committee, which allows its members to act on matters that otherwise require the immediate action of the Board.

In compliance with SEC Memo Circular No. 6, Series of 2009, amending SEC Memo Circular No. 2, Series of 2002, Petron further adopted revisions to its Corporate Governance Manual which was approved by the Board on October 21, 2010. The Manual recognizes and upholds the rights of every stockholder and reflects the key internal control features necessary for good corporate governance, such as the duties and responsibilities of the Board of Directors and Committees; active participation of Management in the operation of the company; organizational and procedural controls that are supported by an effective management information and risk management reporting systems; and

independent audit measures to monitor the Corporation's governance, operations and information systems.

#### A. Stockholders' Rights

The company recognizes the rights of stockholders to elect and replace directors. A director cannot be removed without cause and only with the affirmative vote of 70% of the total issued and outstanding stock. Minority shareholders are not deprived of representation in the Board and may propose agenda items for legitimate purposes and/or call a special meeting at written request of one or more stockholders holding at least 20% of the total issued and outstanding shares of the Corporation. Stockholders are likewise entitled to pre-emptive, appraisal and dividend rights as well as the right to inspection and information. The company sees to it that shareholder concerns, queries or requests are immediately attended to and that written communications, including notices of stockholders meetings, are promptly sent. Queries/requests may be coursed thru the company's website.

#### B. Board of Directors

Upon election, Petron Directors, including the Officers and employees, are made to sign Conflict-of-Interest & Undertaking Statements, disclosing their respective business interests, to ensure that these are not in competition with the business of Petron. To further strengthen their understanding and appreciation, they are also given the company's Code of Conduct & Ethical Business Policy at the start of their occupancy. Per By-Laws, the Corporate Secretary informs the Directors and Officers of the schedule of board meetings beforehand and board materials are released and distributed within a reasonable time before every meeting. All Directors, officers and senior managers are required to attend basic corporate governance seminar at SEC-accredited providers immediately upon assuming office.

#### C. Disclosure & Transparency

To instill a stable and transparent process of conducting its business and at the same time identify accountability at all times, a system of approvals is in place whereby only authorized officer(s) may approve a particular business transaction and only up to the authorized amount. Transactions with amounts exceeding the joint approval limit of the Chairman and the President are elevated to the Board for approval. Aside from the Corporate Governance Manual, several other manuals have been instituted by Management to establish company policies and guide the employees in carrying out their respective functions and duties, to address business operations and set contracting and bidding procedures, and to instill business ethics, office decorum and employee discipline.

Management continuously conducts periodic assessment and performance reviews through quarterly management and safety reviews. Thus, business performance (actuals vis-à-vis targets), compliance with business hurdle rates and financial parameters/ratios, as well as health, safety and environmental requirements are evaluated periodically.

Reports required to be given to the stockholders pursuant to its By-Laws and the Securities and Regulation Code and submissions to the SEC/PSE, including quarterly financial reports, annual report and disclosures, General Information Sheet (GIS), requests for explanation or information on news items are complied with. These disclosures may be accessed by the public at the company's website. Pursuant to the requirements of the Securities and Exchange Commission, the Corporate Secretary and Compliance Officer participated in the online Corporate Governance (CG) Scorecard Survey for publicly-listed companies in November 2010, a project of the Institute of Corporate Directors (ICD) in collaboration with PSE, SEC and the Ateneo School of Law; in December 2009, the record of attendance of Directors at Board/Stockholders Meetings for 2009; and in January 2010, the required yearly certification to the SEC/PSE on the compliance by the company with its Corporate Governance Manual.

Since 2005, Petron was adjudged as among the top 20 publicly-listed companies in good corporate governance. The most recent corporate governance rating was undertaken by the ICD in collaboration

with the Securities and Exchange Commission, Philippine Stock Exchange and the Ateneo Law School. The company was also cited by the Management Association of the Philippines as one of the top 20 companies with the best annual report in 2009.

With the election of Mr. Reynaldo G. David and Retired Chief Justice Artemio V. Panganiban as Independent Directors to the Petron Board; the election of members and alternate members, in proper cases, of the Audit, Compensation, Nomination and Executive Committees; the conduct of regular quarterly board meetings, special board meetings and board committee meetings and the faithful attendance of and proper discharge of duties and responsibilities of Directors at such meetings; the conduct of training/seminar for Corporate Governance for incoming Directors and Officers; and strict adherence to national and local laws pertaining to its business operations, including applicable accounting standards and disclosure requirements, the company is in compliance with its Corporate Governance Manual.

To further instill corporate governance in the company, it will continue to coordinate with accredited providers for the attendance of Directors/Officers in more extensive corporate governance programs to keep them abreast with the latest developments and best practices.

# **List of Directors**

(As of December 31, 2010)

	Directors	Board Meeting dates					Attended Basic		
		Mar. 29	Apr. 29	Jul. 29	Jul. 29	Jul. 29	Oct. 21	Dec. 1	CG Orientation
1 Ramon A	ng	J	J	J	J	J	J	J	J
2 Eric O. Re	ecto	J	J	J	J	J	J	J	J
3 Eduardo	M. Cojuangco, Jr.	х	J	J	J	J	J	Х	J
4 Estelito P	. Mendoza	J	Х	J	J	J	J	J	J
5 Roberto \	V. Ongpin	Х	J	J	J	J	J	J	J
6 Bernardi	no R. Abes	J	J	J	J	J	J	J	J
7 Seumas J	ames S. Dawes*	Х	Х	Х	-	-	-	J	J
8 Ron W. H	addock	J	J	J	J	J	J	Х	J
9 Angelico	T. Salud**	J	J	J	J	J	-	-	J
10 Reynaldo	G. David	J	J	J	J	J	J	J	J
11 Aurora T.	Calderon	-	-	-	-	-	J	J	J
12 Romela N	Л. Bengzon	-	-	-	-	-	J	J	J
13 Mirzan M	1ahathir	-	-	-	-	-	Х	J	J
14 Ferdinan	d K. Constantino	-	-	-	-	-	J	J	J
15 Virgilio S	. Jacinto	-	-	-	-	-	J	-	J
16 Michael	Moody***	-	-	-	Х	Х	Х	-	J
17 Artemio \	V. Panganiban	-	-	-	-	-	J	J	J
18 Joseph N	. Pineda	-	-	-	-	-	-	J	J

<sup>\*</sup> Replaced by Mr. Michael Moody at the July 29, 2010 Stockholders' Meeting.

\*\* Replaced by Retired Chief Justice Artemio V. Panganiban.

\*\*\* Resigned and subsequently replaced by Mr. Joseph Pineda.

# PART V - EXHIBITS AND SCHEDULES

## Item 14. Exhibits and Reports on SEC Form 17-C

#### **Exhibits**

Exhibit 1 - Audited Financial Statements

Exhibit 2 - Index to Financial Statements & Supplementary Schedules

#### Reports on SEC Form 17-C

- 1. Stockholders assent on the reclassification of unissued common shares into preferred shares
- 2. Invitation re PSE Trading Participants' Briefing on the Issuance of Preferred Shares
- 3. Capital Structure of Petron before and after amendment
- 4. Listing Ceremony on March 5, 2010 held at PSE
- 5. Signing of agreement with Vantage Stride for the purchase of shares in Petrochemical Asia (HK) Limited.
- 6. Date, Agenda and Record Date for the Annual Stockholders Meeting
- 7. 2009 Audited Financial Statements posting a net income of P4.3 Billion
- 8. Transfer to New Corporate Address
- 9. Endorsement of Nominees to the Board of Directors and the Final List of Candidates for Independent Directors
- 10. Appointment of New General Counsel & Corporate Secretary
- 11. Establishment of a Trading Subsidiary in Singapore
- 12. Approval of Terms of the USD\$350 Million Loan Facility
- 13. Declaration of Dividend on Preferred Shares
- 14. Amendment of the Articles of Incorporation and By-Laws to Increase the Number of Directors from Ten to Fifteen and to Adjust Quorum at Meetings of the Board of Directors to Eight
- 15. Transmittal of SMC's Tender Offer Report
- 16. Endorsement on the Election of Directors for 2010-2011
- 17. Appointment of Members to the Executive, Audit, Compensation and Nomination Committees
- 18. Investment on a Joint Venture Company between Petron and San Miguel Energy Corporation
- 19. Endorsement on the appointment of Manabat Sanagustin/KPMG as Independent External Auditor for 2010-2012
- 20. Declaration of cash dividend on common shares with record date of July 30, 2010 and payment date of August 16, 2010
- 21. Approval by the Stockholders of the Amendment of Petron's Articles of Incorporation and By-Laws increasing the number of Directors from ten to fifteen and to Adjust Quorum at Meetings
- 22. Appointment of Manabat & Sanagustin/KPMG as Independent External Auditor for 2010-2012
- 23. Election of Key Executive Officers for 2010-2011
- 24. Declaration of cash dividend on preferred shares with record date of August 10, 2010 and payment date of September 6, 2010
- 25. Transmittal of SMC's Change in Beneficial Ownership of Securities
- 26. Resignation of Dir. Angelico T. Salud as Independent Director
- 27. Resignation of Dir. Michael Moody as Director
- 28. Election of Retired Chief Justice Artemio V. Panganiban as Independent Director
- 29. Declaration of cash dividend on preferred shares with record date of November 16, 2010 and payment date of December 6, 2010
- 30. Transmittal of SMC's Changes in Beneficial Ownership
- 31. Election of New Petron Director
- 32. Appointment of Members to Various Board Committees
- 33. Transmittal of SMC's Changes in Beneficial Ownership

- The Company submitted the following Press Releases:

  1. PETRON COMPLETES 1<sup>ST</sup> PHASE OF RETAIL NETWORK EXPANSION PROGRAM; 200 NEW SERVICE STATIONS OPENED IN ONE YEAR
  - 2. PETRON RETURNS TO PROFITABILITY WITH P4.3 BILLION INCOME IN 2009
  - 3. PETRON SUCCESSFULLY COMPLETES LANDMARK PHP20 BILLION BOND OFFERING
  - 4. PROMOTION OF NEW ASSISTANT VICE PRESIDENTS

#### **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Mandaluyong on APR 1 5 2011

V-1-	
RAMON S. ANG	
Chairman/Chief Executive Officer	

. GABRILLO Assistant Vice President - Controllers **ERIC O. RECTO** President

JOEL AJGELO C. CRUZ AVP - General Counsel & Corporate Secretary

SUBSCRIBED AND SWORN to me this  $\frac{APR}{1} \frac{1}{5} \frac{2011}{2011}$  day of \_\_\_\_\_\_ 2011, affiants exhibiting to me their Community Tax Certificates, as follows:

Name	CTC #	Date of Issue	Place of Issue
RAMON S. ANG	Passport No. XX4227006	July 27, 2009	Manila
ERIC O. RECTO	05947854	Jan. 13, 2011	Makati City
EFREN P. GABRILLO	24405876	Feb. 25, 2011	Mandaluyong City
JOEL ANGELO C. CRUZ	20234968	Feb. 27, 2011	Manila

Doc. No. 29 Page No. 7 Book No. 111 Series of 2011.

Notar Public for Mandaluyong Cty
Notar Public for Mandaluyong Cty
Natary Commission No. 0337-10
Until December 31, 2011
PTM No. 1852842 | 178.1 | No. d Cty
LRN-0183 05-25-00 Pasig City
Roll of Attorney No. 35074

SMC Head Office Complex, 48 San Miguel Ave., 1550 Mandaluyong City MCLE Compliance No. III- 8013451 84-21-10

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# PETRON CORPORATION AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2010
(With Comparative Figures for 2009 and 2008)



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Petron Corporation is responsible for all information and representations contained in the consolidated financial statements for the years ended December 31, 2010, 2009 and 2008. The consolidated financial statements have been prepared in conformity with the Philippine Financial Reporting Standards and reflect amounts that are based on the best estimates and informed judgment of management with an appropriate consideration to materiality.

In this regard, management maintains a system of accounting and reporting which provides for the necessary internal controls to ensure that transactions are properly authorized and recorded, assets are safeguarded against unauthorized use or disposition and liabilities are recognized. Management likewise discloses to the company's audit committee and to its external auditor: (i) all significant deficiencies in the design or operation of internal controls that could adversely affect its ability to record, process, and report financial data; (ii) material weaknesses in the internal controls, and (iii) any fraud that involves management or other employees who exercise significant roles in internal controls.

The Board of Directors reviews the consolidated financial statements before such statements are approved and submitted to the stockholders of the Company.

Manabat Sanagustin & Co., CPAs, the independent auditors appointed by the stockholders, have examined the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing and have expressed their opinion on the fairness of presentation upon completion of such examination, in their report to the Board of Directors and stockholders.

RAMON'S. ANG

Chairman and Chief Executive Officer

**ERICO. RECTO** 

President

Chief Finance Officer

SUBSCRIBED AND SWORN TO before me, a Notary Public for and in the Manila, this MAR 1 5 2011, affiants being personally known to me and signed this instrument in my presence and avowed under penalty of law to the whole truth of contents thereof.

Doc. No. 400: Page No. 21\_

Book No. # Series of 2011

VICENTE R. MARQUEZ V Public for Mandaluyong City reary Commission No. 0337-10

Until December 31, 2011

1.78.11 Mandal myong PTR No. 1882842 LRN- 0183 05-25-00 Pasig City

PETRON CORPORATION, SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City: 1550f Metro Menija). Philipaties APO Box 014 MCPO 0708 Tel.: (632) 886-3888 • Pandacan Terminal, Jesus St., Pandacan, Manilg ጠርዚ ተር ተመመር መመን ነው Mandaue Terminal, Looc, Mandaue City, Cebu Tel.: (032) 346-5135 / 344-7341 tat 510 1 tat 1 tat

#### REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders Petron Corporation and Subsidiaries

We have audited the accompanying consolidated financial statements of Petron Corporation and Subsidiaries, which comprise the consolidated statement of financial position as at December 31, 2010, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### Opinion

In our opinion, the 2010 consolidated financial statements present fairly, in all material respects, the consolidated financial position of Petron Corporation and Subsidiaries as at December 31, 2010, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Philippine Financial Reporting Standards.

#### Other Matter

The consolidated financial statements of Petron Corporation and Subsidiaries as at and for the years ended December 31, 2009 and 2008, prior to the restatements as discussed in Note 39 to the consolidated financial statements, were audited by other auditors whose report thereon dated March 29, 2010, expressed an unqualified opinion on those statements. As part of our audit of the 2010 consolidated financial statements, we also audited the adjustments that were applied to the 2009 and 2008 consolidated financial statements to reflect the change in accounting policy as described in Note 39. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedures to the 2009 and 2008 consolidated financial statements of Petron Corporation and Subsidiaries other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2009 and 2008 consolidated financial statements taken as a whole.

#### MANABAT SANAGUSTIN CO. & CPAs

JORGE MA. S. SANAGUSTIN
Partner
CPA License No. 0030399
SEC Accreditation No. 0026-AR-2
Tax Identification No. 124-282-616
BIR Accreditation No. 08-001987-7-2010
Issued June 30, 2010; Valid until June 29, 2013
PTR No. 2639631MB
Issued January 3, 2011 at Makati City

March 14, 2011 Makati City, Metro Manila



Manabat Sanagustin & Co., CPAs

The KPMG Center, 9/F 6787 Ayala Avenue Makati City 1226, Metro Manila, Philippines

Branches · Subic · Cebu · Bacolod · Iloilo

 Telephone
 +63 (2) 885 7000

 Fax
 +63 (2) 894 1985

 Internet
 www.kpmg.com.ph

 E-Mail
 manila@kpmg.com.ph

PRC-BOA Registration No. 0003 SEC Accreditation No. 0004-FR-2

**BSP** Accredited

#### REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders Petron Corporation and Subsidiaries SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have audited the accompanying consolidated financial statements of Petron Corporation and Subsidiaries, which comprise the consolidated statement of financial position as at December 31, 2010, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the 2010 consolidated financial statements present fairly, in all material respects, the consolidated financial position of Petron Corporation and Subsidiaries as at December 31, 2010, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Philippine Financial Reporting Standards.

#### Other Matter

The consolidated financial statements of Petron Corporation and Subsidiaries as at and for the years ended December 31, 2009 and 2008, prior to the restatements as discussed in Note 39 to the consolidated financial statements, were audited by other auditors whose report thereon dated March 29, 2010, expressed an unqualified opinion on those statements. As part of our audit of the 2010 consolidated financial statements, we also audited the adjustments that were applied to the 2009 and 2008 consolidated financial statements to reflect the change in accounting policy as described in Note 39. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedures to the 2009 and 2008 consolidated financial statements of Petron Corporation and Subsidiaries other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2009 and 2008 consolidated financial statements taken as a whole.

#### MANABAT SANAGUSTIN CO. & CPAs

JORGE MA. S. SANAGUSTIN

Partner

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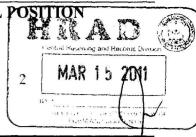
PTR No. 2639631MB

Issued January 3, 2011 at Makati City

March 14, 2011 Makati City, Metro Manila

# PETRON CORPORATION AND SUBSIDIANTES CONSOLIDATED STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2010 | Control Revenues and Revenues Division.

(With Comparative Figures for 2009)
(Amounts in Million Pesos)



			20	
			December 31	January 1
		***	(As Restated -	**
	Note	2010	Note 39)	Note 39)
ASSETS				
Current Assets				
Cash and cash equivalents	6	P43,984	P12,985	P12,827
Financial assets at fair value through				
profit or loss	7	227	208	216
Available-for-sale financial assets	8	178	170	331
Trade and other receivables - net	9	24,266	29,696	16,875
Inventories	10	28,145	28,169	30,792
Other current assets	14	4,286	4,428	11,922
		101,086	75,656	72,963
Assets held for sale	55	823		-
Total Current Assets		101,909	75,656	72,963
Noncurrent Assets				
Available-for-sale financial assets	8	983	1,185	351
Property, plant and equipment - net	12	34,957	34,784	36,428
Investments in associates	11	804	:=	-
Investment properties - net	13	119	232	246
Deferred tax assets	26	28	7	895
Other noncurrent assets - net	14	23,016	878	892
Total Noncurrent Assets		59,907	37,086	38,812
		P161,816	P112,742	P111,775
LIABILITIES AND EQUITY				
Current Liabilities				
Short-term loans	15	P32,457	P42,744	P53,979
Liabilities for crude oil and petroleum				
product importation		11,194	7,529	8,907
Trade and other payables	16	6,744	4,916	4,562
Derivative liabilities	34	30	1	٦.
Income tax payable		14	10	22
Current portion of long-term debt - net	17	11,517	1,296	1,263
Total Current Liabilities		61,956	56,496	68,733

Forward

			20	09
			December 31	January 1
			(As Restated -	(As Restated -
	Note	2010	Note 39)	Note 39)
Noncurrent Liabilities				
Long-term debt - net of current portion	17	P42,885	P17,596	P8,988
Retirement benefits liability	29	249	50	-
Deferred tax liabilities	26	1,958	364	8
Asset retirement obligation	18	815	541	706
Other noncurrent liabilities	19	609	511	460
<b>Total Noncurrent Liabilities</b>		46,516	19,062	10,162
Total Liabilities		108,472	75,558	78,895
Equity Attributable to Equity				
Holders of the Parent Company				
Capital stock	20	9,475	9,375	9,375
Additional paid-in capital		9,764	-	-
Retained earnings	20	33,748	27,506	23,266
Other reserves	20	83	59	14
Total Equity Attributable to				
<b>Equity Holders of the Parent</b>				
Company		53,070	36,940	32,655
Non-controlling interest		274	244	225
Total Equity		53,344	37,184	32,880
		P161,816	P112,742	P111,775

See Notes to the Consolidated Financial Statements.

# CONSOLIDATED STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2010

(With Comparative Figures for 2009 and 2008) (Amounts in Million Pesos, Except Per Share Amounts)

			2009	2008
			(As Restated -	(As Restated -
	Note	2010	Note 39)	Note 39)
SALES	36	P229,094	P176,531	P267,676
COST OF GOODS SOLD	21	209,280	161,583	264,306
GROSS PROFIT		19,814	14,948	3,370
SELLING AND				
ADMINISTRATIVE EXPENSES	22	(7,303)	(5,748)	(5,222)
INTEREST EXPENSE	25	(4,309)	(4,251)	(4,180)
INTEREST INCOME	25	839	205	354
SHARE IN NET LOSS OF AN				
ASSOCIATE	11	(151)	-	-
OTHER INCOME (EXPENSES)	25	1,409	597	(115)
		(9,515)	(9,197)	(9,163)
INCOME (LOSS) FROM				
OPERATIONS		10,299	5,751	(5,793)
INCOME TAX EXPENSE				
(BENEFIT)	26, 35	2,375	1,492	(1,873)
NET INCOME (LOSS)		P7,924	P4,259	(P3,920)
Attributable to:				
Equity holders of the parent company	31	P7,894	P4,240	(P3,978)
Non-controlling interest		30	19	58
		P7,924	P4,259	(P3,920)
BASIC/DILUTED EARNINGS				
(LOSS) PER SHARE				
ATTRIBUTABLE TO EQUITY				
HOLDERS OF THE PARENT COMPANY	31	P0.77	P0.45	(P0.42)
			10.10	(2 0.12)

 $See\ Notes\ to\ the\ Consolidated\ Financial\ Statements.$ 

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2010

(With Comparative Figures for 2009 and 2008) (Amounts in Million Pesos)

	Note	2010	2009 (As Restated - Note 39)	3
NET INCOME (LOSS)		P7,924	P4,259	(P3,920)
OTHER COMPREHENSIVE INCOME (LOSS) Unrealized fair value gains (losses) on				
available-for-sale financial assets (net of tax effects of P10, P14 and (P2) in	9 20	22	34	(2)
2010, 2009 and 2008, respectively) Exchange difference in translating	8, 20	22	34	(3)
foreign operations	20	2	11	6
OTHER COMPREHENSIVE INCOME FOR THE YEAR - NET OF TAX		24	45	3
TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE YEAR	1	P7,948	P4,304	(P3,917)
Attributable to:				
Equity holders of the parent company		P7,918	P4,285	(P3,975)
Non-controlling interest		30	19	58
		P7,948	P4,304	(P3,917)

See Notes to the Consolidated Financial Statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2010

(With Comparative Figures for 2009 and 2008) (Amounts in Million Pesos)

	-	Equity Attributable to Equity Holders of the Parent Company  Retained Earnings					_		
	Note	Capital Stock	Additional paid-in capital	Appro- priated	Unappro- priated	Other Reserves	Total	Non- controlling Interest	Tota Equity
As of January 1, 2010 Unrealized fair value gain on available-for-sale financial	20	P9,375	Р -	P15,492	P12,014	P59	P36,940	P244	P37,184
assets Exchange difference in translating foreign operations		-	-	-	-	22	-	-	22
Other comprehensive income Net income for the year	<u> </u>	<u> </u>	<u> </u>		7,894	24	24 7,894	30	24 7,924
Total comprehensive income for the year Appropriation for capital		-	-	-	7,894	24	7,918	30	7,948
projects Cash dividends Issuance of shares	20 20 20	- - 100	- - 9,764	62	(62) (1,652)	- - -	(1,652) 9,864	- - -	(1,652 9,864
As of December 31, 2010		P9,475	P9,764	P15,554	P18,194	P83	P53,070	P274	P53,34
As of January 1, 2009 Unrealized fair value gain on available-for-sale financial		P9,375	Р -	P23,920	(P654)	P14	P32,655	P225	P32,880
assets Exchange difference in translating foreign operations		-	-	-	-	34 11	-	-	3-
Total comprehensive income Net income for the year		<u> </u>	<u>-</u> -	-	4,240	45	45 4,240	- 19	4,259
Total comprehensive income for the year		-	-	-	4,240	45	4,285	19	4,304
Reversal of appropriation for the capital projects	20	-	-	(8,428)	8,428	-	-	-	-
As of December 31, 2009 (As Restated)		P9,375	Р-	P15,492	P12,014	P59	P36,940	P244	P37,18
As of January 1, 2008 (As previously stated) Prior period adjustments		P9,375	P -	P21,172	P7,520 (510)	(P412) 423	P37,655 (87)	P133	P37,788
As restated Unrealized fair value loss on available-for-sale financial		9,375	-	21,172	7,010	11	37,568	133	37,70
assets Exchange difference in translating foreign operations		-	-	-	-	(3)	(3)	-	(
Total comprehensive income Net loss for the year		-	<u>-</u> - -	- - -	(3,978)	3 -	3 (3,978)	- 58	(3,92
Total comprehensive loss for the year		-	-	-	(3,978)	3	(3,975)	58	(3,91
Appropriation for capital projects Cash dividends Issuance of shares		-	- -	2,748	(2,748) (938)	-	- (938)	- - 34	(93)
As of December 31, 2008 (As Restated)	39	P9,375	P -	P23,920	(P654)	P14	P32,655	P225	P32,88

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2010

(With Comparative Figures for 2009 and 2008) (Amounts in Million Pesos)

	Note	2010	2009 (As Restated - Note 39)	2008 (As Restated - Note 39)
CASH FLOWS FROM				
OPERATING ACTIVITIES				
Income (loss) before income tax		P10,299	P5,751	(P5,793)
Adjustments for:				
Share in net loss of an associate	11	151	_	-
Retirement expense	29	197	317	118
Interest expense	25	4,309	4,251	4,180
Depreciation and amortization	24	3,540	3,588	3,243
Interest income	25	(839)	(205)	(354)
Unrealized foreign exchange losses		,	,	` /
(gains) - net		(1,053)	66	(40)
Other loss (gain)		(76)	(26)	(15)
Operating income before working		( - /	( - /	( - /
capital changes		16,528	13,742	1,339
Changes in noncash assets, certain		10,020	10,7 .2	1,000
current liabilities and others	32	4,123	(4,902)	(651)
Interest paid		(3,897)	(4,311)	(3,830)
Income taxes paid		(108)	(91)	(616)
Interest received		807	214	353
Net cash flows provided by (used in)				
operating activities		17,453	4,652	(3,405)
CASH FLOWS FROM INVESTING ACTIVITIES  Net additions to (including disposals):				
Property, plant and equipment	12	(4,417)	(1,928)	(5,534)
Investment properties	13	-	-	(52)
Decrease (increase) in:				ζ- /
Other receivables		6,087	1,135	(4,522)
Other noncurrent assets		939	(241)	(396)
Reductions from (additions to):			(= : - )	(2,2)
Financial assets at fair value through				
profit or loss		40	14	_
Long term investments and advances		(24,084)	_	_
Available-for-sale financial assets		194	(673)	(49)
Net cash flows used in investing			(3.0)	( - > )
activities		(21,241)	(1,693)	(10,553)

Forward

			2009	2008
	Note	2010	(As Restated - Note 39)	Note 39)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from availment of loans		P204,941	P166,214	P142,650
Payments of:				
Loans		(178,913)		(125,045)
Cash dividends	20	(1,628)	-	(924)
Issuance of preferred stock		9,864	-	-
Increase (decrease) in other noncurrent liabilities		334	(114)	326
		334	(114)	320
Net cash flows provided by (used in) financing activities		34,598	(2,736)	17,007
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		189	(65)	46
		107	(03)	70
NET INCREASE IN CASH AND CASH EQUIVALENTS		30,999	158	3,095
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		12,985	12,827	9,732
CASH AND CASH EQUIVALENTS AT END OF YEAR		P43,984	P12,985	P12,827

See Notes to the Consolidated Financial Statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2010

(With Comparative Figures for 2009 and 2008) (Amounts in Million Pesos, Except Par Value, Number of Shares and Per Share Amounts, Exchange Rates and Commodity Volumes)

# 1. Reporting Entity

Petron Corporation (the "Parent Company" or "Petron") was incorporated under the laws of the Republic of the Philippines and is registered with the Philippine Securities and Exchange Commission (SEC) on December 15, 1966. The consolidated financial statements as at and for the year ended December 31, 2010 comprise of the financial statements of Petron Corporation and Subsidiaries (collectively referred to as the "Group") and the Group's interest in associates and jointly controlled entity. Petron is the largest oil refining and marketing company in the Philippines supplying nearly 40% of the country's fuel requirements. Petron's vision is to be the leading provider of total customer solutions in the energy sector and its derivative businesses.

Petron's shares of stock are listed for trading at the Philippine Stock Exchange (PSE). SEA Refinery Holdings B.V. (SEA BV), a company incorporated in The Netherlands and owned by funds managed by the Ashmore Group, was Petron's parent company as of December 31, 2008 and 2009.

On December 24, 2008, San Miguel Corporation (SMC) and SEA BV entered into an Option Agreement granting SMC the option to buy the entire ownership interest of SEA BV in its local subsidiary, SRC. The option may be exercised by SMC within a period of two years from December 24, 2008.

On February 27, 2009, the BOD approved the amendment of Petron's Articles of Incorporation to include the generation and sale of electric power in its primary purpose. The objective is principally to lower the refinery power cost thru self-generation and, in the event there is excess power, to sell the same to third parties.

In connection with the inclusion of the generation and sale of electric power in its primary purpose, Petron received from the Department of Energy the agency's endorsement dated January 15, 2010 of the corresponding amendment of the Parent Company's Articles of Incorporation. Petron submitted all the requirements to SEC in February 2010.

On April 29, 2010, the BOD endorsed the amendment of Petron's Articles of Incorporation and By-Laws increasing the number of directors from ten (10) to fifteen (15) and quorum from six (6) to eight (8). The same was approved by the stockholders during their annual meeting on July 12, 2010. The amendment was approved by the SEC on August 24, 2010.

On April 30, 2010, SMC notified SEA BV that it will exercise its option to purchase 16,000,000 shares of Sea Refinery Corporation (SRC) from SEA BV, which is approximately 40% of the outstanding capital stock of SRC. SRC owns 4,696,885,564 common shares of Petron, representing approximately 50.1% of its issued and outstanding common shares. SMC conducted a tender offer for the common shares of Petron as a result of its intention to exercise the option to acquire 100% of SRC from SEA BV under the Option Agreement. A total of 184,702,538 Petron common shares tendered were crossed at the PSE on June 8, 2010, which is equivalent to approximately 1.97% of the issued and outstanding common stock of Petron. On June 15, 2010, SMC executed the Deed of Sale for the purchase of the 16,000,000 shares of SRC from SEA BV.

On August 31, 2010, SMC purchased additional 1,517,637,398 common shares of Petron from SEA BV through a special block sale crossed at the PSE. Said shares comprise approximately 16% of the outstanding capital stock of Petron.

On October 18, 2010, SMC also acquired from the public a total of 530,624 common shares of Petron, representing approximately 0.006% of the outstanding capital stock of Petron.

On December 15, 2010, SMC exercised its option to acquire the remaining 60% of SRC from SEA BV pursuant to the option agreement. With the exercise of the option, SMC beneficially owns approximately 68% of the outstanding and issued shares of stock of Petron. As such, on that date, SMC obtained control of SRC and Petron.

The registered office address of Petron and its Philippine-based subsidiaries (except Petron Freeport Corporation which has its principal office in the Subic Special Economic Zone) is at the SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

The accompanying consolidated financial statements for the year ended December 31, 2010 (including comparatives for the years ended December 31, 2009 and 2008) were approved and authorized for issue by the BOD on March 14, 2011.

# 2. Basis of Preparation

#### Basis of Measurement

The consolidated financial statements of the Group have been prepared on a historical cost basis of accounting, except for financial assets at fair value through profit or loss (FVPL), available-for-sale (AFS) financial assets, and derivative financial instruments, which are measured at fair value.

## Functional and Presentation Currency

The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional currency. All values are rounded off to the nearest million (P000,000), except when otherwise indicated.

# Statement of Compliance

The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS includes statements named PFRS and Philippine Accounting Standards (PAS) and Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC), issued by the Financial Reporting Standards Council (FRSC).

#### Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and its subsidiaries. These subsidiaries are:

Name of Subsidiary	Percen of Owne	U	Country of Incorporation
	2010	2009	
Overseas Ventures Insurance Corporation (Ovincor)	100.00	100.00	Bermuda
Petrogen Insurance Corporation (Petrogen)	100.00	100.00	Philippines
Petron Freeport Corporation (PFC)	100.00	100.00	Philippines
Petron Singapore Trading Pte., Ltd. (PSTPL)	100.00	-	Singapore
Petron Marketing Corporation (PMC)	100.00	100.00	Philippines
New Ventures Realty Corporation (NVRC) and			
Subsidiary	40.00	40.00	Philippines

On May 13, 2010, the Parent Company incorporated PSTPL in Singapore. PSTPL has an initial capitalization of Singapore Dollar 1 million and will handle crude, ethanol, catalysts and additives procurement, crude vessel chartering and commodity risk management. PSTPL started commercial operations on July 19, 2010.

A subsidiary is an entity controlled by the Group. Control exists when the Group has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefit from its activities. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account. The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control, and continue to be consolidated until the date when such control ceases.

The consolidated financial statements are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented in the consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company.

Non-controlling interests represent the interests not held by the Group in NVRC.

# 3. Summary of Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by the Group, except for the changes in accounting policies as explained below.

Certain comparative amounts have been reclassified to conform to the current year's presentation (Note 39).

Adoption of New or Revised Standards, Amendments to Standards and Interpretations
The FRSC approved the adoption of a number of new or revised standards, amendments to standards, and interpretations [based on IFRIC Interpretations] as part of PFRSs.

Adopted Effective 2010

The Group has adopted the following PFRSs starting January 1, 2010:

- Amendments to PAS 39, Financial Instruments: Recognition and Measurement Eligible Hedged Items, provide for the following: a) new application guidance to clarify the existing principles that determine whether specific risks or portions of cash flows are eligible for designation in a hedge relationship; and b) additional application guidance on qualifying items, assessing hedge effectiveness, and designation of financial items as hedged items. The amendments are effective for annual periods beginning on or after July 1, 2009. The adoption of these amendments to standards did not have a material effect on the consolidated financial statements.
- Improvements to PFRSs 2008 Amendments to PFRS 5, Noncurrent Assets Held for Sale and Discontinued Operations, specify that if an entity is committed to a plan to sell a subsidiary, then it would classify all of that subsidiary's assets and liabilities as held for sale when the held for sale criteria in paragraphs 6 to 8 of PFRS 5 are met. This applies regardless of the entity retaining an interest (other than control) in the subsidiary. Disclosures for discontinued operations are required by the parent when a subsidiary meets the definition of a discontinued operation. The amendments are effective for annual periods beginning on or after July 1, 2009. The new criteria discussed in the amendments to PFRS 5 was taken into consideration when the Group determined its assets held for sale and discontinued operations (Note 5).
- Amendments to PFRS 2, Share-based Payment: Group Cash-settled Share-based Payment Transactions, clarify the scope of PFRS 2, that an entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the group settles the transaction, and regardless of whether the transaction is equity-settled or cash-settled; and the interaction of PFRS 2 and other standards, that in PFRS 2, a "group" has the same meaning as in PAS 27, Consolidated and Separate Financial Statements, that is, it includes only a parent and its subsidiaries. The amendments are effective for annual periods beginning on or after January 1, 2010. The adoption of these amendments to standards did not have a material effect on the consolidated financial statements.
- Improvements to PFRSs 2009, contain 15 amendments to 12 standards. The improvements are generally effective for annual periods beginning on or after January 1, 2010. The following are the said improvements or amendments to PFRSs, none of which has a significant effect on the consolidated financial statements of the Group:
  - PAS 1, *Presentation of Financial Statements*. The amendments clarify that the classification of the liability component of a convertible instrument as current or non-current is not affected by terms that could, at the option of the holder of the instrument, result in settlement of the liability by the issue of equity instruments.
  - PAS 7, Statement of Cash Flows. The amendments clarify that only expenditures that result in the recognition of an asset can be classified as a cash flow from investing activities.

- PAS 17, *Leases*. The IASB deleted guidance stating that a lease of land with an indefinite economic life normally is classified as an operating lease, unless at the end of the lease term title is expected to pass to the lessee. The amendments clarify that when a lease includes both the land and building elements, an entity should determine the classification of each element based on paragraphs 7 13 of PAS 17, taking account of the fact that land normally has an indefinite economic life.
- PAS 36, *Impairment of Assets*. The amendments clarify that the largest unit to which goodwill should be allocated is the operating segment level as defined in PFRS 8 before applying the aggregation criteria of PFRS 8.
- PAS 38, *Intangible Assets*. The amendments clarify that: (i) an intangible asset that is separable only together with a related contract, identifiable asset or liability is recognized separately from goodwill together with the related item; and (ii) complementary intangible assets with similar useful lives may be recognized as a single asset. The amendments also describe valuation techniques commonly used by entities when measuring the fair value of intangible assets acquired in a business combination for which no active market exists.
- PAS 39, Financial Instruments: Recognition & Measurement. The amendments provide: (i) additional guidance on determining whether loan prepayment penalties result in an embedded derivative that needs to be separated; (ii) clarify that the scope exemption in PAS 39 paragraph 2(g) is restricted to forward contracts, i.e. not options, between an acquirer and a selling shareholder to buy or sell an acquiree that will result in a business combination at a future acquisition date within a reasonable period normally necessary to obtain any required approvals and to complete the transaction; and (iii) clarify that the gains or losses on a cash flow hedge should be reclassified from other comprehensive income to profit or loss during the period that the hedged forecast cash flows impact profit or loss.
- PFRS 2, Share-Based Payment and PFRS 3, Business Combinations (Revised 2008). The amendments clarify that business combinations as defined in PFRS 3 (2008) are outside the scope of PFRS 2, notwithstanding that they may be outside the scope of PFRS 3 (2008). Therefore business combinations among entities under common control and the contribution of a business upon the formation of a joint venture will not be accounted for under PFRS 2.
- PFRS 5, Non-Current Assets Held for Sale and Discontinued Operations. The
  amendments clarify that the required disclosures for non-current assets
  (or disposal groups) classified as held for sale or discontinued operations are
  specified in PFRS 5.
- PFRS 8, *Operating Segments*. The amendments clarify that segment information with respect to total assets is required only if such information is regularly reported to the chief operating decision maker.
- Philippine Interpretation IFRIC 9, *Reassessment of Embedded Derivatives*. The IASB amended the scope of IFRIC 9 so that embedded derivatives in contracts acquired in business combinations as defined in PFRS 3 (2008), joint venture formations and common control transactions remain outside the scope of IFRIC 9.

- Philippine Interpretation IFRIC 16, *Hedges of a Net Investment in a Foreign Operation*. The amendments remove the restriction that prevented a hedging instrument from being held by a foreign operation that itself is being hedged.
- Philippine Interpretation of IFRIC 17, *Distributions of Non-cash Assets to Owners*, provides guidance on the accounting for non-reciprocal distributions of non-cash assets to owners acting in their capacity as owners. It also applies to distributions in which the owners may elect to receive either the non-cash asset or a cash alternative. The liability for the dividend payable is measured at the fair value of the assets to be distributed. The interpretation is effective for annual periods beginning on or after July 1, 2009. The adoption of this Philippine Interpretations of IFRIC did not have a material effect on the consolidated financial statements.

Additional disclosures required by the revised standards and improvements were included in the consolidated financial statements, where applicable.

New or Revised Standards, Amendments to Standards and Interpretations Not Yet Adopted

A number of new or revised standards, amendments to standards and interpretations are effective for annual periods beginning after January 1, 2010, and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except for PFRS 9 *Financial Instruments*, which becomes mandatory for the Group's 2013 consolidated financial statements and could change the classification and measurement of financial assets. The Group does not plan to adopt this standard early and the extent of the impact has not been determined.

The Group will adopt the following new or revised standards, amendments to standards and interpretations in the respective effective dates:

To be Adopted on January 1, 2011

- Prepayments of a Minimum Funding Requirement (Amendments to Philippine Interpretation IFRIC 14: PAS 19 The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement and result in prepayments of contributions in certain circumstances being recognized as an asset rather than an expense. The amendments are effective for annual periods beginning on or after January 1, 2011.
- Revised PAS 24, *Related Party Disclosures* (2009), amends the definition of a related party and modifies certain related party disclosure requirements for government-related entities. The revised standard is effective for annual periods beginning on or after January 1, 2011.
- Improvements to PFRSs 2010 contain 11 amendments to 6 standards and 1 interpretation. The amendments are generally effective for annual periods beginning on or after January 1, 2011. The following are the said improvements or amendments to PFRSs which the Group did not early adopt. None of these is expected to have a significant effect on the consolidated financial statements of the Group.

- PAS 1, *Presentation of Financial Statements*. The amendments clarify that disaggregation of changes in each component of equity arising from transactions recognized in other comprehensive income also is required to be presented either in the statement of changes in equity or in the notes. The amendments are effective for annual periods beginning on or after January 1, 2011. Early application is permitted.
- PAS 27, Consolidated and Separate Financial Statements. The amendments clarify that the consequential amendments to PAS 21, The Effects of Changes in Foreign Exchange Rates, PAS 28, Investments in Associates, and PAS 31, Interest in Joint Ventures resulting from PAS 27 (2008) should be applied prospectively, with the exception of amendments resulting from renumbering. The amendments are effective for annual periods beginning on or after July 1, 2010. Early application is permitted.
- PAS 34, *Interim Financial Reporting*. The amendments add examples to the list of events or transactions that require disclosure under PAS 34 and remove references to materiality in PAS 34 that describes other minimum disclosures. The amendments are effective for annual periods beginning on or after January 1, 2011. Early application is permitted and is required to be disclosed.
- PFRS 1, First-time Adoption of PFRSs. The amendments: (i) clarify that PAS 8 is not applicable to changes in accounting policies occurring during the period covered by an entity's first PFRS financial statements; (ii) introduce guidance for entities that publish interim financial information under PAS 34, Interim Financial Reporting and change either their accounting policies or use of the PFRS 1 exemptions during the period covered by their first PFRS financial statements; (iii) extend the scope of paragraph D8 of PFRS 1 so that an entity is permitted to use an event-driven fair value measurement as deemed cost for some or all of its assets when such revaluation occurred during the reporting periods covered by its first PFRS financial statements; and (iv) introduce an additional optional deemed cost exemption for entities to use the carrying amounts under previous GAAP as deemed cost at the date of transition to PFRSs for items of property, plant and equipment or intangible assets used in certain rate-regulated activities. The amendments are effective for annual periods beginning on or after January 1, 2011. Early application is permitted and is required to be disclosed.
- PFRS 3, Business Combinations. The amendments: (i) clarify that contingent consideration arising in a business combination previously accounted for in accordance with PFRS 3 (2004) that remains outstanding at the adoption date of PFRS 3 (2008) continues to be accounted for in accordance with PFRS 3 (2004); (ii) limit the accounting policy choice to measure non-controlling interests upon initial recognition at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets to instruments that give rise to a present ownership interest and that currently entitle the holder to a share of net assets in the event of liquidation; and (iii) expand the current guidance on the attribution of the market-based measure of an acquirer's share-based payment awards issued in exchange for acquiree awards between consideration transferred and post-combination compensation cost when an acquirer is obliged to replace the acquiree's existing awards to encompass voluntarily replaced unexpired acquiree awards. These amendments are effective for annual periods beginning on or after July 1, 2010. Early application is permitted and is required to be disclosed.

- PFRS 7, Financial Instruments: Disclosures. The amendments add an explicit statement that qualitative disclosure should be made in the context of the quantitative disclosures to better enable users to evaluate an entity's exposure to risks arising from financial instruments. In addition, the IASB amended and removed existing disclosure requirements. The amendments are effective for annual periods beginning on or after January 1, 2011. Early application is permitted and is required to be disclosed.
- Philippine Interpretation IFRIC 13, *Customer Loyalty Programmes*. The amendments clarify that the fair value of award credits takes into account the amount of discounts or incentives that otherwise would be offered to customers that have not earned the award credits. These amendments are effective for annual periods beginning on or after January 1, 2011. Early application is permitted and is required to be disclosed.
- Philippine Interpretation IFRIC 19, Extinguishing Financial Liabilities with Equity Instruments, addresses issues in respect of the accounting by the debtor in a debt for equity swap transaction. It clarifies that equity instruments issued to a creditor to extinguish all or part of a financial liability in a debt for equity swap are consideration paid in accordance with PAS 39 paragraph 41. The interpretation is applicable for annual periods beginning on or after July 1, 2010.

# To be Adopted on January 1, 2012

- Disclosures Transfers of Financial Assets (Amendments to PFRS 7), require additional disclosures about transfers of financial assets. The amendments require disclosure of information that enables users of financial statements to understand the relationship between transferred financial assets that are not derecognized in their entirety and the associated liabilities; and to evaluate the nature of, and risks associated with, the entity's continuing involvement in derecognized financial assets. Entities are required to apply the amendments for annual periods beginning on or after July 1, 2011. Earlier application is permitted. Entities are not required to provide the disclosures for any period that begins prior to July 1, 2011.
- Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate, applies to the accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. It provides guidance on the recognition of revenue among real estate developers for sales of units, such as apartments or houses, "off plan"; i.e., before construction is completed. It also provides guidance on how to determine whether an agreement for the construction of real estate is within the scope of PAS 11, Construction Contracts, or PAS 18, Revenue, and the timing of revenue recognition. The interpretation is effective for annual periods beginning on or after January 1, 2012.

# To be Adopted on January 1, 2013

■ PFRS 9, Financial Instruments (2009) was issued as the first phase of the PAS 39 replacement project. The chapters of the standard released in 2009 only related to the classification and measurement of financial assets. PFRS 9 (2009) retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and contractual cash flow characteristics of the financial asset. In October 2010, a new version of PFRS 9 Financial Instruments (2010) was issued which now includes all the requirements of PFRS 9 (2009) without amendment. The new version of PFRS 9 also incorporates

requirements with respect to the classification and measurement of financial liabilities and the derecognition of financial assets and financial liabilities. The guidance in PAS 39 on impairment of financial assets and hedge accounting continues to apply. The new standard is effective for annual periods beginning on or after January 1, 2013. Earlier application is permitted. PFRS 9 (2010) supersedes PFRS 9 (2009). However, for annual periods beginning before January 1, 2013, an entity may elect to apply PFRS 9 (2009) rather than PFRS 9 (2010).

The Group will assess the impact of the new or revised standards, amendments to standards and interpretations on the consolidated financial statements upon adoption.

#### Financial Assets and Financial Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

*Initial Recognition of Financial Instruments.* Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit and loss (FVPL), includes transaction costs.

The Group classifies its financial assets in the following categories: held-to-maturity (HTM) investments, available for sale (AFS) financial assets, financial assets at FVPL and loans and receivables. The Group classifies its financial liabilities as either FVPL financial liabilities or other financial liabilities. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Determination of Fair Value. The fair value for financial instruments traded in active markets at the reporting date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there is no significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include the discounted cash flow method, comparison to similar instruments for which market observable prices exist, options pricing models and other relevant valuation models.

Day 1 Profit. Where the transaction price in a non-active market is different from the fair value of the other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a Day 1 profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which are not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

#### Financial Assets

Financial Assets at FVPL. A financial asset is classified at FVPL if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at FVPL if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Derivative instruments (including embedded derivatives), except those covered by hedge accounting relationships, are classified under this category.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term.

Financial assets may be designated by management at initial recognition as at FVPL when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis:
- the assets are part of a group of financial assets which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recognized.

The Group uses commodity price swaps to protect its margin on petroleum products from potential price volatility of international crude and product prices. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations. In addition, the Company has identified and bifurcated embedded foreign currency derivatives from certain non-financial contracts.

Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured at fair value. Derivatives are presented in the separate statement of financial position as assets when the fair value is positive and as liabilities when the fair value is negative. Gains and losses from changes in fair value of these derivatives are recognized under the caption marked-to-market gains (losses) included as part of "Other Income (Expenses)" in the separate statement of comprehensive income.

The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current exchange rates for contracts with similar maturity profiles. The fair values of commodity swaps are determined based on quotes obtained from counterparty banks.

The Group's financial assets at FVPL and derivative assets are included in this category.

The carrying values of financial assets under this category amounted to P227 and P208 as of December 31, 2010 and 2009, respectively (Note 7).

Loans and Receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments and maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial assets at FVPL.

Subsequent to initial measurement, loans and receivables are carried at amortized cost using the effective interest rate method, less any impairment in value. Any interest earned on loans and receivables shall be recognized as part of "Interest income" in profit or loss on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" in the consolidated statement of income. Gains or losses are recognized in profit or loss when loans and receivables are derecognized or impaired, as well as through the amortization process.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

The Group's cash and cash equivalents, trade and other receivables, due from affiliates and long-term receivables are included in this category (Notes 6, 9 and 14).

The combined carrying values of financial assets under this category amounted to P90,819 and P42,870 as of December 31, 2010 and 2009, respectively (Note 34).

HTM Investments. HTM investments are quoted non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, the entire category would be tainted and classified as AFS financial assets. After initial measurement, these investments are measured at amortized cost using the effective interest rate method, less impairment in value. Any interest earned on the HTM investments shall be recognized as part of "Interest income" in the consolidated statement of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" in the consolidated statement of income. Gains or losses are recognized in profit or loss when the HTM investments are derecognized or impaired, as well as through the amortization process.

As of December 31, 2010 and 2009, the Group has no investments accounted for under this category.

AFS Financial Assets. AFS financial assets are non-derivative financial assets that are either designated in this category or not classified under any of the other financial asset categories. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on AFS debt instruments, are recognized in other comprehensive income and presented in the "Other reserves" in equity. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS investment securities, is reported as part of "Interest income" in the consolidated statement of income. The unrealized gains and losses arising from the changes in fair value of AFS financial assets, net of tax, are excluded from profit or loss and are recognized as other comprehensive income reported in the consolidated statement of comprehensive income and in the consolidated statement of changes in equity under "Other Reserves" account. Any interest earned on AFS debt securities shall be recognized as part of "Interest income" in the consolidated statement of income on an accrual basis. Dividends earned on holding AFS equity securities are recognized as "Dividend income" when the right of collection has been established. When individual AFS financial assets are either derecognized or impaired, the related accumulated unrealized gains or losses previously reported in equity are transferred to and recognized in profit or loss.

Where the Group holds more than one investment in the same security, these are deemed to be disposed on a first-in, first-out basis. Interest and dividends earned on holding AFS financial assets are recognized in "Other Income" account in the consolidated statement of income when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as impairment losses in profit or loss.

AFS financial assets also include unquoted equity instruments with fair values which cannot be reliably determined. These instruments are carried at cost less impairment in value, if any. The Group's investments in debt are classified under this category.

The carrying values of financial assets under this category amounted to P1,161 and P1,355 as of December 31, 2010 and 2009, respectively (Note 8).

#### Financial Liabilities

*Financial Liabilities at FVPL.* Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in the consolidated statement of income.

The carrying values of financial liabilities under this category amounted to P30 and P1 as of December 31, 2010 and 2009, respectively (Note 34).

Other Financial Liabilities. This category pertains to financial liabilities that are not designated or classified as at FVPL. After initial measurement, other financial liabilities are carried at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs that are considered an integral part of the effective interest rate of the liability.

Included in this category are the Group's liabilities arising from its short term loans, liabilities for crude oil and petroleum product importation, trade and other payables, long-term debt, cash bond, cylinder deposits and other noncurrent liabilities (Notes 15, 16, 17 and 19).

The combined carrying values of financial liabilities under this category amounted to P104,843 and P73,743 as of December 31, 2010 and 2009, respectively (Note 34).

# **Debt Issue Costs**

Debt issue costs are considered as an adjustment to the effective yield of the related debt and are deferred and amortized using the effective interest rate method. When a loan is paid, the related unamortized debt issue costs at the date of repayment are charged against current operations.

# **Embedded Derivatives**

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or

combined instrument is not recognized at FVPL. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

# **Derecognition of Financial Assets and Financial Liabilities**

*Financial Assets*. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset expired.
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement.
- the Group has transferred its rights to receive cash flows from the asset and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

# **Impairment of Financial Assets**

The Group assesses at reporting date whether a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Assets Carried at Amortized Cost. For assets carried at amortized cost such as loans and receivables, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If no objective evidence of impairment has been identified for a particular financial asset that was individually assessed, the Group includes the asset as part of a group of financial assets pooled according to their credit risk characteristics and collectively assesses the group for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective impairment assessment.

Evidence of impairment for specific impairment purposes may include indications that the borrower or a group of borrowers is experiencing financial difficulty, default or delinquency in principal or interest payments, or may enter into bankruptcy or other form of financial reorganization intended to alleviate the financial condition of the borrower. For collective impairment purposes, evidence of impairment may include observable data on existing economic conditions or industry-wide developments indicating that there is a measurable decrease in the estimated future cash flows of the related assets.

If there is objective evidence of impairment, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). Time value is generally not considered when the effect of discounting the cash flows is not material. If a loan or receivable has a variable rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. For collective impairment purposes, impairment loss is computed based on their respective default and historical loss experience.

The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The impairment loss for the period shall be recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets. If an AFS financial asset is impaired, an amount comprising the difference between the cost (net of any principal payment and amortization) and its current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is transferred from equity to profit or loss. Reversals in respect of equity instruments classified as AFS financial assets are not recognized in profit or loss. Reversals of impairment losses on debt instruments are recognized in profit or loss, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in profit or loss.

In the case of an unquoted equity instrument or of a derivative asset linked to and must be settled by delivery of an unquoted equity instrument, for which its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows from the asset discounted using its historical effective rate of return on the asset.

# Classification of Financial Instruments Between Debt and Equity

From the perspective of the issuer, a financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

# Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statement of financial position.

#### Inventories

Inventories are carried at the lower of cost and net realizable value. For petroleum products, crude oil, and tires, batteries and accessories (TBA), the net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs to complete and/or market and distribute. For materials and supplies, net realizable value is the current replacement cost.

For financial reporting purposes, Petron uses the first-in, first-out method in costing petroleum products (except lubes and greases, waxes and solvents), crude oil, and other products. Cost is determined using the moving-average method in costing lubes and greases, waxes and solvents, TBA, materials and supplies inventories. For income tax reporting purposes, cost of all inventories is determined using the moving-average method.

For financial reporting purposes, duties and taxes related to the acquisition of inventories are capitalized as part of inventory cost. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

#### Transactions under Common Control

Transactions under common control entered into in contemplation of each other, and business combination under common control designed to achieve an overall commercial effect are treated as a single transaction.

Transfers of assets between commonly controlled entities are accounted for using the book value accounting.

#### Non-controlling Interests

For acquisitions of non-controlling interests on or after January 1, 2010, the acquisitions are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. Any difference between the purchase price and the net assets of acquired entity is recognized in equity. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

# Investment in Associates

The Group's investment in associates are accounted for under the equity method of accounting. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity.

Under the equity method, the investment in an associate is initially recognized at cost and the carrying amount is increased or decreased to recognize the Group's share of the profit or loss of the associate after the date of acquisition. The Group's share of the profit or loss of the associate is recognized in the Group's profit or loss. Distributions received from an associate reduce the carrying amount of the investment. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the associate arising from changes in the associate's other comprehensive income. Such changes include those arising from the revaluation of property, plant and equipment and from foreign exchange translation differences. The Group's share of those changes is recognized in other comprehensive income.

Goodwill relating to an associate is included in the carrying amount of the investment and is not amortized.

After application of the equity method, the Group determines whether it is necessary to recognize any additional impairment loss with respect to the Group's net investment in the associate. The consolidated statements of income include the Group's share of the total recognized earnings and losses of the associate on an equity accounted basis, from the date that significant influence commences until the date that significant influence ceases. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the associate arising from changes in the associate's other comprehensive income. The Group's share of those changes is recognized in other comprehensive income. Profits and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

An investment in an associate is accounted for using the equity method from the date when it becomes an associate. Upon acquisition of the investment, any difference between the cost of the investment and the investor's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities is accounted for in accordance with PFRS 3, *Business Combinations*. Consequently:

- a. goodwill that forms part of the carrying amount of an investment in an associate is not recognized separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate is tested for impairment as a single asset when there is objective evidence that the investment in an associate may be impaired.
- b. any excess of the Group's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment and is instead included as income in the determination of the Group's share in the associate's profit or loss in the period in which the investment is acquired.

The Group discontinues applying the equity method when its investment in an associate is reduced to zero. Additional losses are provided only to the extent that the Group has incurred obligations or made payments on behalf of the associate to satisfy obligations of the associate that the Group has guaranteed or otherwise committed. If the associate subsequently reports profits, the Group resumes applying the equity method only after its share of the profits equals the share of net losses not recognized during the period the equity method was suspended.

The financial statements of the associates are prepared for the same reporting period as the Parent Company. The accounting policies of the associates conform to those used by the Group for like transactions and events in similar circumstances.

#### Interest in a Joint Venture

The Group's 33.33% joint venture interest in Pandacan Depot Services, Inc. (PDSI), included under "Other Noncurrent Assets" account in the consolidated statement of financial position, incorporated on September 29, 2004 under the laws of the Republic of the Philippines, is accounted for under the equity method of accounting. The interest in joint venture is carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share in net income (loss) of the joint venture, less any impairment in value. The consolidated statement of income reflects the Group's share in the results of operations the joint venture presented as part of "Other Income (Expenses) - Miscellaneous" account (Note 25). The Group has no capital commitments or contingent liabilities in relation to its interest in this joint venture.

Results of operations as well as financial position balances of PDSI were less than 1% of the consolidated values and as such are assessed as not material; hence, not separately disclosed.

# Property, Plant and Equipment

Property, plant and equipment, except land, are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property, plant and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises its construction cost or purchase price, including import duties, taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation and interest incurred during the construction period on funds borrowed to finance the construction of the projects. Expenditures incurred after the asset has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as expense in the period the costs are incurred. Major repairs are capitalized as part of property, plant and equipment only when it is probable that future economic benefits associated with the items will flow to the Group and the cost of the items can be measured reliably.

Construction in progress represents structures under construction and is stated at cost. This includes the costs of construction and other direct costs. Borrowing costs that are directly attributable to the construction of plant and equipment are capitalized during the construction period. Construction in progress is not depreciated until such time that the relevant assets are ready for use.

For financial reporting purposes, duties and taxes related to the acquisition of property, plant and equipment are capitalized. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives of the assets:

For financial reporting purposes, depreciation and amortization are computed using the straight-line method over the estimated useful lives of the following assets:

	Number of Years
Building and related facilities	2 - 25
Refinery and plant equipment	5 - 16
Service stations and other equipment	1 1/2 - 10
Computers, office and motor equipment	2 - 10
Leasehold improvements	10 or the term of the lease,
-	whichever is shorter

The remaining useful lives, residual values, depreciation and amortization method are reviewed and adjusted, if appropriate, periodically to ensure that such periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

For income tax reporting purposes, depreciation and amortization are computed using the double-declining balance method.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation and amortization are credited or charged to current operations.

An item of property, plant and equipment is derecognized when either it has been disposed of or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gain or loss arising on the retirement and disposal of an item of property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period of retirement or disposal.

#### **Investment Properties**

Investment properties consist of properties held to earn rentals and/or for capital appreciation. Investment properties, except land, are stated at cost less accumulated depreciation and any impairment in value. Cost includes acquisition costs and directly attributable costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Land is carried at cost less any impairment in value.

For financial reporting purposes, depreciation of office units is computed on straight-line basis over the estimated useful lives of the assets of 20 years. For income tax reporting purposes, depreciation is computed using the double-declining balance method. The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at each financial year-end.

Investment property is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains and losses on the retirement and disposal of investment property are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sale.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying value at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

## Cylinder Deposits

The LPG cylinders remain the property of the Group and are loaned to dealers upon payment by the latter of an equivalent 100% of the acquisition cost of the cylinders.

The Group maintains the balance of cylinder deposits at an amount equivalent to three days worth of inventory of its biggest dealers, but in no case lower than P200 at any given time, to take care of possible returns by dealers.

At the end of each reporting period, cylinder deposits, shown under "Other Noncurrent Liabilities" account in the consolidated statement of financial position, are reduced for estimated non-returns. The reduction is credited directly to profit or loss.

#### **Intangible Assets**

Intangible assets acquired separately are measured on initial recognition at cost. Subsequently, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method used for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in profit or loss consistent with the function of the intangible asset.

Amortization is computed using the straight-line method over 5 to 10 years upon commencement of commercial operations.

Gains or losses arising from disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in profit or loss when the asset is derecognized.

As of December 31, 2010 and 2009, the Group has existing and pending trademark registration for its products for a term of 10 to 20 years. It also has copyrights for its 7-kg LPG container, Gasulito with stylized letter "P" and two flames, for Powerburn 2T, and for Petron New Logo (22 styles). Copyrights endure during the lifetime of the creator and for another 50 years after creator's death.

The amount of intangible assets is included under the caption of Others in the "Other Noncurrent Assets" in the consolidated statement of financial position.

Expenses incurred for research and development of internal projects and internally developed patents and copyrights are expensed as incurred and classified under the caption of Others under "Selling and Administrative Expenses" account in the consolidated statement of income (Note 22).

# Impairment of Non-financial Assets

The carrying values of property, plant and equipment, investment properties and intangible assets with useful finite lives are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists, and if the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs to sell or value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses of continuing operations are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

# Provisions

Provisions are recognized when the Group has: a) a present obligation (legal or constructive) as a result of past event; b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the receipt of the reimbursement is virtually certain. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

The Group recognizes provisions arising from legal and/or constructive obligations associated with cost of dismantling and removing an item of property, plant and equipment and restoring the site where it is located, the obligation for which the Group incurs either when the asset is acquired or as a consequence of having used the asset during a particular year for purposes other than to produce inventories during the year. Asset retirement obligation (ARO) is presented under Note 18.

#### Capital Stock

Common Shares

Common shares are classified as equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects.

# Preferred Shares

Preferred shares are classified as equity if it is non-redeemable, or redeemable only at the Parent Company's option, and any dividends are discretionary. Dividends thereon are recognized as distributions within equity upon approval by the Parent Company's BOD.

Preferred shares are classified as a liability if it is redeemable on a specific date or at the option of the shareholders, or if dividend payments are not discretionary. Dividends thereon are recognized as interest expense in profit or loss as accrued.

#### Revenue

Revenue is recognized to the extent that is probable that the economic benefits will flow to the Group and revenue can be reliably measured. The following specific criteria must also be met before revenue is recognized:

*Sale of Goods*. Revenue is recognized when there is persuasive evidence that an arrangement exists, delivery has occurred, title has transferred, selling price is fixed or determinable and collectibility of the selling price is reasonably assured.

*Interest Income*. Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

*Rental Income.* Revenue from investment properties is recognized on a straight-line basis over the term of the lease. Rent income is included as part of other income.

*Dividend Income.* Revenue is recognized when the Group's right as a shareholder to receive the payment is established.

Revenue is measured by reference to the fair value of the consideration received or receivable by the Group for goods supplied and services provided, excluding sales tax [or value-added tax (VAT)] except where:

- the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and,
- receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of "Trade and Other Receivables" or "Trade and Other Payables" account in the consolidated statement of financial position.

# Cost and Expense Recognition

Costs and expenses are recognized upon receipt of goods, utilization of services or at the date they are incurred.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Group as Lessee. Finance leases which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased property, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are reflected in profit or loss.

Leased asset is depreciated over its estimated useful life. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term. Associated costs such as maintenance and insurance are expensed as incurred.

Group as Lessor. Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

#### **Borrowing Costs**

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized.

# **Employee Benefits**

The Group has a tax qualified and fully funded defined benefit pension plan covering all permanent, regular, full-time employees administered by trustee banks. Retirement costs are actuarially determined using the projected unit credit method. This method reflects service rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. Retirement cost includes current service cost, interest cost, expected return on plan assets, amortization of unrecognized past service costs and effect of any curtailments or settlements. Past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested. If the benefits are already vested immediately following the introduction of, or changes to the plan, past service cost is recognized immediately as an expense. Actuarial gains and losses are recognized as income or expense when the net cumulative unrecognized actuarial gains and losses at the end of the previous reporting year exceed the greater of 10% of the present value of the defined benefit obligation or the fair value of plan assets at that date. These gains or losses are recognized over the expected average remaining working lives of the employees participating in the plan.

The defined benefit liability is the aggregate of the present value of the defined benefit obligation, reduced by past service costs not yet recognized and the fair value of plan assets out of which the obligations are to be settled directly. If such aggregate is negative, the resulting asset is measured at the lower of such aggregate or the aggregate of cumulative unrecognized net actuarial losses and past service costs and the present value of any economic benefits available in the form of reductions in the future contributions to the plan.

If the asset is measured at the aggregate of cumulative unrecognized net actuarial losses and past service costs and the present value of any economic benefits available in the form of reductions in the future contributions to the plan, net actuarial losses of the current period and past service costs of the current period are recognized immediately to the extent that they exceed any reduction in the present value of those economic benefits. If there is no change or an increase in the present value of the economic benefits, the entire net actuarial losses of the current period and past service costs of the current period are recognized immediately. Similarly, net actuarial gains of the current period after the deduction of past service costs of the current period exceeding any increase in the present value of the economic benefits stated above are recognized immediately if the asset is measured at the aggregate of cumulative unrecognized net actuarial losses and past service costs and the present value of any economic benefits available in the form of reductions in the future contributions to the plan. If there is no change or a decrease in the present value of the economic benefits, the entire net actuarial gains of the current period after the deduction of past service costs of the current period are recognized immediately.

The Group has a corporate performance incentive program that aims to provide financial incentives for the employees, contingent on the achievement of the Group's annual business goals and objectives. The Group recognizes achievement of its business goals through key performance indicators (KPIs) which are used to evaluate performance of the organization. The Group recognizes the related expense when the KPIs are met, that is when the Group is contractually obliged to pay the benefits.

The Group also provides other benefits to its employees as follows:

Savings Plan. The Group established a Savings Plan wherein eligible employees may apply for membership and have the option to contribute 5% to 15% of their monthly base pay. The Group, in turn, contributes an amount equivalent to 50% of the employee-member's contribution. However, the Group's 50% share applies only to a maximum of 10% of the employee-member's contribution. The Savings Plan aims to supplement benefits upon employees' retirement and to encourage employee-members to save a portion of their earnings. The Group accounts for this benefit as a defined contribution pension plan and recognizes a liability and an expense for this plan as the expenses for its contribution fall due. The Group has no legal or constructive obligations to pay further contributions after payments of the equivalent employer-share. The accumulated savings of the employees plus the Group's share, including earnings, will be paid in the event of the employee's (a) retirement, (b) resignation after completing at least five years of continuous services, (c) death, or (d) involuntary separation not for cause.

Land/Home Ownership Plan. The Group established the Land/Home Ownership Plan, an integral part of the Savings Plan, to extend a one-time financial assistance to Savings Plan members in securing housing loans for residential purposes.

#### Foreign Currency

# Foreign currency translations

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of available-for-sale equity investments, a financial liability designated as a hedge of the net investment in a foreign operation that is effective, or qualifying cash flow hedges, which are recognized in other comprehensive income.

# Foreign Operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, if any, are translated to Philippine peso at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to Philippine peso at exchange rates at the dates of the transactions.

Foreign currency differences are recognized in other comprehensive income, and presented in the foreign currency translation reserve ("Revaluation reserve") in equity. However, if the operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interest. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interest. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognized in other comprehensive income, and presented in the "Other reserve" in equity.

#### Taxes

*Current Tax.* Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at reporting date.

*Deferred Tax.* Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits - Minimum Corporate Income Tax (MCIT) and unused tax losses - Net Operating Loss Carry Over (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at reporting date.

Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

*Value Added Tax (VAT)*. Revenues, expenses and assets are recognized net of the amount of VAT, except:

where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the consolidated statement of financial position.

# Assets Held for Sale

Non-current assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale or distribution. Immediately before classification as held for sale or distribution, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Thereafter, the assets or disposal groups are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group first is allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale or distribution and subsequent gains and losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

Intangible assets, investment property, and property, plant and equipment once classified as held for sale or distribution are not amortized or depreciated. In addition, equity accounting of equity-accounted investees ceases once classified as held for sale or distribution.

#### **Related Parties**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. Transactions between related parties are on an arm's length basis in a manner similar to transactions with non-related parties.

# Basic and Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income or loss for the period attributable to ordinary equity holders of the Parent Company, net of dividends on preferred shares, by the weighted average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

The Group has no dilutive potential common shares outstanding that would require disclosure of diluted earnings per share in the consolidated statement of income.

# **Operating Segments**

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on operating segments is presented in Note 36 to the consolidated financial statements.

The measurement policies the Group uses for segment reporting under PFRS 8 are the same as those used in its consolidated financial statements. There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss. All inter-segment transfers are carried out at arm's length prices.

Segment revenues, expenses and performance include sales and purchase between business segments and between geographical segments. Such sales and purchases are eliminated in consolidation.

The Group's CEO (the chief operating decision maker) reviews management reports on a regular basis.

# Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Group's consolidated financial position at reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect amounts reported in the consolidated financial statements at the reporting date. However, uncertainty about these estimates and assumptions could result in outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Operating Lease Commitments - Group as Lessor/Lessee. The Group has entered into various lease agreements either as a lessor or a lessee. The Group had determined that it retains all the significant risks and rewards of ownership of the properties leased out on operating leases while the significant risks and rewards for properties leased from third parties are retained by the lessors.

Determining Fair Values of Financial Instruments. Where the fair values of financial assets and liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The Group uses judgments to select from variety of valuation models and make assumptions regarding considerations of liquidity and model inputs such as correlation and volatility for longer dated financial instruments. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair value.

Distinction between Property, Plant and Equipment and Investment Property. The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production and supply of goods and services or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Taxes. Significant judgment is required in determining current and deferred tax expense. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current income tax and deferred tax expenses in the year in which such determination is made.

Beginning July 2008, in the determination of the Group's current taxable income, the Group has an option to either apply the optional standard deduction (OSD) or continue to claim itemized standard deduction. The Group, at each taxable year from the effectivity of the law, may decide which option to apply; once an option to use OSD is made, it shall be irrevocable for that particular taxable year. For 2010, 2009 and 2008 the Group opted to continue claiming itemized standard deductions except for Petrogen, as it opted to apply OSD in 2010.

Contingencies. The Group currently has several tax assessments and legal claims. The Group's estimate of the probable costs for the resolution of these assessments and claims has been developed in consultation with in-house as well as outside legal counsel handling the prosecution and defense of these matters and is based on an analysis of potential results. The Group currently does not believe that these tax assessments, legal and administrative claims will have a material adverse effect on its consolidated financial position and consolidated financial performance. It is possible, however, that future consolidated financial performance could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings. No accruals were made in relation to these proceedings (Note 38).

#### Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing material adjustments to the carrying amounts of assets and liabilities within the next financial year are discussed below:

Allowance for Impairment Losses on Trade and Other Receivables. Allowance for impairment is maintained at a level considered adequate to provide for potentially uncollectible receivables. The level of allowance is based on past collection experience and other factors that may affect collectibility. An evaluation of receivables, designed to identify potential changes to allowance, is performed regularly throughout the year. Specifically, in coordination with the National Sales Division, the Finance Division ascertains customers who are unable to meet their financial obligations. In these cases, the Group's management use sound judgment based on the best available facts and circumstances included but not limited to, the length of relationship with the customers, the customers' current credit status based on known market forces, average age of accounts, collection experience and historical loss experience. The amount of impairment loss differs for each year based on available objective evidence for which the Group may consider that it will not be able to collect some of its accounts. Impaired accounts receivable are written off when identified to be worthless after exhausting all collection efforts. An increase in allowance for impairment of trade and other receivable would increase the Group's recorded selling and administrative expenses and decrease current assets.

Impairment losses on trade and other receivables amounted to P481, P58 and P71 in 2010, 2009 and 2008, respectively (Note 9). Receivables written off amounted P3 and P7 in 2010 and 2008, respectively. There were no receivables written off in 2009.

The carrying value of receivables, amounted to P24,266 and P29,696 as of December 31, 2010 and 2009, respectively (Note 9).

Net Selling Prices of Inventories. In determining the net selling price of inventories, management takes into account the most reliable evidence available at the times the estimates are made. Future realization of the carrying amount of inventories of P28,145 and P28,169 as at the end of 2010 and 2009, respectively (Note 10) is affected by price changes in different market segments for crude and petroleum products. Both aspects are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next financial year. At the end of 2010, the carrying amount of inventories is mostly based on cost.

There is no inventory write-down provided in 2010. Inventory write-down amounted to P1,141 in 2009 and P2,432 in 2008.

Allowance for Inventory Obsolescence. The allowance for inventory obsolescence consists of collective and specific valuation allowance. A collective valuation allowance is established as a certain percentage based on the age and movement of stocks. In case there is write-off or disposal of slow-moving items during the year, a reduction in the allowance for inventory obsolescence is made. Review of allowance is done every quarter, while a revised set-up or booking is posted at the end of the year based on evaluations or recommendations of the proponents. The amount and timing of recorded expenses for any year would therefore differ based on the judgments or estimates made.

Provision for inventory obsolescence in 2010, 2009, and 2008 amounted to P69, P7 and P9, respectively (Note 10).

Financial Assets and Financial Liabilities. The Group carries certain financial assets and financial liabilities at fair value, which requires extensive use of accounting estimates and judgments. Significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates, volatility rates). The amount of changes in fair value would differ if the Group utilized different valuation methodologies and assumptions. Any change in the fair value of these financial assets and financial liabilities would affect profit or loss and equity.

Fair value of financial assets and financial liabilities are discussed in Note 34.

Estimated Useful Lives of Property, Plant and Equipment, Intangible Assets and Investment Properties. The Group estimates the useful lives of property, plant and equipment, intangible assets and investment properties based on the period over which the assets are expected to be available for use. The estimated useful lives are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, estimation of the useful lives is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment, intangible assets and investment properties would increase recorded cost of sales and selling and administrative expenses and decrease noncurrent assets.

There is no change in estimated useful lives of property, plant and equipment, intangible assets and investment properties based on management reviews at the reporting date.

Accumulated depreciation and amortization of property, plant and equipment and investment properties amounted to P31,035 and P28,691 as of December 31, 2010 and 2009, respectively. Property, plant and equipment, net of accumulated depreciation and amortization amounted to P34,957 and P34,784 as of December 31, 2010 and 2009, respectively (Note 12). Investment properties, net of accumulated depreciation amounted to P119 and P232 as of December 31, 2010 and 2009, respectively (Note 13).

Fair Value of Investment Properties. The fair value of investment property presented for disclosure purposes is based on market values, being the estimated amount for which the property can be exchanged between a willing buyer and seller in an arm's length transaction, or based on a most recent sale transaction of a similar property within the same vicinity where the investment property is located.

In the absence of current prices in an active market, the valuations are prepared by considering the aggregate estimated future cash flows expected to be received from leasing out the property. A yield that reflects the specific risks inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation.

Estimated fair values of investment property (office units) amounted to P30 and P214 as of December 31, 2010 and 2009, respectively (Note 13).

Realizability of Deferred Tax Assets. The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary difference and carryforward benefits of MCIT and NOLCO is based on the projected taxable income in the following periods.

Deferred tax assets amounted to P28 and P7 as of December 31, 2010 and 2009, respectively (Note 26).

Impairment of Non-financial Assets. PFRS requires that an impairment review be performed on property, plant and equipment, intangible assets and investment properties when events or changes in circumstances indicate that the carrying value may not be recoverable. Determining the recoverable amount of assets requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets. While it is believed that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse impact on financial performance.

There were no impairment loss recognized in 2010, 2009 and 2008, respectively. The aggregate carrying amount of property, plant and equipment and investment properties amounted to P35,076 and P35,016 as of December 31, 2010 and 2009, respectively (Notes 12 and 13).

Present Value of Defined Benefit Obligation. The present value of the retirement obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. These assumptions are described in Note 29 to the consolidated financial statements and include discount rate, expected return on plan assets and salary increase rate. Actual results that differ from the assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded obligation in such future periods.

The assumption of the expected return on plan assets is determined on a uniform basis, taking into consideration the long-term historical returns, asset allocation and future estimates of long-term investment returns.

The Group determines the appropriate discount rate at the end of each year. It is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid. The terms to maturity of these bonds should approximate the terms of the related pension liability.

Other key assumptions for pension obligations are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement obligations.

The Group has a net cumulative unrecognized actuarial gain amounting to P21,853 and P500 as of December 31, 2010 and 2009, respectively (Note 29).

Asset Retirement Obligation. The Group has an asset retirement obligation arising from leased service stations and depots. Determining asset retirement obligation requires estimation of the costs of dismantling, installations and restoring leased properties to their original condition. The Group determined the amount of asset retirement obligation, by obtaining estimates of dismantling costs from the proponent responsible for the operation of the asset, discounted at the Group's current credit-adjusted risk-free rate ranging from 4.81% to 11.17% depending on the life of the capitalized costs. While it is believed that the assumptions used in the estimation of such costs are reasonable, significant changes in these assumptions may materially affect the recorded expense or obligation in future periods.

The Group also has an asset retirement obligation arising from its refinery. However, such obligation is not expected to be settled for the foreseeable future and therefore a reasonable estimate of fair value cannot be determined. Thus, the asset retirement obligation amounting to P815 and P541 as of December 31, 2010 and 2009, respectively (Note 18), covers only the Group's leased services stations and depots.

#### 5. Assets Held for Sale

Petron has properties consisting of office units located at Petron Mega Plaza which has a floor area of 21,216 square meters covering the 28th - 44th floors and 209 parking lots recorded as part of property, plant and equipment and investment properties amounting to P6 and P817, respectively, in the statement of financial position. On December 1, 2010, Petron's BOD approved the sale of these properties to provide cash flows for various projects. The total carrying amount of the property, plant and equipment and investment properties as of December 31, 2010 of P823 is presented as "Assets held for sale" in the consolidated statement of financial position.

Total estimated fair value of the properties amounted to P1,242. Management expects to sell the properties within the next 12 months.

### 6. Cash and Cash Equivalents

This account consists of:

	Note	2010	2009
Cash on hand		P3,626	P3,101
Cash in banks		2,822	1,560
Short-term placements		37,536	8,324
	34	P43,984	P12,985

Cash in banks earns interest at the respective bank deposit rates. Short-term placements include demand deposits which can be withdrawn at anytime depending on the immediate cash requirements of the Group, and earn interest (Note 25) at the respective short-term placement rates ranging from 1.6% to 6.25% in 2010 and 2.5% to 6.2% in 2009.

# 7. Financial Assets at Fair Value Through Profit or Loss

This account consists of:

	Note	2010	2009
Marketable equity securities	34	<b>P97</b>	P92
Proprietary membership shares	34	96	77
Derivative assets	33, 34	34	39
		P227	P208

The fair values presented have been determined directly by reference to published prices quoted in an active market.

Changes in fair value recognized in 2010, 2009 and 2008 amounted to P64, P22 and (P67), respectively (Note 25).

#### 8. Available-for-Sale Financial Assets

This account consists of investments in government securities of Petrogen and ROP9 bonds of Ovincor.

Petrogen's government securities are deposited with the Insurance Commission (IC) in accordance with the provisions of the IC, for the benefit and security of its policyholders and creditors. These investments bear fixed annual interest rates of 6.25% to 8.875% in 2010, 6.3% to 8.9% in 2009 and 6.8% to 14.6% in 2008 (Note 25).

Ovincor's ROP9 bonds are maintained at the Bank of Bermuda and are carried at fair value with fixed interest rate of 8.3% to 8.9% from May 2009 (purchase date) to March 2015 (maturity date).

The breakdown of investments by contractual maturity dates as of December 31 follows:

	Note	2010	2009
Due in one year or less		P178	P170
Due after one year through five years		983	1,185
	34	P1,161	P1,355

The reconciliation of the carrying amounts of available-for-sale financial assets as of December 31 follows:

	2010	2009
Balance at beginning of year	P1,355	P682
Additions	-	965
Disposals	(168)	(326)
Amortization of premium	(19)	(12)
Fair value gains	32	48
Foreign currency losses	(39)	(2)
Balance at end of year	P1,161	P1,355

# 9. Trade and Other Receivables

This account consists of:

	Note	2010	2009
Trade		P13,121	P13,119
Related parties - trade	27	1,779	-
Allowance for impairment loss on trade			
receivables		(1,051)	(781)
		13,849	12,338
Government		6,688	13,352
Others		3,983	4,060
Allowance for impairment loss on non-trade			
receivables		(254)	(54)
		10,417	17,358
	34	P24,266	P29,696

Trade receivables are noninterest-bearing and are generally on a 45 day term. Government receivables pertain to tax claims, such as VAT and specific tax claims (Note 14). Of these receivables, P6,142 is over 30 days but less than one year. The filing and the collection of claims is a continuous process and is closely monitored.

Receivables- Others significantly consist of receivables relating to creditable withholding tax, tax certificates on product replenishment and duties.

A reconciliation of the allowance for impairment at the beginning and end of 2010 and 2009 is shown below:

	Note	2010	2009
Balance beginning of year		P835	P782
Additions	22	481	58
Write off		(3)	-
Interest income on accretion		(8)	(5)
Balance at end of year		P1,305	P835

There were no reversal of allowance for impairment losses in 2010 and 2009.

As of December 31, 2010 and 2009, the age of past due but not impaired trade accounts receivable (TAR) is as follows (Note 33):

		Past Due But Not Impaired						
	Within 30 days	31 to 60 days	61 to 90 days	Over 90 days	Total			
December 31, 2010								
Reseller	P15	P31	P6	P1	P53			
Lubes	2	3	2	4	11			
Gasul	39	52	37	44	172			
Industrial	95	265	164	250	774			
Others	-	5	61	68	134			
	P151	P356	P270	P367	P1,144			
December 31, 2009								
Reseller	P20	P6	P6	P22	P54			
Lubes	1	13	9	16	39			
Gasul	11	40	51	62	164			
Industrial	46	593	247	502	1,388			
Others	-	5	47	92	144			
	P78	P657	P360	P694	P1,789			

No allowance for impairment is necessary as regard these past due but unimpaired trade receivables based on past collection experience. There are no significant changes in credit quality. As such, these amounts are still considered recoverable.

## 10. Inventories

Inventories at net realizable value consists of:

	2010	2009
Crude oil and others	P13,532	P13,457
Petroleum	13,749	13,903
TBA products, materials and supplies:		
TBA	27	18
Materials and supplies	837	791
	P28,145	P28,169

The cost of these inventories amounted to P28,532 and P28,571 for 2010 and 2009, respectively.

If the Group used the moving-average method (instead of the first-in, first-out method, which is the Group's policy), the cost of petroleum, crude oil and other products would have increased (decreased) by (P715), (P1,378) and P2,243 as of December 31, 2010, 2009 and 2008, respectively.

Research and development costs (Note 22) on these products constituted the expenses incurred for internal projects in 2010 and 2009.

Inventories (including distribution or transshipment costs) charged to cost of goods sold amounted to P203,767, P156,001 and P259,405 in 2010, 2009 and 2008, respectively (Note 21).

The movements in allowance for decline in value of inventories at the beginning and end of 2010 and 2009 follow:

	2010	2009
Balance at beginning of the year	P402	P2,742
Additions due to:		
Write-down	-	1,141
Obsolescence	69	7
Reversal of allowance for:		
Write-down	(84)	(3,488)
Balance at end of year	P387	P402

Reversal of allowance for inventory write-down in 2010 and 2009, which was due to price changes, and was charged as part of "Others - net" under "Cost of Goods Sold" account (Note 21).

#### 11. Investments in Associates

This account consists of:

	2010
Acquisition cost:	
Balance at beginning of year	Р-
Additions	958
Balance at end of year	958
Share in net loss:	
Balance at beginning of year	-
Share in net loss during the year	(151)
Share in comprehensive loss	(3)
Balance at end of year	(154)
	P804

Petrochemical Asia (HK) Limited (PAHL)

On March 13, 2010, the Parent Company acquired 182,000,000 ordinary shares or 40% of the outstanding shares of PAHL from Vantage Stride (Mauritius) Limited ("Vantage Stride").

PAHL is a company incorporated in Hong Kong. It has an authorized capital of Hong Kong Dollar (HK\$) 585 million, consisting of 585,000,000 shares at HK\$1 per share. Of this, 455,000,000 shares are outstanding. Silverdale (Suisse), S.A. holds the remaining 60% of the outstanding shares of PAHL.

PAHL was incorporated in March 2008 and indirectly owns, among other assets, a 160,000 metric ton-polypropylene production plant in Mariveles, Bataan.

In June 2010, another investor acquired 102,142,858 new "Class B" ordinary shares which reduced Petron's ownership to 33%.

PAHL's business operations is expected to commence on the first quarter of 2011.

Limay Energen Corp. (LEC)

On August 3, 2010, the Parent Company together with Two San Isidro SIAI Assets, Inc. (Two San Isidro), formed LEC with an authorized capital stock of P3,400. Out of its authorized capitalization, P850 has been subscribed, of which P212.5 has been paid up. The Parent Company subscribed to P339.99 worth of shares of LEC representing 40% of the total subscribed capital, while Two San Isidro subscribed to P509.99 worth of shares of LEC, representing the remaining 60% of the total subscribed capital.

LEC was formed to build, operate and maintain a cogeneration power plant that will engage in a generation of power and steam for the primary purpose of supplying the steam and power requirements of Petron Bataan Refinery.

Following are the unaudited condensed and combined financial information of PAHL and LEC:

	2010
Total assets	P3,880
Total liabilities	2,181
Net loss	576

# 12. Property, Plant and Equipment

This account consists of:

	Buildings and Related	Refinery and Plant	Service Stations and Other	Computers, Office and Motor	Land and Leasehold	Construction	
	Facilities	Equipment	Equipment	Equipment	Improvements	In-progress	Total
Cost:							
December 31, 2008	P14,082	P31,308	P3,999	P2,214	P4,017	P6,095	P61,715
Additions	713	5,543	159	99	35	949	7,498
Disposals/reclassifications	(93)	-	(88)	(287)	192	(5,593)	(5,869)
December 31, 2009	14,702	36,851	4,070	2,026	4,244	1,451	63,344
Additions	40	4	151	138	92	4,053	4,478
Disposals/reclassifications	(857)	437	1,132	(19)	190	(2,708)	(1,825)
Assets held for sale	(14)	-	-	-	-	-	(14)
December 31, 2010	13,871	37,292	5,353	2,145	4,526	2,796	65,983
Accumulated depreciation and amortization:	n						
December 31, 2008	7,093	12,122	3,101	1,759	1,212	-	25,287
Additions	736	2,317	284	183	52	-	3,572
Disposals/reclassifications	(14)	-	(1)	(284)	-	-	(299)
December 31, 2009	7,815	14,439	3,384	1,658	1,264	-	28,560
Additions	712	2,113	387	163	108	-	3,483
Disposals/reclassifications	(898)	-	(15)	(93)	(3)	-	(1,009)
Assets held for sale	(8)	-	-	-	-	-	(8)
December 31, 2010	7,621	16,552	3,756	1,728	1,369	-	31,026
Net book value:							
December 31, 2009	P6,887	P22,412	P686	P368	P2,980	P1,451	P34,784
December 31, 2010	P6,250	P20,740	P1,597	P417	P3,157	P2,796	P34,957

Interest capitalized in 2010, 2009 and 2008 amounted to nil, P40 and P316, respectively. Capitalization rates used for general borrowings (both short and long-term loans) were nil in 2010, 5.94% in 2009 and 7.20% in 2008, while capitalization rates used for specific borrowings were nil in 2010 and 2009 and 4.60% to 8.88% in 2008 (Note 17).

No impairment loss was required to be recognized in 2010 and 2009.

## **Capital Commitments**

As of December 31, 2010, the Group has outstanding commitments to acquire property, plant and equipment amounting to P1,142.

# 13. Investment Properties

The movements and balances as of December 31 follows:

	Land	Office Units	Total
Cost:			
December 31, 2008 and 2009	P100	P263	P363
Additions/Reclassification	-	759	759
Asset held for sale	-	(994)	(994)
December 31, 2010	100	28	128
Accumulated depreciation:			
December 31, 2008	-	117	117
Additions	-	14	14
December 31, 2009	-	131	131
Additions	-	55	55
Asset held for sale		(177)	(177)
December 31, 2010	-	9	9
Net book value:			
December 31, 2009	P100	P132	P232
December 31, 2010	P100	P19	P119

The Group's investment properties consist of office units located at Petron Mega Plaza (reclassified as "Assets held for sale" in Note 5) and parcels of land in various locations. Estimated fair values for the office units, based on recent sale of units within the building and/or sale of units in comparative Grade A buildings, amounted to P30 and P214 in 2010 and 2009, respectively.

The Group's parcels of land are located in Metro Manila and some major provinces. As of December 31, 2010 and 2009, the aggregate fair market value of the properties of P120 million, determined by independent appraisers, is higher than their carrying values, considering recent market transactions and specific conditions related to the parcels of land as determined by NVRC.

Rental income earned from office units amounted P16 and P13 and P16 in 2010, 2009 and 2008, respectively, which are recognized as part of "Other Income (Expenses)" account (Note 25).

#### 14. Other Assets

This account consists of:

			2009	2008
			(As Restated -	(As Restated -
	Note	2010	Note 39)	Note 39)
Current:				
Input VAT	9	P3,399	P3,779	P10,739
Prepaid expenses		781	510	824
Special-purpose fund		41	36	201
Others		65	103	158
		P4,286	P4,428	P11,922
Noncurrent:				
Due from affiliates	27, 33, 34	P22,447	Р-	Р-
Catalyst	12	169	243	241
Prepaid rent		161	339	100
Long-term receivables	33, 34	122	189	202
Retirement assets		-	-	264
Others – net		117	107	85
		P23,016	P878	P892

The "Noncurrent Assets - Others" classification includes franchise fees amounting to P10 and P9 in 2010 and 2009, respectively, net of amortization of franchise fees amounting to P2 in 2010 and 2009. Amortization of franchise fee is included as part of "Selling and Administrative - Depreciation and amortization" account in the consolidated statement of income (Note 22).

Included in Due from affiliates is an advance made by the Parent Company on July 15, 2010, amounting to P20,797 to Petron Corporation Employee Retirement Plan (PCERP) for some investment opportunities. Such advance is interest bearing at market rates.

## 15. Short-term Loans

This account pertains to unsecured peso loans obtained from local banks with maturities ranging from 30 to 180 days with interest ranging from 3.05% to 4.87%. Also, it pertains to unsecured dollar loan obtained from foreign bank with 29-day term and an interest rate of 1.8% (Note 25). These loans are intended to fund the importation of crude oil and petroleum products (Note 10), capital expenditures (Note 12) and working capital requirements.

Short-term loans of the Group are not subject to covenants and warranties.

# 16. Trade and Other Payables

This account consists of:

	Note	2010	2009
Trade		P3,772	P2,200
Accrued interest		742	529
Accrued rent		688	650
Specific taxes and other taxes payable		563	849
Insurance liabilities		237	240
Dividends payable		196	199
Related parties - trade	27	90	-
Accrued payroll		41	18
Others		415	231
		P6,744	P4,916

Accounts payable are liabilities to haulers, contractors and suppliers that are noninterest-bearing and are normally settled on a 30-day term.

# 17. Long-term Debt

This account consists of:

	Note	2010	2009
<b>Unsecured Peso denominated (net of debt issue cost):</b>			
Fixed rate peso loans of 6.73% (a)		P767	P1,381
Fixed rate corporate notes of 8.88%, 8.14% and			
9.33% (b, c)		16,162	16,180
Floating rate peso loan based on PDST-F and SDA			
rates (d, e)		2,466	1,331
Fixed interest rate bonds of 7% in 2010 to 2017 (f)		19,779	-
Unsecured Foreign currency denominated (net of			
debt issue cost):			
Floating rate dollar loan based on LIBOR rate +			
2.15% (g)		15,228	-
	34	54,402	18,892
Less current portion		11,517	1,296
		P42,885	P17,596

a. On January 31, 2007, Petron entered into a Club loan agreement with Metropolitan Bank and Trust Company (MBTC) and Citibank amounting to P1,000 each. The loan bears interest of 6.73% (gross of 5% tax) per annum payable in 13 quarterly installments starting January 2009 up to 2012. In December 2007, Citibank assigned P900 of its interest in the Club loan agreement to the following financial institutions:

Bank Name	Amount
MayBank Phils.	P500
Mega International Commercial Bank of China	300
Robinsons Bank	100
	P900

In May 2008, Citibank assigned its remaining P100 interest to Insular Life Assurance Co. Ltd.

- b. On July 31, 2006, Petron issued a P6,300 Fixed Rate Corporate Note to finance the construction of its Petro Fluidized Catalytic Cracker Unit (PFCCU) and Propylene Recovery Unit and for other general purposes. The note bears annual interest of 8.88% per annum. The note is due on August 2, 2011.
- c. On June 5, 2009, Petron issued P5,200 and P4,800 or a total of P10,000 Fixed Rate Corporate Notes. The P5,200 five-year Note bears a fixed rate of 8.14% per annum with a one-time payment of principal on June 2014. On the other hand, the P4,800 seven-year notes bears a fixed rate of 9.33% per annum with 6 principal payments of P48 per year commencing June 2010 and a one-time payment of P4,512 on June 2016.
- d. On November 29, 2006, Petron entered into a loan agreement with Land Bank of the Philippines amounting to P2,000 which bears interest calculated based on the prevailing 3-month MART (now PDST-F) rate plus a fixed spread. The loan was used to finance Petron's capital expenditures. The loan has a term of 5 years, inclusive of 2 years grace period whereby the principal is payable in 12 equal quarterly amortization starting March 2009. The last amortization payment is due on November 2011.
- e. On December 14, 2010, Petron entered into a three year term facility agreement with Development Bank of the Philippines amounting to P1.8 Billion. The loan is subject to a quarterly repricing and the principal amount is amortized in twelve quarterly installments of P150 million starting March 2011 up to 2014. The loan was obtained to finance Petron's general corporate requirements.
- f. On November 10, 2010, Petron issued a P20,000 Peso-Denominated Notes, payable in U.S. Dollars. The notes bear interest of 7% per annum, payable semi-annually in arrears on May 10 and November 10 of each year, with the first interest payment to be made on May 10, 2011. The notes will mature on November 10, 2017. The principal and interest will be translated into and paid in U.S. dollars based upon the average representative market rate at the applicable rate calculation date at the time of each payment.
- g. On June 7, 2010, Petron entered into a term facility agreement with Norddeutsche Landesbank Girozentrale, Singapore Branch amounting to US\$355 million. The loan is subject to interest rate of LIBOR plus 2.5% and the principal is due in 9 semi-annual installments of US\$39.4 million starting June 1, 2011. The loan was used for general corporate purposes and refinancing of peso-denominated debts.

The above mentioned loan agreements contain, among others, covenants relating to merger and consolidation, maintenance of certain financial ratios, working capital requirements, restrictions on guarantees, payments of dividends.

Total interest incurred on the above-mentioned long-term loans amounted to P2,164, P1,310 and P763 in the years ended 2010, 2009 and 2008, respectively. Capitalized interest in 2010, 2009 and 2008 amounted to nil, P40 and P316, respectively (Note 12).

As of December 31, 2010 and 2009, Petron complied with the covenants of its debt agreements.

Movements in debt issue costs follow:

	Note	2010	2009
Beginning balance		P126	P50
Additions		634	104
Accretion for the year	25	(112)	(28)
Ending balance		P648	P126

# Repayment Schedule

As of December 31, 2010, the annual maturities of long-term debt are as follows:

Year	<b>Gross Amount</b>	<b>Debt Issue Costs</b>	Net
2011	P11,687	P170	P11,517
2012	4,260	144	4,116
2013	4,107	119	3,988
2014	8,706	85	8,621
2015	1,778	52	1,726
2016	4,512	42	4,470
2017	20,000	36	19,964
	P55,050	P648	P54,402

# 18. Asset Retirement Obligation

Movements in the ARO are as follows:

	Note	2010	2009
Beginning balance		P541	P706
Additions		13	15
Effect of change in discount rate		248	(226)
Accretion for the year	25	46	60
Settlement	25	(18)	(14)
Reversal		(15)	
Ending balance		P815	P541

# 19. Other Noncurrent Liabilities

	Note	2010	2009
Cash bonds	34	P275	P245
Cylinder deposits	34	274	200
Others	34	60	66
		P609	P511

# 20. Equity

a. On February 27, 2009, the BOD approved an increase of Petron's authorized capital stock from the current P10,000 to P25,000 (25,000,000,000 shares) through the issuance of preferred shares aimed at raising funds for capital expenditures related to expansion programs as well as to possibly reduce some of Petron's debts. Both items, including a waiver to subscribe to the preferred shares to be issued as a result of the increase in authorized capital stock, were approved by the stockholders on May 12, 2009 at the annual stockholders meeting.

On October 21, 2009, the BOD approved the amendment of Petron's Articles of Incorporation to reclassify a total of 624,895,503 unissued common shares to preferred shares with a par value of P1.00 per share, which also includes a waiver of the stockholders' pre-emptive rights on the issuance of preferred shares. Features of said preferred shares were approved by the Executive Committee on November 25, 2009.

In November 2009, the requirements for the registration statement of Petron's preferred shares, the Preliminary Prospectus, were submitted to SEC. The application for listing of preferred shares was also subsequently filed with PSE. By written assent, majority of the stockholders voted for the amendment of the reclassification of unissued common shares to preferred shares.

On January 21, 2010, the SEC approved Petron's amendment to its Articles of Incorporation to include preferred shares in the composition of its authorized capital stock. On January 22, 2010, the SEC favorably considered the Final Prospectus and the Issue Management and Underwriting Agreement. The SEC subsequently issued an Order permitting the sale of securities on February 12, 2010. Similarly, the PSE also approved the issuance of 100,000,000 preferred shares, which were offered to the public from February 15 to February 26, 2010.

# b. Capital Stock

#### Common Stock

As of December 31, 2010, 2009 and 2008, Petron has 9,375,104,497 (P1 par value) issued and outstanding common shares.

### Preferred Stock

The preferred shares are peso-denominated, cumulative, non-participating, non-voting and are redeemable at the option of the Parent Company. The preferred shares have an issue price of P100 per share (P1 par value) and a dividend rate of 9.5281% per annum computed in reference to the issue price and is payable every March 5, June 5, September 5 and December 5 of each year, when declared by the BOD.

All shares rank equally with regard to the Parent Company's residual assets, except that holders of preferred shares participate only to the extent of the issue price of the shares plus any accumulated and unpaid cash dividends.

As of December 31, 2010, Petron has 100,000,000 issued and outstanding preferred shares

#### c. Retained Earnings

#### i. Declaration of Cash Dividends

On April 29, 2010, the BOD approved a cash dividend of P2.382 per share which was paid to preferred stockholders on June 7, 2010. Another cash dividend of P2.382 per share was paid on September 16, 2010 to preferred stockholders as of August 10, 2010 record date. Finally, stockholders holding preferred shares as of November 16, 2010 were also paid a cash dividend of P2.382 per share on December 6, 2010.

For common shares, the BOD similarly approved a cash dividend of P0.10 per share to stockholders as of July 30, 2010, which was paid on August 16, 2010.

## ii. Appropriation for Capital Projects

Additional appropriation for future capital projects and loan obligations amounted to P2,748 in 2008. On February 27, 2009, Petron's BOD approved a resolution to reverse P8,428 of the appropriated retained earnings. There were no additional appropriations for capital projects made in 2010 and 2009.

- d. The Group's unappropriated retained earnings include its accumulated equity in net earnings of subsidiaries, joint venture and associates amounting to P2,208, P2,035 and P1,910 in 2010, 2009 and 2008, respectively. Such amounts are not available for declaration as dividends until declared by the respective investees.
- e. The BOD of certain subsidiaries approved additional appropriation amounting to P62 in 2010 to finance future capital expenditure projects.
- f. Other reserves pertain to unrealized fair value gains (losses) on AFS financial assets and exchange difference in translating foreign operations.

#### 21. Cost of Goods Sold

This account consists of:

	Note	2010	2009	2008
Inventories	10	P203,767	P156,001	P259,405
Depreciation and amortization	24	2,282	2,505	2,172
Personnel expenses	23	555	519	519
Others - net	10, 30	2,676	2,558	2,210
		P209,280	P161,583	P264,306

Distribution or transshipment costs included as part of inventories amounted to P4,161, P3,747 and P3,801 in 2010, 2009 and 2008, respectively.

# 22. Selling and Administrative Expenses

This account consists of:

			2009	2008
			(As Restated -	(As Restated -
	Note	2010	Note 39)	Note 39)
Personnel expenses	23	P1,972	P1,625	P1,375
Purchased services and utilities		1,311	1,332	1,202
Depreciation and amortization	24	1,258	1,083	1,071
Maintenance and repairs		551	522	482
Rent	27, 28	544	479	411
Impairment loss on trade and				
other receivables	9	481	58	71
Materials and office supplies		397	211	181
Advertising		222	222	235
Taxes and licenses		205	136	136
Others	10	362	80	58
		P7,303	P5,748	P5,222

Selling and administrative expenses-Others include research and development costs amounting to P14, P10 and P9 in 2010, 2009 and 2008, respectively.

# 23. Personnel Expenses

This account consists of:

			2009	2008
			(As Restated -	(As Restated -
	Note	2010	Note 39)	Note 39)
Salaries, wages and other				
employee costs	27	P2,274	P1,772	P1,726
Retirement costs - defined				
benefit plan	29	197	317	118
Retirement costs - defined				
contribution plan		56	55	50
		P2,527	P2,144	P1,894

The above amounts are distributed as follows:

			2009	2008
			(As Restated -	(As Restated -
	Note	2010	Note 39)	Note 39)
Costs of goods sold Selling and administrative	21	P555	P519	P519
expenses	22	1,972	1,625	1,375
		P2,527	P2,144	P1,894

# 24. Depreciation and Amortization

This account consists of:

	Note	2010	2009	2008
Cost of goods sold				
Property, plant and				
equipment	12, 21	P2,282	P2,505	P2,172
Selling and administrative				
expenses				
Property, plant and equipment	12	1,201	1,067	1,056
Investment properties	13	55	14	14
Intangible assets		2	2	1_
	22	1,258	1,083	1,071
		P3,540	P3,588	P3,243

# 25. Interest Expense, Interest Income and Other Income (Expenses)

This account consists of:

	Note	2010	2009	2008
Interest expense:				
Long-term debt	17	P2,052	P1,282	P713
Short-term loans	15	1,368	2,214	2,614
Bank charges		673	649	621
Accretion on debt issue costs	17	112	28	50
Accretion on ARO	18	46	60	40
Product borrowings		12	13	21
Others		46	5	121
		P4,309	P4,251	P4,180
Interest income:				
Advances to PCERP and				
cash bond	14	P471	P -	P -
Short-term placements	6	237	92	225
AFS financial assets		50	51	42
Trade receivables		46	38	54
Product loaning		14	7	8
Cash in banks	6	5	5	9
Others		16	12	16
		P839	P205	P354
Other income (expenses):				
Foreign currency gains				
(losses) - net	33	P1,465	P146	(P1,708)
Mark-to-market gain (losses)	34	<b>(98)</b>	(409)	179
Rent	13, 28	215	346	357
Insurance claims		97	172	33
Changes in fair value of				
financial assets at FVPL	7	64	22	(67)
Gain on settlement of ARO	18	18	14	8
Hedging gains - net		13	461	1,159
Miscellaneous		(365)	(155)	(76)
		P1,409	P597	(P115)

The Parent Company recognized its share in the net income of PDSI amounting P0.35, P0.51 and P0.41 in 2010, 2009 and 2008, respectively, and recorded it as part of "Other Income (Expenses) - Miscellaneous" account.

#### 26. Income Taxes

Deferred tax assets and liabilities are from the following:

		2009	2008
		(As Restated -	(As Restated -
	2010	Note 39)	Note 39)
Various allowance, accruals and others	P555	P77	P981
Rental	177	170	164
ARO	154	144	673
Retirement benefits liability	75	15	-
NOLCO	-	1,662	1,113
MCIT	-	298	123
Excess of double-declining over straight-line method of depreciation and amortization	(1,574)	(1,431)	(1,250)
Capitalized interest, duties and taxes on property, plant and equipment	(1,574)	(1,431)	(1,230)
deducted in advance and others	(625)	(532)	(572)
Inventory differential	(207)	(413)	116
Capitalization taxes and duties on			
inventories deducted in advance	(175)	(360)	(347)
Unrealized foreign exchange (gains)			
losses – net	(301)	20	(32)
Unrealized fair value gains on AFS			
financial assets	<b>(9</b> )	(7)	(2)
Retirement assets	-	-	(80)
	(P1,930)	(P357)	P887

The above amounts are reported in the consolidated statement of financial position as follows:

		2009	2008
	(,	As Restated -	(As Restated -
	2010	Note 39)	Note 39)
Deferred tax assets	P28	P7	P895
Deferred tax liabilities	(1,958)	(364)	(8)
	(P1,930)	(P357)	P887

Net deferred taxes of individual companies are not allowed to be offset against net deferred tax liabilities of other companies, or vice versa, for purposes of consolidation.

As of December 31, 2010, the NOLCO and MCIT of the Group that can be claimed as deduction from future taxable income and deduction from corporate income tax due were all applied.

The components of income tax expense (benefit) are shown below:

		2009	2008
		(As Restated -	(As Restated -
	2010	Note 39)	Note 39)
Current	P820	P254	P240
Deferred	1,555	1,238	(2,113)
	P2,375	P1,492	(P1,873)

A reconciliation of tax on the pretax income computed at the applicable statutory rates to tax expense reported in the consolidated statement of income is as follows:

			2009	2008
			(As Restated -	(As Restated -
	Note	2010	Note 39)	Note 39)
Statutory income tax rate		30.00%	30.00%	35.00%
Additions to (reductions in) resulting from:				
Change in tax rate		-	-	(6.90)
Income subject to ITH	35	(6.40)	(2.82)	2.95
Interest income subjected to				
lower final tax and others		(0.26)	(0.87)	1.66
Nontaxable income		(0.33)	(0.64)	0.90
Nondeductible expense		0.05	0.24	(0.29)
Nondeductible interest				
expense		0.23	0.16	(0.59)
Changes in fair value of				
financial assets at FVPL	25	(0.18)	(0.13)	(0.40)
Excess of optional standard			, ,	, ,
deduction over deductible				
expenses		(0.05)	-	
Effective income tax rate		23.06%	25.94%	32.33%

#### **Optional Standard Deduction**

Effective July 2008, Republic Act (RA) No. 9504 was approved giving corporate taxpayers an option to claim itemized deduction or optional standard deduction (OSD) equivalent to 40% of gross sales. Once the option to use OSD is made, it shall be irrevocable for the taxable year for which the option was made. Petrogen opted to apply OSD in 2010.

# Change in Applicable Tax Rate

Effective January 1, 2009, in accordance with Republic Act 9337, RCIT rate was reduced from 35% to 30% and nonallowable deductions for interest expense from 42% to 33% of interest income subjected to final tax.

#### 27. Related Party Disclosures

## Lease Agreement

On September 30, 2009, NVRC entered into a 25-year lease with the PNOC without rent-free period, covering a property which it shall use for refinery, commencing January 1, 2010 and ending on December 31, 2039. The annual rental shall be P93 payable on the 15<sup>th</sup> day of January each year without the necessity of demand. This non-cancelable lease is subject to renewal options and annual escalation clauses of 3% per annum up to 2011. The leased premises shall be reappraised starting 2012 and every fifth year thereafter in which the new rental rate shall be determined equivalent to 5% of the reappraised value, and still subject to annual escalation clause of 3% for the four years following the appraisal. Prior to this agreement, Petron has an outstanding lease agreement on the same property from PNOC. Also, as of December 31, 2010, Petron leases other parcels of land from PNOC for its bulk plants and service stations.

#### Transactions with current owners/related parties

- a. Sales relate to the Parent Company's supply agreements with various SMC subsidiaries. Under these agreements, the Parent Company supplies the bunker, diesel fuel and lube requirements of selected SMC plants and subsidiaries.
- b. Purchases relate to purchase of goods and services such as construction, information technology and shipping.
- c. Petron entered into a lease agreement with San Miguel Properties, Inc. for its office space covering 6,759 square meters with a monthly rate of P4.8. The lease, which commenced on June 1, 2010, is for a period of one year and is subject to yearly extensions.
- d. The Parent Company also pays SMC for its share in common expenses such as utilities and management fees.
- e. The Parent Company advanced certain monies to PCERP for some investment opportunities (Note 14).

The balances and transactions with related parties as of and for the year ended December  $31,\,2010$  follows:

	Relationship with	Revenue from Related	Purchases from Related	Amounts owed by Related	Amounts owed to Related
Related Parties	Related parties	Parties	parties	parties	parties
San Miguel Corporation	Ultimate Parent	P1	P29	P2	P33
Pan Asia Energy Holdings Inc.	Under common control	8,045	-	1,428	-
Distileria Bago Inc	Under common control	720	-	-	-
San Miguel Brewery Inc.	Under common control	573	0.60	100	-
San Miguel Packaging Specialist Inc.	Under common control	350	-	-	-
SMC Shipping & Lighterage Corporation	Under common control	304	407	46	13
Ginebra San Miguel Inc.	Under common control	169	0.30	58	-
San Miguel Foods Inc	Under common control	150	3	36	-
San Miguel Energy Corporation	Under common control	83	-	-	-
San Miguel Yamamura Asia Corporation	Under common control	40	-	40	-
Challenger Aero Air Corporation	Under common control	22	2	9	-
Mindanao Corrugated Fibreboard Inc.	Under common control	17	-	4	-
San Miguel Purefoods Company Inc.	Under common control	14	4	-	7
Archen Technologies Inc.	Under common control	12	227	2	26
San Miguel Properties Inc.	Under common control	-	63	-	5
San Miguel Rengo Packaging Corporation	Under common control	-	-	49	-
Others	Under common control	12	39	5	6
		P10,512	P775	P1,779	P90

#### Key Management Compensation

Total compensation and benefits of key management personnel included as part of "Personnel Expenses" account in the consolidated statement of income consists of the following (Note 23):

		2009	2008
		(As Restated -	(As Restated -
	2010	Note 39)	Note 39)
Salaries and other short-term			
employee benefits	P328	P262	P222
Retirement benefits - defined			
contribution plan	11	9	8
Retirement benefits - defined benefit			
plan	399	234	70
	P738	P505	P300

## 28. Operating Lease Commitments

## Group as Lessee

The Group entered into commercial leases on certain parcels of land for its refinery and service stations (Notes 22 and 27). These leases have an average life of one to sixteen years with renewal options included in the contracts. There are no restrictions placed upon the Group by entering into these leases. The lease agreements include upward escalation adjustments of the annual rental rates.

Future minimum rental payables under the non-cancellable operating lease agreements as of December 31 follows:

	2010	2009	2008
Within one year	P738	P596	P506
After one year but not more than five			
years	2,661	2,207	2,189
After five years	8,741	5,744	2,126
	P12,140	P8,547	P4,821

#### Group as Lessor

The Group has entered into lease agreements on its investment property portfolio, consisting of surplus office spaces (Notes 13 and 25). The non-cancellable leases have remaining terms of between three to fourteen years. All leases include a clause to enable upward escalation adjustment of the annual rental rates.

Future minimum rental receivables under the non-cancellable operating lease agreements as of December 31 follows:

	2010	2009	2008
Within one year	P327	P231	P247
After one year but not more than five			
years	523	240	277
After five years	52	79	93
	P902	P550	P617

#### 29. Retirement Plan

The succeeding tables summarizes the components of net retirement costs under a defined benefit retirement plan recognized in the profit or loss and the funding status and amounts of pension plan recognized in the consolidated statement of financial position. Contributions and costs are determined in accordance with the actuarial studies made for the plans. Annual cost is determined using the projected unit credit method. The Group's latest actuarial valuation date is December 31, 2010. Valuations are obtained on a periodic basis.

The components of retirement benefits cost recognized in profit or loss in 2010, 2009 and 2008 are as follows:

		2009	2008
		(As Restated -	(As Restated -
	2010	Note 39)	Note 39)
Current service cost	P165	P161	P191
Interest cost on benefit obligation	276	331	319
Expected return on plan assets	(312)	(201)	(392)
Curtailment loss	75	26	-
Amortization of actuarial gain	(7)	-	
Net retirement costs	P197	P317	P118

The retirement benefits cost are recognized as part of personnel expenses in the consolidated statement of income.

The reconciliation of the assets and liabilities recognized in the consolidated statement of financial position is as follows:

		2009	2008
		(As Restated -	(As Restated -
	2010	Note 39)	Note 39)
Present value of defined benefit			
obligation	P3,559	P3,446	P3,534
Fair value of plan assets	25,163	3,896	3,832
	(21,604)	(450)	(298)
Unrecognized actuarial gain	21,853	500	34
Net retirement liabilities (asset)			
recognized	P249	P50	(P264)

Changes in the present value of the defined benefit obligation are as follows:

		2009	2008
		(As Restated -	(As Restated -
	2010	Note 39)	Note 39)
Balance at beginning of year	P3,446	P3,534	P3,852
Interest cost	276	331	319
Current service cost	165	161	191
Benefits paid	(1,109)	(611)	(168)
Actuarial loss (gains) on obligation	705	3	(660)
Effect of curtailment	76	28	
Balance at end of year	P3,559	P3,446	P3,534

Changes in the fair value of plan assets are as follows:

		2009 (As Restated -	2008 (As Restated -
	2010	Note 39)	Note 39)
Balance at beginning of year	P3,896	P3,832	P4,361
Expected return on plan assets	312	201	392
Benefits paid	(1,109)	(611)	(168)
Actuarial gains (losses)	22,064	474	(753)
Balance at end of year	P25,163	P3,896	P3,832
Actual return (loss) on plan assets	P22,376	P675	(P361)

The Group expects to pay P1,105 to its defined benefit plans in 2011.

Plan assets consist of the following:

		2009 (As Restated -	`
	2010	Note 39)	Note 39)
Government securities	48%	44%	56%
Stocks	36%	32%	23%
Real estate	12%	15%	13%
Cash	1%	1%	1%
Others	3%	8%	7%
	100%	100%	100%

The principal actuarial assumptions used to determine retirement benefits are as follows:

	2010	2009	2008
Discount rate	7.90%	8.00%	9.80%
Expected rate of return on plan assets	8.70%	8.00%	5.50%
Future salary increases	8.00%	6.00%	8.00%

The historical information for the current and previous restated four annual periods are as follows:

	2010	2009	2008	2007	2006
Present value of the					
defined benefit obligation	P3,559	P3,446	P3,534	P3,852	P3,783
Fair value of plan assets	25,163	3,896	3,832	4,361	4,217
Excess in the plan	(21,604)	(450)	(298)	(509)	(434)
Experience adjustments on					
plan liabilities	143	70	(240)	368	151

## 30. Significant Agreements

Supply Agreement

The Parent Company and Arabian American Oil Company ("Saudi Aramco") have a term contract to purchase and supply, respectively, 90% of the Parent Company's monthly crude oil requirements at Saudi Aramco's standard far east selling prices. The contract is for a period of one year from October 28, 2008 to October 27, 2009 with automatic one-year extensions thereafter unless terminated at the option of either party, within 60 days written notice. Outstanding liabilities of the Parent Company for such purchases are shown as part of "Liabilities for Crude Oil and Petroleum Product Importation" account in the consolidated statement of financial position. The contract was extended until October 27, 2011.

Processing License Agreement. The Parent Company has an agreement with Pennzoil-Quaker State International Corporation (Pennzoil) for the exclusive right to manufacture, sell and distribute in the Philippines certain Pennzoil products until December 31, 2009. The agreement also includes the license to use certain Pennzoil trademarks in exchange for the payment of royalty fee based on net sales value. The agreement was extended to March 31, 2010 to allow the Group to consume the remaining Pennzoil raw materials in its possession.

Royalty expense amounting to P0.06, P0.08 and P0.3 in 2010, 2009 and 2008, respectively, are included as part of "Cost of Goods Sold - Others" account in the consolidated statement of income (Note 21).

Fuel Supply Contract with National Power Corporation (NPC). The Parent Company entered into various fuel supply contracts with NPC. Under the agreements, Petron supplies the bunker fuel and diesel fuel oil requirements to selected NPC plants and NPC-supplied Independent Power Producers (IPP) plants.

As of December 31, 2010, the following are the fuel supply contracts granted to the Parent Company:

	Date of	Contract	DFO*	IFO*		
<b>Bid Date</b>	Award	Duration	(in KL*)	(in KL)	DFO	IFO
Feb 24, 2010	Mar 10, 2010	Mar to Dec 2010	3,058	18,051	P93	P495
Feb 24, 2010	Mar 10, 2010	Mar to Dec 2010	25,558	22,916	786	634
Feb 24, 2010	Mar 10, 2010	Mar to Dec 2010	11,554	-	347	-
Feb 24, 2010	Mar 10, 2010	Mar to Dec 2010	-	50,109	-	1,386
Aug 31, 2010	Sept 15, 2010	Sept to Dec 2010	10,056	-	327	-

<sup>\*</sup> IFO = Industrial Fuel Oil DFO = Diesel Fuel Oil

 $KL = Kilo\ Liters$ 

In the bidding for the Supply & Delivery of Oil-Based Fuel to NPC, IPPs and Small Power Utilities Group (SPUG) Plants/Barges for the period from January to December 2010, Petron won to supply a total of 50,226 kilo-liters (KL) of diesel fuel and 91,076 KL of bunker fuel worth P1,555 and P2,515 respectively.

Toll Service Agreement with Innospec Limited ("Innospec"). PFC entered into an agreement with Innospec, a leading global fuel additives supplier, in December 2006. Under the agreement PFC shall be the exclusive toll blender of Innospec's fuel additives sold in the Asia-Pacific region consisting of the following and territories: South Korea, China, Taiwan, Singapore, Cambodia, Japan and Malaysia.

PFC will provide the tolling services which include storage, blending, filing and logistics management. In consideration of these services, Innospec will pay PFC a service fee based on the total volume of products blended at PFC Fuel Additives Blending facility.

Tolling services started in 2008 on which PFC recognized revenue amounting to P40, P52 and P7 in 2010, 2009 and 2008, respectively.

# 31. Basic and Diluted Earnings (Loss) Per Share

Basic and diluted earnings (loss) per share amounts are computed as follows:

	2010	2009 (As Restated - Note 39)	2008 (As Restated - Note 39)
Net income from operations attributable to equity holders of the Parent Company Dividends on preferred shares for the period (a)	P7,894 715	P4,240	(P3,978)
Net income (loss) attributable to equity holders of the Parent Company (b)	P7,179	P4,240	(P3,978)
Weighted average number of common shares outstanding (c)	9,375	9,375	9,375
Basic/Diluted earnings (loss) per share (b/c)	P0.77	P0.45	(P0.42)

# 32. Supplemental Disclosures on Cash Flow Information

Changes in operating assets and liabilities:

	2010	2009	2008
Decrease (increase) in assets:			
Trade and other receivables	(P1,803)	(P5,746)	P5,394
Inventories	39	4,964	(2,962)
Other current assets	78	(1,094)	(1,342)
Increase (decrease) in liabilities:			
Liabilities for crude oil and			
petroleum product importation	3,661	(1,353)	(3,926)
Trade and other payables	1,647	496	(259)
	3,622	(2,733)	(3,095)
Additional (reversal) allowance for			
impairment of receivables, inventory			
decline and/or obsolescence and			
others	501	(2,169)	2,444
	P4,123	(P4,902)	(P651)

#### 33. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalents, debt and equity securities, bank loans and derivative instruments. The main purpose of bank loans is to finance working capital relating to importation of crude and petroleum products, as well as to partly fund capital expenditures. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which are generated directly from its operations.

It is the Group's policy not to enter into derivative transactions for speculative purposes. The Group uses hedging instruments to protect its margin on its products from potential price volatility of crude oil and products. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations.

The main risks arising from the Group's financial instruments are foreign exchange risk, interest rate risk, credit risk, liquidity risk and commodity price risk. The BOD regularly reviews and approves the policies for managing these financial risks. Details of each of these risks are discussed below, together with the related risk management structure.

#### Risk Management Structure

The Group follows an enterprise-wide risk management framework for identifying, assessing and addressing the risk factors that affect or may affect its businesses.

The Group's risk management process is a bottom-up approach, with each risk owner mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As the Group's operation is an integrated value chain, risks emanate from every process, while some could cut across groups. The results of these activities flow up to the Management Committee and, eventually, the BOD through the Group's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units and committees with special duties. These groups and their functions are:

- a. The Investment and Risk Management Committee, which is composed of the Chairman of the Board, President, and Vice Presidents of Petron, reviews the adequacy of risk management policies.
- b. A cross-functional Commodity Risk Management Committee, which oversees crude oil and petroleum product hedging transactions. The Secretariat of this committee is the Commodity Risk Manager, who is responsible for risk management of crude and product imports, as well as product margins.
- c. The Financial Risk Management Unit of the Treasurer's Department, which is in charge of foreign exchange hedging transactions.
- d. The Transaction Management Unit of Controllers Department, which provides backroom support for all hedging transactions.
- e. The Corporate Technical & Engineering Services Department, which oversees strict adherence to safety and environmental mandates across all facilities.
- f. The Internal Audit Department, which has been tasked with the implementation of a risk-based auditing.

The BOD also created separate board-level entities with explicit authority and responsibility in managing and monitoring risks, as follows:

- a. The Audit Committee, which ensures the integrity of internal control activities throughout the Group. It develops, oversees, checks and pre-approves financial management functions and systems in the areas of credit, market, liquidity, operational, legal and other risks of the Group, and crisis management. The Internal Audit Department and the External Auditor directly report to the Audit Committee regarding the direction, scope and coordination of audit and any related activities.
- b. The Compliance Officer, who is a senior officer of Petron reports to the BOD through the Audit Committee. He monitors compliance with the provisions and requirements of the Corporate Governance Manual, determines any possible violations and recommends corresponding penalties, subject to review and approval of the BOD. The Compliance Officer identifies and monitors compliance risk. Lastly, the Compliance Officer represents the Group before the SEC regarding matters involving compliance with the Code of Corporate Governance.

#### Foreign Currency Risk

The Group's functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The Group's exposures to foreign exchange risk arise mainly from United States (US) dollar-denominated sales as well as purchases principally of crude oil and petroleum products. As a result of this, the Group maintains a level of US dollar-denominated assets and liabilities during the period. Foreign exchange risk occurs due to differences in the levels of US dollar-denominated assets and liabilities.

The Group pursues a policy of hedging foreign exchange risk by purchasing currency forwards or by substituting US dollar-denominated liabilities with peso-based debt. The natural hedge provided by US dollar-denominated assets is also factored in hedging decisions. As a matter of policy, currency hedging is limited to the extent of 100% of the underlying exposure.

The Group is allowed to engage in active risk management strategies for a portion of its foreign exchange risk exposure. Loss limits are in place, monitored daily and regularly reviewed by management.

Information on the Group's US dollar-denominated financial assets and liabilities and their Philippine peso equivalents are as follows:

	2010		20	09
		Peso		Peso
	US Dollar	Equivalent	US Dollar	Equivalent
Assets				
Cash and cash equivalents	648	28,395	163	7,519
Trade and other receivables	173	7,606	86	3,977
Non-current receivables	1	29	2	70
	822	36,030	251	11,566
Liabilities				
Drafts and loans payable	59	2,573	-	-
Liabilities for crude oil and				
petroleum product importation	288	12,606	128	5,929
Long-term debt (including				
current maturities)	355	15,563	-	
	702	30,742	128	5,929
Net foreign currency-				
denominated monetary assets	120	5,288	123	5,637

The Group reported net foreign exchange gains (losses) amounting to P1,465, P146 and (P1,708) in 2010, 2009 and 2008, respectively, with the translation of its foreign currency-denominated assets and liabilities. These mainly resulted from the movements of the Philippine peso against the US dollar as shown in the following table:

	PhP to US\$
December 31, 2008	47.52
December 31, 2009	46.20
December 31, 2010	43.84

The management of foreign currency risk is also supplemented by monitoring the sensitivity of financial instruments to various foreign currency exchange rate scenarios. Foreign exchange movements affect reported equity through the retained earnings arising from increases or decreases in unrealized and realized foreign exchange gains or losses.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of profit before tax and equity as of December 31, 2010 and 2009:

	P1 decrease in the US dollar exchange rate		P1 increase in the US dollar exchange rate		
2010	Effect on Income before Income Tax	Effect on Equity	Effect on Income before Income Tax	Effect on Equity	
Cash and cash equivalents Trade and other receivables Noncurrent receivables	P28,395 7,606 29	P19,877 5,324 20	(P28,395) (7,606) (29)	(P19,877) (5,324) (20)	
	36,030	25,221	(36,030)	(25,221)	
Drafts and loans payable Liabilities for crude oil and	(2,573)	(1,801)	2,573	1,801	
petroleum product importation Long-term debt (including	(12,606)	(8,824)	12,606	8,824	
current maturities)	(15,563)	(10,894)	15,563	10,894	
	(30,742)	(21,519)	30,742	21,519	
	P5,288	P3,702	(P5,288)	(P3,702)	
	P1 decrease in dollar exchan		P1 increase ir dollar exchar Effect on		
	Income before	Effect on	Income before	Effect on	
2009	Income Tax	Equity	Income Tax	Equity	

	P1 decrease in	the US	P1 increase in the US		
	dollar exchar	ige rate	dollar exchange rate		
	Effect on		Effect on		
	Income before	Effect on	Income before	Effect on	
2009	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	P7,519	P5,263	(P7,519)	(P5,263)	
Trade and other receivables	3,977	2,784	(3,977)	(2,784)	
Noncurrent receivables	70	49	(70)	(49)	
	11,566	8,096	(11,566)	(8,096)	
Liabilities for crude oil and petroleum product					
importation	(5,929)	(4,150)	5,929	4,150	
	P5,637	P3,946	(P5,637)	(P3,946)	

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

### Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates mainly to long-term borrowings and investment securities. Investments or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investments or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest costs by using a combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rates and ensures that the marked-up rates levied on its borrowings are most favorable and benchmarked against the interest rates charged by other creditor banks.

On the other hand, the Group's investment policy is to maintain an adequate yield to match or reduce the net interest cost from its borrowings prior to deployment of funds to their intended use in operations and working capital management. However, the Group invests only in high-quality money market instruments while maintaining the necessary diversification to avoid concentration risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term volatility on earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

The management of interest rate risk is also supplemented by monitoring the sensitivity of financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported equity through the retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) by P180 and P13 in 2010 and 2009, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect. There is no impact on the Group's other income.

#### Interest Rate Risk Table

As at December 31, 2010 and 2009, the terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

2010	<1 year	1-<2 years	2-<3 years	3-<4 years	4-<5 years	>5 years	Total
Fixed rate Philippine peso denominated Interest rate	P6,963 6.4% - 9.3%	P202 6.4% - 9.3%	P48 6.4% - 9.3%	P5,248 6.4% - 9.3%	P48 6.4% - 9.3%	P24,511 6.4% - 9.3%	P37,020
Floating rate Philippine peso denominated	1,267 net 1M SDA +	600	600	-	-		2,467
Interest rate	margin, 3-mo. Mart1/ PDSTF + margin	net 1M SDA + margin	net 1M SDA + margin				
US\$ denominated (expressed in Php)	3,459	3,459 3, 6 mos.	3,458 3, 6 mos.	3,458 3, 6 mos.	1,729 3, 6 mos.	-	15,563
Interest rate*	3, 6 mos. Libor + margin	Libor + margin	Libor + margin	Libor + margin	Libor + margin		
	P11,689	P4,261	P4,106	P8,706	P1,777	P24,511	P55,050

<sup>\*</sup>The group reprices every 3 months but has been given an option to reprice every 6 months.

2009	<1 year	1-<2 years	2-<3 years	3-<4 years	4-<5 years	>5 years	Total
Fixed rate							
Philippine peso				70.40	22210		
denominated	P664	P6,963	P202	P48	P5,248	P4,560	P17,685
Interest rate	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	6.4% - 9.3%	
Floating rate							
Philippine peso							
denominated	666	667	-	-	-	-	1,333
	3-mo. Mart1/	3-mo. Mart1/					
	PDSTF +	PDSTF +					
Interest rate	margin	margin					
	P1,330	P7,630	P202	P48	P5,248	P4,560	P19,018

#### Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. In effectively managing credit risk, the Group regulates and extends credit only to qualified and credit-worthy customers and counterparties, consistent with established Group credit policies, guidelines and credit verification procedures. Requests for credit facilities from trade customers undergo stages of review by Marketing and Finance Divisions. Approvals, which are based on amounts of credit lines requested, are vested among line managers and top management that include the President and the Chairman.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown on the face of the consolidated statement of financial position or in the notes to the consolidated financial statements, as summarized below:

	Note	2010	2009
Cash in bank and cash equivalents	6	P40,358	P9,884
Derivative assets	7	34	39
Trade and other receivables	9	24,266	29,696
Due from affiliates	14	22,447	-
Long-term receivables	14	122	189
		P87,227	P39,808

The credit risk for cash and cash equivalents and derivative financial instruments is considered negligible, since the counterparties are reputable entities with gain high quality external credit ratings. The credit quality of these financial assets is considered to be high grade.

In monitoring trade receivables and credit lines, the Group maintains up-to-date records where daily sales and collection transactions of all customers are recorded in real-time and month-end statements of accounts are forwarded to customers as collection medium. Finance Division's Credit Department regularly reports to management trade receivables balances (monthly) and credit utilization efficiency (semi-annually).

Collaterals. To the extent practicable, the Group also requires collateral as security for a credit facility to mitigate credit risk in trade receivables (Note 9). Among the collaterals held are letters of credit, bank guarantees, real estate mortgages, and cash bonds valued at P2,736 and P2,624 as of December 31, 2010 and 2009, respectively. These securities may only be called on or applied upon default of customers.

Credit Risk Concentration. The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous trade customers. The Group does not execute any credit guarantee in favor of any counterparty.

The credit risk exposure of the Group based on TAR as of December 31, 2010 and 2009 are shown below (Note 9):

	Neither Past Due Nor Impaired	Past Due but Not Impaired	Impaired	Total
December 31, 2010				
Reseller	P10	P53	P40	P103
Lubes	281	11	25	317
Gasul	661	172	122	955
Industrial	7,792	774	717	9,283
Others	3,974	134	134	4,242
	P12,718	P1,144	P1,038	P14,900
	Neither Past Due Nor Impaired	Past Due but Not Impaired	Impaired	Total
December 31, 2009	•	•	•	
Reseller	P44	P54	P28	P126
Lubes	238	39	17	294
Gasul	656	164	48	868
Industrial	6,823	1,388	629	8,840
Others	2,789	144	58	2,991
	P10,550	P1,789	P780	P13,119

Credit Quality. In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

Class A "High Grade" are accounts with strong financial capacity and business performance and with the lowest default risk.

Class B "Moderate Grade" refer to accounts of satisfactory financial capability and credit standing but with some elements of risks where certain measure of control is necessary in order to mitigate risk of default.

Class C "Low Grade" are accounts with high probability of delinquency and default.

Below is the credit quality profile of the Group's TAR as of December 31, 2010 and 2009:

	Trade Accounts Receivables per Class						
	Class A	Class B	Class C	Total			
December 31, 2010							
Reseller	(P29)	P107	P26	P104			
Lubes	113	159	44	316			
Gasul	419	244	292	955			
Industrial	2,527	5,711	1,045	9,283			
Others	3,640	538	64	4,242			
	P6,670	P6,759	P1,471	P14,900			
December 31, 2009							
Reseller	(P206)	P313	P21	P128			
Lubes	67	190	38	295			
Gasul	323	319	226	868			
Industrial	2,497	4,917	1,426	8,840			
Others	2,506	464	18	2,988			
	P5,187	P6,203	P1,729	P13,119			

#### **Liquidity Risk**

Liquidity risk pertains to the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group's objectives to manage its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps or surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted payments used for liquidity management as of December 31, 2010 and 2009.

		After 3 months	After 6 months but not	After 1 year but	
	******	but not	more	not more	
2010	Within 3 months	more than 6 months	than 12 months	than 5	Total
	months	UIIIOIIIIIS	months	years	Total
Current financial liabilities: Short-term loans	P32,457	Р-	Р-	Р-	P32,457
Liabilities for crude oil and	F 32,437	г-	г-	г -	F 32,437
petroleum product	11,194	-	_	_	11,194
Trade and other payables	,				,
(excluding specific taxes and					
other taxes payable)	5,507	324	350	-	6,181
Current portion of long-term debt	426	2,203	8,888	-	11,517
Total current financial liabilities	49,584	2,527	9,238	-	61,349
Noncurrent financial liabilities:					
Long-term debt	-	-	-	42,885	42,885
Cash bonds	-	-	-	275	275
Cylinder deposits	-	-	-	274	274
Other noncurrent liabilities	-	-	-	60	60
Total noncurrent financial				42.404	12.10.1
liabilities	-	-	-	43,494	43,494
	P49,584	P2,527	P9,238	P43,494	P104,843
			After 6		
		After 3	months		
		months but	months but not	After 1 year	
	Within 2	months but not more	months but not more than	but not	
2009	Within 3	months but not more than 6	months but not more than 12	but not more than 5	Total
2009	Within 3 months	months but not more	months but not more than	but not	Total
Current financial liabilities:	months	months but not more than 6 months	months but not more than 12 months	but not more than 5 years	
Current financial liabilities: Short-term loans		months but not more than 6	months but not more than 12	but not more than 5	Total P42,744
Current financial liabilities: Short-term loans Liabilities for crude oil and	months	months but not more than 6 months	months but not more than 12 months	but not more than 5 years	
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables	months P42,744	months but not more than 6 months	months but not more than 12 months	but not more than 5 years	P42,744
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and	months P42,744 7,529	months but not more than 6 months  P -	months but not more than 12 months P -	but not more than 5 years P -	P42,744 7,529
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable)	months P42,744 7,529 4,033	months but not more than 6 months  P 11	months but not more than 12 months	but not more than 5 years	P42,744 7,529 4,067
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable) Current portion of long-term debt	months P42,744 7,529 4,033 700	months but not more than 6 months  P 11 596	months but not more than 12 months  P 10	but not more than 5 years  P 13	P42,744 7,529 4,067 1,296
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable)	months P42,744 7,529 4,033	months but not more than 6 months  P 11	months but not more than 12 months P -	but not more than 5 years P -	P42,744 7,529 4,067
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable) Current portion of long-term debt	months P42,744 7,529 4,033 700	months but not more than 6 months  P 11 596	months but not more than 12 months  P 10	but not more than 5 years  P 13	P42,744 7,529 4,067 1,296
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable) Current portion of long-term debt Total current financial liabilities: Noncurrent financial liabilities: Cash bonds	months P42,744 7,529 4,033 700	months but not more than 6 months  P 11 596	months but not more than 12 months  P 10	but not more than 5 years  P 13 - 13	P42,744 7,529 4,067 1,296 55,636
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable) Current portion of long-term debt Total current financial liabilities: Noncurrent financial liabilities: Cash bonds Long-term debt	months P42,744 7,529 4,033 700	months but not more than 6 months  P 11 596	months but not more than 12 months  P 10	but not more than 5 years  P 13 - 13 - 13 - 245 17,596	P42,744 7,529 4,067 1,296 55,636 245 17,596
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable) Current portion of long-term debt Total current financial liabilities: Noncurrent financial liabilities: Cash bonds Long-term debt Cylinder deposits	months P42,744 7,529 4,033 700	months but not more than 6 months  P 11 596	months but not more than 12 months  P 10	but not more than 5 years  P 13 - 13 - 13 - 13 - 245 17,596 200	P42,744 7,529 4,067 1,296 55,636 245 17,596 200
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable) Current portion of long-term debt Total current financial liabilities Noncurrent financial liabilities: Cash bonds Long-term debt Cylinder deposits Other noncurrent liabilities	months P42,744 7,529 4,033 700	months but not more than 6 months  P 11 596	months but not more than 12 months  P 10	but not more than 5 years  P 13 - 13 - 13 - 17,596 200 66	P42,744 7,529 4,067 1,296 55,636 245 17,596 200 66
Current financial liabilities: Short-term loans Liabilities for crude oil and petroleum product Trade and other payables (excluding specific taxes and other taxes payable) Current portion of long-term debt Total current financial liabilities: Noncurrent financial liabilities: Cash bonds Long-term debt Cylinder deposits	months P42,744 7,529 4,033 700	months but not more than 6 months  P 11 596	months but not more than 12 months  P 10	but not more than 5 years  P 13 - 13 - 13 - 13 - 245 17,596 200	P42,744 7,529 4,067 1,296 55,636 245 17,596 200

#### Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in market prices. The Group enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost.

To minimize the Group's risk of potential losses due to volatility of international crude and product prices, the Group implemented commodity hedging for petroleum products. The hedging authority approved by the BOD is intended to: (a) protect margins of MOPS (Mean of Platts of Singapore)-based sales and (b) protect product inventories from downward price risk. Hedging policy (including the use of commodity price swaps, buying of put options, and use of collars and 3-way options; with collars and 3-way options starting in March 2008) developed by the Commodity Risk Management Committee is in place. Decisions are guided by the conditions set and approved by the Group's management.

#### Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (FVPL and AFS financial assets). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

#### Capital Management

The Group's capital management policies and programs aim to provide an optimal capital structure that would ensure the Group's ability to continue as a going concern while at the same time provide adequate returns to the shareholders. As such, it considers the best trade-off between risks associated with debt financing and relatively higher cost of equity funds. Likewise, compliance with the debt to equity ratio covenant of bank loans has to be ensured.

An enterprise resource planning system is used to monitor and forecast the Group's overall financial position. The Group regularly updates its near-term and long-term financial projections to consider the latest available market data in order to preserve the desired capital structure. The Group may adjust the amount of dividends paid to shareholders, issue new shares as well as increase or decrease assets and/or liabilities, depending on the prevailing internal and external business conditions.

The Group monitors capital via carrying amount of equity as stated in the consolidated statement of financial position. The Group's capital for the covered reporting period is summarized in the table below:

	2010	2009
Total assets	P161,816	P112,742
Total liabilities	108,472	75,558
Total equity	53,344	37,184
Debt to equity ratio	2.0:1	2.0:1

There were no changes in the Group's approach to capital management during the year.

The Group is not subject to externally imposed capital requirements.

## 34. Financial Assets and Financial Liabilities

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments as of December 31:

		2010		200	9
	_	Carrying	Fair	Carrying	Fair
	Note	Value	Value	Value	Value
Financial assets (FA):					
Cash and cash equivalents	6	P43,984	P43,984	P12,985	P12,985
Trade and other receivables	9	24,266	24,266	29,696	29,696
Due from affiliates	14	22,447	22,447	-	-
Long-term receivables	14	122	122	189	189
Loans and receivables		90,819	90,819	42,870	42,870
AFS financial assets	8	1,161	1,161	1,355	1,355
Financial assets at FVPL	7	193	193	169	169
Derivatives assets	7	34	34	39	39
FA at FVPL		227	227	208	208
Total financial assets		P92,207	P92,207	P44,433	P44,433

		2010		200	9
	_	Carrying	Fair	Carrying	Fair
	Note	Value	Value	Value	Value
Financial liabilities (FL):					
Short-term loans	15	P32,457	P32,457	P42,744	P42,744
Liabilities for crude oil and					
petroleum product					
importation		11,194	11,194	7,529	7,529
Trade and other payables					
(excluding specific taxes					
and other taxes payable)		6,181	6,181	4,067	4, 067
Long-term debt including					
current portion	17	54,402	54,402	18,892	14,970
Cash bonds	19	275	275	245	245
Cylinder deposits	19	274	274	200	200
Other noncurrent liabilities	19	60	60	66	66
FL at amortized cost		104,843	104,843	73,743	69,821
Derivative liabilities		30	30	1	1
Total financial liabilities		P104,873	P104,873	P73,744	P69,822

The following methods and assumptions are used to estimate the fair value of each class of financial instruments and when it is practicable to estimate such value:

Cash and Cash Equivalents, Trade and Other Receivables and Noncurrent Receivables. The carrying amount of cash and cash equivalents and receivables approximates fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of long-term receivables, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

*Derivatives.* The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current forward exchange rates for contracts with similar maturity profiles. Mark-to-market valuation in 2010 and 2009 of commodity hedges were based on the forecasted crude and product prices by Mitsui & Co. Commodity Risk Management Ltd. (MCRM), an independent trading group.

Financial Assets at FVPL and AFS Financial Assets. The fair values of publicly traded instruments and similar investments are based on quoted market prices in an active market. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets. Unquoted equity securities are carried at cost less impairment.

Long-term Debt - Floating Rate. Variable rate loans are repriced every three months, the carrying value approximates its fair value because of recent and regular re-pricing based on current market rates.

*Cash Bonds*. Fair value is estimated as the present value of all future cash flows discounted using the market rates for similar types of instruments. Discount rates used in 2010 and 2009 are 5.99% and 5.11%, respectively.

## **Derivative Financial Instruments**

The Group enters into various commodity derivative contracts to manage its exposure on commodity price risk. The portfolio is a mixture of instruments including forwards, swaps and options covering the Group's requirements on crude oil and finished products. These include freestanding and embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are recognized directly in profit or loss.

The Group's derivative financial instruments according to the type of financial risk being managed are discussed below.

#### Freestanding Derivatives

Freestanding derivatives consist of commodity derivatives and currency derivatives entered into by the Group.

## Commodity Swaps

The Group has outstanding swap agreements covering its oil requirements, with various maturities in 2011. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price.

Total outstanding equivalent notional quantity covered by the commodity swaps were 1.5 barrels and 0.5 barrel for 2010 and 2009, respectively. The estimated net receipts for these transactions amounted to P32 and P5.5, respectively.

## Commodity Options

As of December 31, 2010, the Group has outstanding 3-way options designated as hedge of forecasted purchases of crude oil with a notional quantity of 2.78 million barrels.

The call and put options can be exercised at various calculation dates in 2011 with specified quantities on each calculation date. The estimated amount charged to profit or loss on these call and put options as of December 31, 2010 amounted to P234.

Outstanding hedge in 2009 with notional quantities of 2.4 MMB have an actual net receipts of P621.8.

## Embedded Derivatives

Embedded foreign currency derivative exist in certain U.S. dollar-denominated sales and purchases contracts for various fuel products of Petron. Under the sales contracts, Petron agrees to fix the peso equivalent of the invoice amount based on the average Philippine Dealing System (PDS) rate on the month of delivery. In the purchase contracts, the peso equivalent is determined using the average PDS rate on the month preceding the month of delivery.

# Fair Value Changes on Derivatives

The net movements in fair value changes of all derivative transactions in 2010 and 2009 are as follows:

	Note	Mark-to-market Gain (Loss)
Fair value at January 1, 2010 Net changes in fair value during the year Fair value of settled instruments	25	P37 (98) 65
Balance at December 31, 2010		P4
Fair value at January 1, 2009 Net changes in fair value during the year Fair value of settled instruments	25	P55 (409) 391
Balance at December 31, 2009		P37

## Fair Value Hierarchy

In accordance with PFRS 7, financial assets and liabilities measured at fair value in the statement of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities.

The table below analyzes financial instruments carried at fair value, by valuation method as of December 31, 2010 and 2009. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: inputs for the asset or liability that are not based on observable market data.

2010	Level 1	Level 2	Total
FVPL	P193	P -	P193
Derivative assets	-	34	34
AFS financial assets	-	1,161	1,161
2009	Level 1	Level 2	Total
FVPL	P169	Р -	P169
Derivative assets	-	39	39
AFS financial assets	-	1,355	1,355

As of December 31, 2010 and 2009, the Group has no financial instruments valued based on Level 3. During the year, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

## 35. Registration with the Board of Investments (BOI)

## Isomerization and Gas Oil Hydrotreater Units

On January 7, 2004, the BOI approved Petron's application under RA 8479, otherwise known as the Downstream Oil Industry Deregulation Act (RA 8479), for new investments at its Bataan Refinery for an Isomerization Unit and a Gas Oil Hydrotreater ("Project"). The BOI is extending the following major incentives:

- a. ITH for five years without extension or bonus year from January 2005 for the Project and March 2005 for LVN Isomerization or actual start of commercial operations, whichever is earlier.
- b. Duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Tax credit on domestic capital equipment on locally fabricated capital equipment which is equivalent to the difference between the tariff rate and the three percent duty imposed on the imported counterpart.
- d. Exemption from taxes and duties on imported spare parts for consigned equipment with bonded manufacturing warehouse.
- e. Exemption from real property tax on production equipment or machinery.
- f. Exemption from contractor's tax.

# Mixed Xylene, Benzene, Toluene (BTX) and Propylene Recovery Units

On October 20, 2005, Petron registered with the BOI under the Omnibus Investments Code of 1987 (Executive Order 226) as: (1) a non-pioneer, new export producer status of Mixed Xylene; (2) a pioneer, new export product status of Benzene and Toluene; and (3) a pioneer, new domestic producer status of Propylene. Under the terms of its registration, Petron is subject to certain requirements principally that of exporting at least 70% of the production of the mentioned petrochemical products every year except for the produced propylene.

As a registered enterprise, Petron is entitled to the following benefits on its production of petroleum products used as petrochemical feedstock:

- a. ITH: (1) for four years from May 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Mixed Xylene subject to base figure of 120,460 metric tons per year representing Petron's highest attained production volume for the last three (3) years; (2) for six years from May 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Benzene and Toluene; and (3) for six years from December 2007 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Propylene.
- b. Tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing its export product and forming parts thereof for ten years from start of commercial operations.

- c. Simplification of custom procedures.
- d. Access to Customs Bonded Manufacturing Warehouse (CBMW) subject to Custom rules and regulations provided firm exports at least 70% of production output.
- e. Exemption from wharfage dues, any export tax, duty, imposts and fees for a ten year period from date of registration.
- f. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- g. Exemption from taxes and duties on imported spare parts and consumable supplies for export producers with CBMW exporting at least 70% production.
- h. Petron may qualify to import capital equipment, spare parts, and accessories at zero duty from date of registration up to June 5, 2006 pursuant to Executive Order (EO) No. 313 and its Implementing Rules and Regulations.

### Fluidized Bed Catalytic Cracker (PetroFCC) Unit

On December 20, 2005, the BOI approved Petron's application under RA 8479 for new investment at its Bataan Refinery for the PetroFCC (Note 12). Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for five years without extensions or bonus year from December 2007 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration subject to a rate of exemption computed based on the % share of product that are subject to retooling.
- b. Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment. This shall be equivalent to the difference between the tariff rate and the three percent (3%) duty imposed on the imported counterpart.
- d. Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- e. Exemption from taxes and duties on imported spare parts for consigned equipment with bonded manufacturing warehouse.
- f. Exemption from real property tax on production equipment or machinery.
- g. Exemption from contractor's tax.

#### Grease Manufacturing Plant

In December 2005, the BOI approved Petron's application under RA 8479 as an Existing Industry Participant with New Investment in Modernization of the firm's Grease Manufacturing Plant in Pandacan, Manila. The BOI is extending the following major incentives:

- a. ITH for a period of five years without extension or bonus year from March 2006 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration subject to base figure of 845 metric tons of grease product representing Petron's highest attained sales volume prior to rehabilitation.
- b. Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Tax credit on domestic capital equipment on locally fabricated capital equipment which is equivalent to the difference between the tariff rate and the three percent duty imposed on the imported counterpart.
- d. Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- e. Exemption from taxes and duties on imported spare parts for consigned equipment with bonded manufacturing warehouse.
- f. Exemption from real property tax on production equipment or machinery.
- g. Exemption from contractor's tax.

### 70 MW Coal-Fired Power Plant (Limay, Bataan)

On November 3, 2010, Petron registered with the BOI as new operator of a 70 MW Coal-Fired Power Plant on a pioneer status with non-pioneer incentives under the Omnibus Investments Code of 1987 (Executive Order No. 226). Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for four years from July 2012 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration limited to the revenue generated from the electricity sold to the grid.
- b. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- c. Zero percent (0%) duty from date of registration up to June 16, 2011 for imported capital equipment, spare parts and accessories.

Yearly certificates of entitlement have been timely obtained by Petron to support its ITH credits.

## **36. Segment Information**

Management identifies segments based on business and geographic locations. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results. The CEO (the chief operating decision maker) reviews management reports on a regular basis.

The Group's major sources of revenues are as follows:

- a. Sales of petroleum and other related products which include gasoline, diesel and kerosene offered to motorists and public transport operators through its service station network around the country.
- b. Insurance premiums from the business and operation of all kinds of insurance and reinsurance, on sea as well as on land, of properties, goods and merchandise, of transportation or conveyance, against fire, earthquake, marine perils, accidents and all others forms and lines of insurance authorized by law, except life insurance.
- c. Lease of acquired real estate properties for petroleum, refining, storage and distribution facilities, gasoline service stations and other related structures.
- d. Sales on wholesale or retail and operation of service stations, retail outlets, restaurants, convenience stores and the like.
- e. Export sales of various petroleum and non-fuel products to other Asian countries such as South Korea, China, Taiwan, Singapore, Cambodia, Japan, India and Malaysia.

#### Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and impairment. Segment liabilities include all operating liabilities and consist principally of accounts payable, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

## **Inter-segment Transactions**

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transfers are eliminated in consolidation.

## Major Customer

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

The following tables present revenue and income information and certain asset and liability information regarding the business segments for the years ended December 31, 2010, 2009 and 2008.

	Petroleum	Insurance	Leasing	Marketing	Elimination	Total
Year Ended December 3	31,					
2010						
Revenue:						
External sales	P225,072	Р-	Р-	P4,022	Р-	P229,094
Inter-segment sales	11,059	139	327	-	(11,525)	-
Segment results	11,975	112	252	124	48	12,511
Net income	8,367	169	50	161	(823)	7,924
Assets and liabilities:						
Segment assets	163,823	2,086	2,935	1,097	(8,153)	161,788
Segment liabilities	108,665	559	2,027	303	(5,040)	106,514
Other segment						
information:						
Property, plant and						
equipment	31,753	-	1	379	2,824	34,957
Depreciation and						
amortization	3,419	-	-	65	(1)	3,483
Year Ended December 31						
2009						
Revenue:						
External sales	173,157	_	-	3,374	-	176,531
Inter-segment sales	2,182	131	194	-	(2,507)	´-
Segment results	8,520	101	137	112	330	9,200
Net income	3,982	161	32	104	(20)	4,259
Assets and liabilities:	,				` /	,
Segment assets	110,272	1,966	2,840	1.262	(3,605)	112,735
Segment liabilities	74,862	277	1,981	537	(2,463)	75,194
Other segment	,		,		, ,	,
information:						
Property, plant and						
equipment	31,351	-	-	661	2,772	34,784
Depreciation and					,	
amortization	3,493	_	-	79	-	3,572
Year Ended December 31	·					
2008	,					
Revenue:						
External sales	263,393	_	_	4,283	_	267,676
Inter-segment sales	3,219	151	191	-,203	(3,561)	207,070
Segment results	(2,562)		150	119	317	(1,852)
Net income (loss)	(4,347)		115	92	65	(3,920)
Assets and liabilities:	(4,547)	133	113	)2	03	(3,720)
Segment assets	107,883	2,036	2,619	1,507	(3,165)	110,880
Segment liabilities	78,042	535	1,792	881	(2,363)	78,887
Other segment	70,042	333	1,192	001	(2,303)	70,007
information:						
Property, plant and						
equipment	33,149	1	_	704	2,574	36,428
Depreciation and	33,149	1	=	704	2,574	30,720
amortization	3,156	_	_	72	_	3,228
amortization	3,130			12		3,440

Intersegment sales transactions amounted to P11,525, P2,507 and P3,561 for the year ended December 31, 2010, 2009 and 2008, respectively, which amounts are less than 6% of the total revenues for the years presented.

The following table presents additional information on the petroleum business segment of the Group for the years ended December 31, 2010, 2009 and 2008:

	Reseller	Lube	Gasul	Industrial	Others	Total
Year Ended December 31, 2010	,					
Revenue	P92,583	P2,104	P15,054	P90,311	P36,079	P236,131
Property, plant and equipment Capital expenditures	4,524 169	345 1	181 8	43 2	26,660 2,615	31,753 2,795
Year Ended December 31, 2009						
Revenue	74,954	2,079	12,298	68,438	17,570	175,339
Property, plant and						
equipment	4,296	427	268	64	26,296	31,351
Capital expenditures	575	573	263	55	(16)	1,450
Year Ended December 31, 2008						
Revenue	102,980	2,087	14,993	96,844	49,707	266,611
Property, plant and						
equipment	4,138	489	255	46	28,221	33,149
Capital expenditures	288	3	58	5	5,722	6,076

# **Geographical Segments**

Segment assets by geographical location as well as capital expenditure on property, plant and equipment and on intangible assets by geographical location are not separately disclosed since the total segments assets of the segment located outside the country. Ovincor and PSTPL, is less than 1% of the consolidated assets of all segments as of the years ended 2010, 2009 and 2008.

The following table presents revenue information regarding the geographical segments of the Group for the years ended December 31, 2010, 2009 and 2008.

					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
Year Ended December 3 2010	31,					
Revenue						
Local	P206,070	P76	P327	P4,022	(P3,296)	P207,199
Export/international	30,061	62	-	-	(8,228)	21,895
Year Ended December 31 2009	,					
Revenue						
Local	162,565	70	194	3,374	(2,507)	163,696
Export/international	12,774	61	-	-	-	12,835
Year Ended December 31 2008	,					
Revenue						
Local	229,769	94	191	4,283	(3,561)	230,776
Export/international	36,843	57	-	-	-	36,900

## 37. Events After the End of the Reporting Period

On January 3, 2011, the Parent Company entered into a Share Sale and Purchase Agreement with Harbour Centre Port Terminal Inc. for the purchase of 35% of its outstanding and issued capital stock.

On February 2, 2011, the BOD approved cash dividend to preferred stockholders on record as of February 21, 2011 with payment date of March 7, 2011.

#### 38. Other Matters

a. Petron has unused letters of credit totaling approximately P9,236, P33 and P70 as of end of 2010, 2009 and 2008, respectively.

#### b. Tax Credit Certificates Related Cases

In 1998, the Philippine Bureau of Internal Revenue ("BIR") issued a deficiency excise tax assessment against the Parent Company. The assessment relates to the Parent Company's use of P659 worth of Tax Credit Certificates ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Parent Company by suppliers as payment for fuel purchases. The Parent Company is contesting the BIR's assessment before the Philippine Court of Tax Appeals ("CTA"). In July 1999, the CTA ruled that, as a fuel supplier of Board of Investments-registered companies, the Parent Company is a qualified transferee of the TCCs. Following an unfavorable ruling from the CTA En Banc, Petron filed an appeal to the Supreme Court. A Resolution was issued by the Supreme Court (1st Division) on September 13, 2010 denying with finality Commission of Internal Revenue's motion for reconsideration of the Decision dated July 28, 2010.

In November 1999, the BIR issued a P284 assessment against the Parent Company for deficiency excise taxes for the years 1995 to 1997. The assessment results from the cancellation by the Philippine Department of Finance ("DOF") of tax debit memos, the related TCCs and their assignment to the Parent Company. The Parent Company contested the assessment before the CTA. In August 2006, the CTA denied the Parent Company's petition, ordering it to pay the BIR P580 representing the P284 unpaid deficiency excise from 1995 to 1997, and 20% interest per annum computed from December 4, 1999. In July 2010, the Philippine Supreme Court ("SC") nullified the assessment against the Parent Company and declared the Parent Company as a valid transferee of the TCCs. The BIR filed a motion for reconsideration, which remains pending.

In May 2002, the BIR issued a P254 assessment against the Parent Company for deficiency excise taxes for the years 1995 to 1998. The assessment results from the cancellation by the DOF of tax debit memos, the related TCCs and their assignment to the Parent Company. The Parent Company contested the assessment before the CTA. In May 2007, the CTA second division denied the Parent Company's petition, ordering the Parent Company to pay the BIR P601 representing the Parent Company's P254 unpaid deficiency excise taxes for the taxable years 1995 to 1998, and 25% late payment surcharge and 20% delinquency interest per annum computed from June 27, 2002. The Parent Company appealed the decision to the CTA *en banc*, which ruled in favor of the Parent Company, reversing the unfavorable decision of the CTA second division. The BIR is contesting the CTA *en banc* decision before the SC where the case is still pending.

There are duplications in the TCCs subject of the three assessments described above. Excluding these duplications, the aggregate deficiency excise taxes, excluding interest and penalties, resulting from the cancellation of the subject TCCs amount to P911.

# c. Pandacan Terminal Operations

In November 2001, the City of Manila enacted City Ordinance No. 8027 ("Ordinance 8027") reclassifying the areas occupied by the oil terminals of the Parent Company, Shell and Chevron from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. However, in June 2002, the Parent Company, together with Shell and Chevron, entered into a Memorandum of Understanding ("MOU") with the City of Manila and DOE, agreeing to scale down operations, recognizing that this was a sensible and practical solution to reduce the economic impact of Ordinance 8027. In December 2002, in reaction to the MOU, Social Justice Society ("SJS") filed a petition with the SC against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, the Parent Company filed a petition with the Regional Trial Court ("RTC") to annul Ordinance 8027 and enjoin its implementation. On the basis of a *status quo* order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance ("Ordinance 8119"), which applied to the entire City of Manila. Ordinance 8119 allowed the Parent Company (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by the Parent Company questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the SC rendered a decision (the "March 7 Decision") directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, the Parent Company, together with Shell and Chevron, filed motions with the SC seeking intervention and reconsideration of the March 7 Decision, on the ground that the SC failed to consider supervening events, notably (i) the passage of Ordinance 8119 which supersedes Ordinance 8027, as well as (ii) the RTC orders preventing the implementation of Ordinance 8027. The Parent Company, Shell, and Chevron also noted the possible ill-effects on the entire country arising from the sudden closure of the oil terminals in Pandacan.

On February 13, 2008, the SC resolved to allow the Parent Company, Shell and Chevron to intervene, but denied their motion for reconsideration. In its February 13 resolution (the "February 13 Resolution"), the Supreme Court also declared Ordinance 8027 valid, dissolved all existing injunctions against the implementation of the Ordinance 8027, and directed the Parent Company, Shell and Chevron to submit their relocation plans to the RTC. The Parent Company, Shell and Chevron have sought reconsideration of the February 13 Resolution. In compliance with the February 13 Resolution, the Parent Company, Shell and Chevron have submitted their relocation plans to the RTC.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 ("Ordinance 8187"), which repealed Ordinance 8027 and Ordinance 8119, and permitted the continued operations of the oil terminals in Pandacan.

In June 2009, petitions were filed with the SC, seeking the nullification of Ordinance 8187 and enjoining its implementation. These petitions are still pending.

#### d. Oil Spill Incident in Guimaras

On August 11, 2006, M/T Solar I, a third party vessel contracted by the Parent Company to transport approximately two million liters of industrial fuel oil, capsized 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice ("DOJ") and the Special Board of Marine Inquiry ("SBMI"), both agencies found the owners of M/T Solar I liable. The DOJ found the Parent Company not criminally liable, but the SBMI found the Parent Company to have overloaded the vessel. The Parent Company has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication and is awaiting its resolution. The Parent Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Parent Company, who are charterers.

## e. Bataan Real Property Tax Cases

The Parent Company has three pending real property tax cases with the Province of Bataan, arising from three real property tax assessments. The first is for an assessment made by the Municipal Assessor of Limay, Bataan in 2006 for the amount of P86.4 covering the Parent Company's isomerization and gas oil hydrotreater facilities which enjoy, among others, a five -year real property tax exemption under the Oil Deregulation Law per the Board of Investments Certificates of Registration. The second is for an assessment made also in 2006 by the Municipal Assessor of Limay for P17 relating to the leased foreshore area on which the pier of the Parent Company's Refinery is located. In 2007, the Bataan Provincial Treasurer issued a Final Notice of Delinquent Real Property Tax requiring the Parent Company to settle the amount of P2,168 allegedly in delinquent real property taxes as of September 30, 2007, based on a third assessment made by the Provincial Assessor covering a period of 13 years from 1994 to 2007. The third assessment cited the Parent Company's non-declaration or under-declaration of machineries and equipment in the Refinery for real property tax purposes and its failure to pay the corresponding taxes for the said period.

The Parent Company timely contested the assessments by filing appeals with the Local Board of Assessment Appeals ("LBAA"), and posted the necessary surety bonds to stop collection of the assessed amount.

However, with regard to the third assessment, notwithstanding the appeal to the LBAA and the posting of the surety bond, the Provincial Treasurer, acting on the basis of the Final Notice of Delinquent Real Property Tax relating to the third assessment, proceeded with the publication of the public auction of the assets of the Parent Company, which was set for October 17, 2007. Due to the Provincial Treasurer's refusal to cancel the auction sale, the Parent Company filed a complaint for injunction on October 8, 2007 before the RTC to stop the auction sale. A writ of injunction stopping the public auction until the final resolution of the case was issued by the RTC on November 5, 2007.

A motion to dismiss filed by the Provincial Treasurer on the ground of forum-shopping was denied by the RTC. However, a similar motion based on the same ground of forum shopping was filed by the Provincial Treasurer before the LBAA and the motion was granted by the LBAA in December 2007. On appeal by the Parent Company, the Central Board of Assessment Appeals ("CBAA"), in August 2008, remanded the case to the LBAA for factual determination, effectively granting the Parent Company's appeal and reversing the LBAA's dismissal of the case.

The RTC issued a Decision dated June 25, 2010 upholding Petron's position and declared null and void the demand on Petron for the payment of realty taxes in the amount of P1,731 made by the Provincial Assessor of Bataan and the levy of the properties of Petron. The Court issued a Writ of Prohibition permanently prohibiting, preventing and restraining the Provincial Treasurer of Bataan from conducting a public auction of the properties of Petron or selling the same by auction, negotiated sale, or any act of disposition pending the finality of the disposition by the LBAA or CBAA, as the case maybe, on the pending appeal made by Petron from the revised assessment of the Provincial Assessor of Bataan.

## f. Other Proceedings

The Parent Company is also party to certain other proceedings arising out of the ordinary course of its business, including legal proceedings with respect to tax, regulatory and other matters. While the results of litigation cannot be predicted with certainty, the Parent Company believes that the final outcome of these other proceedings will not have a material adverse effect on its business, financial condition or results of operations.

# 39. Prior Period Adjustments

In 2010, the Group changed its accounting policy on accounting for its retirement benefit plan to align the Group's policy to that of SMC. Previously, the Group recognized all actuarial gains and losses ("AGL"), arising from changes in the assumptions used by the actuary in calculating the retirement liability at reporting dates, in other comprehensive income as an allowed alternative of PAS 19 *Employee Benefits*. The change in accounting policy resulted in the application of the "corridor approach" in PAS 19 whereby the Group shall now recognize AGL in profit or loss over the remaining working lives of the employees participating in the plan when the net cumulative unrecognized AGL at the end of the previous reporting year exceed the greater of 10% of the present value of the defined benefit obligation or the fair value of the plan assets.

The change in accounting policy was accounted for retrospectively and had an insignificant effect on the Group's earnings per share.

Comparatives have been restated and outlined below to present the impact of the change in accounting policy to previously reported financial position and financial performance of the Group as of and for the year ended December 31, 2009 and January 1, 2009.

Reconciliation of retained earnings and net income follows:

_	Retained E		
	January 1,	December 31,	Net income
	2009	2009	for 2009
As previously reported	P23,776	P28,014	P4,257
Effect of adoption of the	(54.0)	(=00)	
"corridor" approach	(510)	(508)	2
As restated	P23,266	P27,506	P4,259

Reconciliation of asset, liability, equity and expense accounts as of January 1, 2009 and December 31, 2009 follows:

				As		
	As Previously	Effect of	As	Previously	Effect of	As
	Reported	Recognition	Restated	Reported	Recognition	Restated
Account Description	Ja	anuary 1, 2009		De	ecember 31, 200	9
Statement of Financial Position	n					
Assets						
Deferred tax assets - net	P885	P10	P895	Р-	Р -	Р-
Other noncurrent assets - net	925	(33)	892	1,329	(451)	878
Liability						
Deferred tax liabilities - net	P8	Р-	P8	P514	(P150)	P364
Retirement benefits liability	-		-	-	50	50
Equity						
Retained earnings	P23,776	(P510)	P23,266	P28,014	(P508)	P27,506
Other reserves	(473)	` '	14	(98)	` ′	59
Statement of Income						
Selling and administrative						
expenses	P5,222	Р-	P5,222	P5,751	(P3)	P5,748
Income tax expense	*		*	ŕ	` ′	
(benefit)	1,873	-	1,873	1,491	1	1,492
Statement of Comprehensive						
Income						
Actuarial gain/(loss) on						
defined pension benefit						
plan	(P64)	P64	Р-	P330	(P330)	Р-

The "Other Noncurrent Assets - net" adjustments pertain to Retirement assets (Note 14).

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